

- American-Amicable Life Insurance Company of Texas
- IA American Life Insurance Company
- Pioneer American Insurance Company
- Pioneer Security Life Insurance Company
- Occidental Life Insurance Company of North Carolina



**NEW BUSINESS  
FAX APPLICATION COVER PAGE**

**FAX APPLICATION PHONE NUMBER: 254-297-2100**

(USE THIS FAX NUMBER **ONLY** FOR SUBMITTING NEW BUSINESS APPLICATIONS)

\_\_\_\_\_ # pages including cover

Agent's Name \_\_\_\_\_ Agent's Number \_\_\_\_\_

Agent Phone: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ Agent Fax Number: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

Agent Email Address \_\_\_\_\_ @ \_\_\_\_\_

Proposed Ins. Name \_\_\_\_\_ SSN: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

Special Instructions: \_\_\_\_\_

**PAYMENT INFORMATION**

\_\_\_\_\_ eCheck-Immediate Draft for Cash with Application (CWA) in the amount of \$ \_\_\_\_\_.  
eCheck Authorization (Either Form 9409(1/07) or the eCheck Bank Draft Authorization Section of Form 9903).

\_\_\_\_\_ Draft the first/initial payment in the amount of \$ \_\_\_\_\_. Preauthorization Check Plan completed on the back of the application or Bank Authorization (Either Form 1963(10/02) or the Bank Draft Authorization Section of Form 9903). Be sure to include a void check, deposit slip, or Bank Account Verification (Bank Draft Verification Section of Form 9903).

\_\_\_\_\_ First payment is being mailed in the amount of \$ \_\_\_\_\_. Include copy of this fax cover memo with the payment. DO NOT mail the application with the payment. Preauthorization Check Plan completed on the back of the application or (Either Form 1963(10/02) or the Bank Draft Authorization Section of Form 9903). Be sure to include a void check, deposit slip, or Bank Account Verification (Bank Draft Verification Section of Form 9903). (FAX A COPY OF THE PAYMENT WITH THIS APPLICATION).

**IMPORTANT INSTRUCTIONS**

- **Fax only to 254-297-2100.**
- **Each application must be faxed with its own Fax Cover page. When faxing multiple applications it is imperative that a Bar Coded Fax Cover Page be placed between each individual application and it's paperwork.**
- Always fax originals only.
- Do Not write in margins of application as this information may not be received in fax transmission.
- Applications to be faxed in following order: Cover Memo, Front of application, Back of application, HIPAA form, Payment (echeck, void check, deposit slip, check), and any other supporting documents.
- Before faxing smaller items, such as void check, make a copy on a full page, making sure placed at top of page.
- When feeding documents, make sure the tops of all documents are fed into fax machine first and all documents are facing in same direction.
- DO NOT forward original application to Home Office unless instructed to do so by home office personnel.
- Keep the original application until the application has been approved and the policy delivered.
- Make sure to use the application with the correct state variations.

**CONFIDENTIALITY NOTICE:** This communication in this fax message, including any attachments, is intended only for the use of the individual or entity to which it is addressed and contains information which may be confidential and/or privileged. If you are not the intended recipient, any disclosure, copying, distribution, or use of the contents of this information is strictly prohibited. If you have received this communication in error, notify the sender immediately and destroy all copies. Thank you for your compliance.

**OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA**

P.O. BOX 2595, WACO, TX 76702-2595 • (254) 297-2775

**TERM MADE SIMPLE**

**INDIVIDUAL LIFE INSURANCE APPLICATION (Please print in black ink)**

Telephone Case No: \_\_\_\_\_

<b>Proposed Insured:</b> _____ <small>(First) (Middle) (Last)</small>			Telephone interview done (if applicable) <input type="checkbox"/> Yes <input type="checkbox"/> No	
Address: (No. & Street) _____			Phone _____ <input type="checkbox"/> am <input type="checkbox"/> pm	
City: _____		State: _____	Zip Code: _____	
E-mail Address _____			@ _____	

<input type="checkbox"/> Sex	Date of Birth	Age	State of Birth	SS#	DL#	Height	Weight
<input type="checkbox"/> Male	Mo. Day Yr			— —		ft in	lbs
<input type="checkbox"/> Female	/ /				State of Issue		

**Occupation/Duties:** \_\_\_\_\_ Hire date (MM/YY): \_\_\_\_\_ Annual Salary: \$ \_\_\_\_\_

**Owner:** Name \_\_\_\_\_ SS# \_\_\_\_\_ Address: \_\_\_\_\_  
**Payor:** Name \_\_\_\_\_ SS# \_\_\_\_\_ Address: \_\_\_\_\_

**Primary** Primary Beneficiary \_\_\_\_\_ SS# \_\_\_\_\_ Relationship \_\_\_\_\_  
**Insured:** Contingent Beneficiary \_\_\_\_\_ SS# \_\_\_\_\_ Relationship \_\_\_\_\_

**Plan:** \_\_\_\_\_ **Face Amount \$** \_\_\_\_\_  Non-Tobacco  Tobacco  Preferred Non-Tobacco  
 Have you used tobacco or nicotine products in any form in the past 12 months?  Yes  No.....or during the past 36 months?  Yes  No

**Riders:**  Waiver of Premium  Unemployment Rider  Other: \_\_\_\_\_  
 Critical Illness %  Child Rider (Units): (complete Form No. 3215)  ADB \$

**Mode:**  Bank Draft  Draft 1st Prem on Req. Date  Other Modal Prem \$  
**CWA:**  E-Check Immediate 1st Prem  Collected \$  
**Mail Policy To:**  Agent  Insured  Owner  
**Policy Date Request:** / /

Physician: Name: \_\_\_\_\_ City/State \_\_\_\_\_ Phone: \_\_\_\_\_

List current prescribed medications: \_\_\_\_\_

**SECTION A: Health Questions-Answer Questions 1 through 4 for Proposed Insured. (circle all conditions that apply)**

1. **Within the past 10 years**, have you been treated for, or tested positive for, or been diagnosed by a medical professional with:
  - a. high blood pressure, high cholesterol, heart attack, angina (cardiac chest pain), angioplasty, bypass surgery or stent, pacemaker or defibrillator, cardiomyopathy, congestive heart failure (CHF), irregular heartbeat, peripheral vascular disease (PVD), carotid artery disease, or any heart or circulatory disease or disorder? .....  Yes  No
  - b. stroke, transient ischemic attack (TIA), amputation caused by disease, aneurysm, hemophilia, or anemia? .....  Yes  No
  - c. diabetes, cirrhosis, hepatitis, pancreas disorder, Crohn's disease, ulcerative colitis, or any digestive or liver disease or disorder?.....  Yes  No
  - d. asthma, emphysema, chronic obstructive pulmonary disease (COPD), sleep apnea, or any respiratory or lung disease or disorder? .....  Yes  No
  - e. cancer in any form, Hodgkin's disease, leukemia, lymphoma, multiple myeloma, or organ transplant? .....  Yes  No
  - f. migrane headaches, seizures, bi-polar disorder, schizophrenia, Alzheimer's, memory loss, dementia, anxiety or depression, mental retardation, mental incapacity, mental or nervous disorder, psychiatric disorder, or a suicide attempt? .....  Yes  No
  - g. any disease or disorder of the kidneys, urinary bladder, prostate, breast, reproductive organs, or sexually transmitted disease? .....  Yes  No
  - h. connective tissue disease, systemic lupus (SLE), multiple sclerosis, Parkinson's, cerebral palsy, muscular dystrophy, cystic fibrosis? .....  Yes  No
  - i. arthritis, paralysis of two or more extremities or any disorder of the back, joints, muscles, or nervous system?.....  Yes  No
  - j. any other disease or disorder, injury, surgery, birth defect, or deformity? .....  Yes  No
  - k. Acquired Immune Deficiency Syndrome (AIDS), AIDS Related Complex (ARC), or any immune deficiency related disorder or the Human Immunodeficiency Virus (HIV)? .....  Yes  No
2. Are you currently unemployed due to medical reasons or been prohibited from actively working full time (30 hours or more per week) at your regular occupation due to any illness, injury, or health related problem, or are you currently receiving benefits, compensation, or pension for disability?.....  Yes  No
3. Are you currently hospitalized, confined to a nursing facility, receiving Hospice Care or home health care, or do you require assistance (from anyone) with activities of daily living such as bathing, dressing, eating or toileting?.....  Yes  No
4. **Within the past 12 months**, have you:
  - a. consulted a medical professional, had surgery, or been hospitalized, or had diagnostic tests (excluding HIV/AIDS) such as EKG, Xray, MRI, CAT scan? .....  Yes  No
  - b. had any diagnostic testing (excluding HIV/AIDS), surgery, or hospitalization recommended by a medical professional which has not been completed or for which the results have not been received, or been referred to a medical professional? .....  Yes  No
  - c. been declined, postponed, rated, or modified for life or medical insurance? .....  Yes  No

**SECTION B:** Give details to all "Yes" answers in Section A and list current medications (use COMMENTS section on back for additional space).

Condition	Dates	Treatment	Name/Address/Phone No. of Physician/Hospital
	/ /		
	/ /		
	/ /		
	/ /		

**SECTION C: Answer Questions 1 through 5 for Proposed Insured. (circle all conditions that apply)**

1. Have you had a natural parent or sibling diagnosed or treated by a licensed medical professional for diabetes, kidney disease, require a major organ transplant, or been medically diagnosed with heart disease, cerebrovascular disease, internal cancer prior to age 60? (If yes, list in COMMENTS section: name, relationship, age at onset, medical condition, age if living or age at death.) .....  Yes  No
2. a. **Within the next 24 months**, do you intend to work, travel, or reside outside of the U.S. for more than 30 days? .....  Yes  No  
If yes, where? \_\_\_\_\_  
b. **Within the past 24 months**, have you made or contemplated making any flights as a pilot, student pilot, or crew member of any aircraft? .....  Yes  No
3. a. **Within the past 5 years**, have you pled guilty to or been convicted of a felony or misdemeanor (including DUI or DWI) or do you have such charge currently pending against you or have you had a driver's license suspended or revoked or is currently suspended or revoked, any motor vehicle violations or **within the past 6 months**, have you been on probation or parole? .....  Yes  No  
b. **Within the past 5 years**, participated in motorized racing, hang gliding, rock or mountain climbing, rodeo events, sky diving, or skin or scuba diving? .....  Yes  No
4. **Within the past 10 years**, have you used illegal drugs, or abused alcohol or drugs, or had or been recommended by a medical professional or a licensed counselor to discontinue the use of alcohol or drugs or to have treatment or counseling for alcohol or drugs?  Yes  No

5. Do you have any existing life or disability insurance or annuity contract? <input type="checkbox"/> Yes <input type="checkbox"/> No	Company
Will you replace an existing life or disability insurance policy or an annuity? <input type="checkbox"/> Yes <input type="checkbox"/> No	Policy # Coverage Amount \$

**COMMENTS:** \_\_\_\_\_

**AGREEMENT**—I agree with Occidental Life Insurance Company of North Carolina (the Company) as follows: (1) To the best of my knowledge and belief, all answers and statements contained in this application are true, complete and correctly recorded. I will notify the Company of any changes in the statements or answers given in this application between the time of application and delivery of the policy; and (2) This application and any policy issued on the basis of such application shall form the entire contract; and (3) No change in this contract shall be effected without my written consent with regard to: (a) the amount of insurance; (b) age at issue; (c) classification of risk; (d) plan of insurance; or (e) benefits. If this application is declined by the Company, I will accept the return of any premium paid. Any person who knowingly presents a false statement in an application for insurance may be guilty of a criminal offense and subject to penalties under state law.

**AUTHORIZATION**—In order to properly classify my application for life insurance, I authorize any and all licensed physicians, medical practitioners, hospitals, clinics, medical or medically-related facilities, health plans, pharmacy benefit managers, pharmacies or pharmacy-related facilities; insurance companies and their business associates and those persons or entities providing services to the insurer's business associates which are related in any way to their insurance plans; the MIB, Inc. or other organization that has knowledge or records of me and my health to give such information to: (a) Occidental Life Insurance Company of North Carolina; and (b) its reinsurers. I understand that any information that is disclosed pursuant to this authorization may be disclosed and no longer covered by federal rules governing privacy and confidentiality of health information. I understand that I may revoke this authorization in writing at any time, except to the extent that action has been taken in reliance on this authorization or the insurance company exercises a legal right to contest a claim or the policy itself. I may revoke the authorization by sending a written revocation to the Company address of 425 Austin Ave., Waco TX 76701. I understand that if I refuse to sign this authorization to release my complete medical records, my application for insurance with the Company will be rejected.

All said sources, except the MIB, Inc., are authorized to give records or knowledge such as statements regarding hobbies, employment, criminal records or medical history that might be required to determine eligibility for insurance to any agency employed by the Company to collect and transmit data. I authorize Occidental Life Insurance Company of North Carolina to disclose any personal data gathered while processing this application. This data may be released to the following: (a) reinsuring companies; (b) the MIB, Inc.; (c) other persons or groups performing services in connection with this application; or (d) any others to whom it may be lawfully required or authorized. This authorization shall remain valid for the time limit, if any, permitted by applicable law in the state where the policy is delivered or issued for delivery. A copy of this authorization shall be as valid as the original.

**CERTIFICATION**—I hereby certify, under penalties of perjury, that (1) the social security number indicated above is my correct taxpayer identification number and (2) that I am not subject to backup withholding under Section 3406 (a) (1) (c) of the Internal Revenue Code. The Internal Revenue Service does not require your consent to any provision of this document other than the certification required to avoid backup withholding.

*I acknowledge receiving the Fair Credit Reporting Act Notice and the MIB, Inc. Pre-Notice. I acknowledge receiving the Accelerated Living Benefit Rider Disclosure Form, the Terminal Illness Accelerated Benefit Rider Disclosure Form, the Accelerated Benefit Rider-Confined Care Rider and Chronic Illness Accelerated Death Benefit Rider Disclosure Forms if applicable.*

Signed at (City) \_\_\_\_\_ (State) \_\_\_\_\_ Date of Application (MM/DD/YY) \_\_\_\_\_

SIGNATURE OF PROPOSED INSURED

SIGNATURE OF OWNER (IF OTHER THAN PROPOSED INSURED)

**AGENT'S REPORT**

*I certify that I have personally asked each question on this application to the proposed insured(s), I have truly and completely recorded on the application the information supplied by him/her, and I witnessed their signature. I certify that the Accelerated Living Benefit Rider Disclosure Form, the Terminal Illness Rider Disclosure Form, the Confined Care Accelerated Benefit Rider and Chronic Illness Accelerated Death Benefit Rider Disclosure Forms have been presented to the applicant, if applicable.*

Agent's Remarks: \_\_\_\_\_

- Does the proposed insured have any existing life or disability insurance or annuity contract? .....  Yes  No
- Is the proposed insurance intended to replace or change any existing life or disability insurance or annuity? .....  Yes  No
- Has the proposed insured applied for any life insurance or annuity in the last ninety (90) days? .....  Yes  No

Agent Signature \_\_\_\_\_ Agent Printed Name \_\_\_\_\_ No: \_\_\_\_\_ %  
Agent Signature \_\_\_\_\_ Agent Printed Name \_\_\_\_\_ No: \_\_\_\_\_ %

**OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA**  
P.O. BOX 2595, WACO, TX 76702-2595

**CONDITIONAL RECEIPT**

NO COVERAGE WILL BECOME EFFECTIVE PRIOR TO POLICY DELIVERY UNLESS AND UNTIL ALL CONDITIONS OF THIS RECEIPT ARE MET. NO AGENT HAS THE AUTHORITY TO ALTER THE TERMS OR CONDITIONS OF THIS RECEIPT. THIS RECEIPT SHALL BE INVALID AND MAY NOT BE ISSUED WITH RESPECT TO PROPOSED PAYMENT OF THE INITIAL PREMIUM TENDERED BY MEANS OF A POST-DATED CHECK.

ALL PREMIUM CHECKS MUST BE PAYABLE TO THE COMPANY. DO NOT MAKE CHECK PAYABLE TO THE AGENT OR LEAVE PAYEE BLANK.

Received from \_\_\_\_\_ the sum of \$ \_\_\_\_\_ as first payment on this application for  
Proposed Insured \_\_\_\_\_ Date \_\_\_\_\_ Agent \_\_\_\_\_

If (1) an amount equal to the first full premium is submitted or a payroll deduction authorization, a government allotment authorization, or a bank draft authorization has been fully implemented in an amount sufficient to pay the first full monthly premium, (2) any check or bank draft authorization given in payment of the initial premium is honored when first presented, (3) all underwriting requirements, including any medical examinations required by the Company's rules, are completed, and (4) the proposed insured is, on the date of application, a risk acceptable for insurance exactly as applied for without modification of plan, premium rate, or amount under the Company's rules and practices, then insurance under the policy applied for shall become effective on the latest of (a) the date of application, (b) the date the payroll deduction authorization or government allotment authorization is submitted for processing, or (c) the requested draft date specified in the bank draft authorization, or (d) the date of the latest medical exam required by the Company. THE TOTAL AMOUNT OF LIFE INSURANCE, INCLUDING ANY AMOUNT IN FORCE OR BEING APPLIED FOR, WHICH MAY BECOME EFFECTIVE PRIOR TO THE DELIVERY OF THE POLICY SHALL IN NO EVENT EXCEED \$150,000.00. (INCLUDING LIFE INSURANCE AND ACCIDENTAL DEATH BENEFITS).

If any of the above conditions are not met exactly, the liability of the Company shall be limited to the return of any amount paid.

**NOTICE**

**Printed in compliance with Public Law 91-508**

Thank you for considering Occidental Life Insurance Company of North Carolina for your insurance needs. This is to inform you that as part of our procedure for processing your insurance application, an investigative consumer report may be prepared whereby information is obtained through personal interviews with your neighbors, friends, or others with whom you are acquainted. This inquiry includes information as to your character, general reputation and personal characteristics. You have the right to make a written request within a reasonable period of time to receive additional detailed information about the nature and scope of this investigation.

**MIB, INC. PRE-NOTICE**

Information regarding your insurability will be treated as confidential. Occidental Life Insurance Company of North Carolina, or its reinsurers, may, however, make a brief report thereon to the MIB, Inc., formerly known as Medical Information Bureau, a not-for-profit membership organization of life insurance companies, which operates an information exchange on behalf of its members. If you apply to another MIB, Inc. member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, MIB, Inc., upon request, will supply such company with the information about you in its file.

Upon receipt of a request from you, MIB, Inc. will arrange disclosure of any information in your file. Please contact MIB, Inc. at 866-692-6901. If you question the accuracy of information in MIB, Inc.'s file, you may contact MIB, Inc. and seek a correction in accordance with the procedures set forth in the federal Fair Credit Reporting Act. The address of MIB, Inc.'s information office is 50 Braintree Hill Park, Suite 400, Braintree, Massachusetts 02184-8734.

Occidental Life Insurance Company of North Carolina, or its reinsurers, may also release information from its file to other insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted. Information for consumers about MIB, Inc. may be obtained on its website at [www.mib.com](http://www.mib.com).

**AUTHORIZATION FOR THE RELEASE OF MEDICAL RECORDS**  
**Occidental Life Insurance of North Carolina (here after referred to as the Company)**

This Authorization complies with the HIPAA Privacy Rules

The Authorization must be fully completed as a condition of obtaining coverage. A refusal to sign this authorization will result in a rejection of your application for the insurance. A copy of this authorization will be considered as valid as the original.

1. I hereby authorize the following person(s) or group of persons to disclose information to the company:  
Any and all physicians, medical practitioners, hospitals, clinics, medical or medically-related facilities, health plans, pharmacy benefit managers, pharmacies or pharmacy-related facilities; insurance companies and their business associates and those persons or entities providing services to the insurers' business associates which are related in any way to their insurance plans.
2. This authorization specifically includes the release of **all medical records** including without limitation those containing information relating to diagnoses, treatments, consultation, care, advice, laboratory or diagnostic tests, physical examinations, recommendations for future care, prescription drug information, alcohol or drug abuse, mental illness or information regarding communicable or infectious conditions, such as HIV and/or AIDS.
3. Person(s) or group of persons authorized to receive and use the information: The Company and its business associates and those persons or entities providing services to the Company plans.
4. The information will be used to make enrollment/eligibility for benefit determinations, specifically including, but not limited to, underwriting and risk rating determinations. If coverage is issued, such determinations may include determinations as to whether coverage should be rescinded or reformed if I have made any material omission(s) or misrepresentation(s) in my application.
5. I understand that any information that is disclosed pursuant to this authorization may be redisclosed and no longer covered by federal rules governing privacy and confidentiality of health information.
6. I understand that I may revoke this authorization in writing at any time, except to the extent that action has been taken in reliance on this authorization or the insurance company exercises a legal right to contest a claim or the policy itself. I may revoke the authorization by sending a written revocation to the Company address of 425 Austin Ave, Waco TX 76701.
7. I understand that if I refuse to sign this authorization to release my complete medical records, my application for insurance with the Company will be rejected.
8. This authorization will expire 24 months after the date signed.

Signature of Proposed Insured who is Age 18 and over, Parent (on behalf of a minor) or Legal Representative:

Proposed Insured: \_\_\_\_\_ Date: \_\_\_\_\_

Spouse (if applicable): \_\_\_\_\_ Date: \_\_\_\_\_

Signature of minor's parent or legal guardian: \_\_\_\_\_ Date: \_\_\_\_\_

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2. This authorization specifically includes the release of **all medical records** including without limitation those containing information relating to diagnoses, treatments, consultation, care, advice, laboratory or diagnostic tests, physical examinations, recommendations for future care, prescription drug information, alcohol or drug abuse, mental illness or information regarding communicable or infectious conditions, such as HIV and/or AIDS.
3. Person(s) or group of persons authorized to receive and use the information: The Company and its business associates and those persons or entities providing services to the Company plans.
4. The information will be used to make enrollment/eligibility for benefit determinations, specifically including, but not limited to, underwriting and risk rating determinations. If coverage is issued, such determinations may include determinations as to whether coverage should be rescinded or reformed if I have made any material omission(s) or misrepresentation(s) in my application.
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Signature of minor's parent or legal guardian: \_\_\_\_\_ Date: \_\_\_\_\_

OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA  
P.O. BOX 2595 • WACO, TEXAS 76702-2595

NOTICE TO APPLICANTS REGARDING  
REPLACEMENT OF LIFE INSURANCE

THIS NOTICE IS FOR YOUR PROTECTION AND IS REQUIRED BY REGULATIONS OF THE MICHIGAN COMMISSIONER OF INSURANCE. PLEASE READ IT CAREFULLY.

Dropping or changing your existing life insurance to replace it with a new life insurance policy may be disadvantageous because:

A company can deny a claim during the first two years if it can be shown that you withheld information from your application which was important to the decision of whether to insure you. This is called the "CONTESTABLE PERIOD." If you drop or change policies, you may have to go through the two year period again.

You may pay HIGHER RATES for identical coverage because of your age. Life insurance rates go up as you get older.

BEFORE YOU DROP, CHANGE OR CASH IN YOUR PRESENT INSURANCE and apply for new insurance, you should:

1. Compare the policy BENEFITS and OPTIONS. The agent is required by law to provide you with all pertinent facts of the change and the insurance company you are considering must notify the company that issued your existing policy.
2. Be aware that you may be required to provide EVIDENCE OF INSURABILITY. If your health condition has changed since the application was taken on your present policy, you may be required to pay additional premiums under the new policy, or be denied coverage.
3. Compare the LOAN INTEREST RATE. The interest rate for new policies is probably higher than for the existing policy. Therefore, you will pay more when you want to borrow the cash value. If you are considering borrowing against your existing policy to pay the premiums on the proposed policy, you should understand that in the event of your death, the amount of any unpaid loan, including unpaid interest, will be deducted from the benefits of your existing policy.
4. Find out if the existing policy and/or the proposed policy offers DIVIDENDS OR EXCESS INTEREST. Dividends or excess interest can have a significant impact on net policy cost. Remember that no company can guarantee the amount of dividends it will pay in the future, nor can excess interest projections be presented as to imply a guarantee.
5. CONTACT THE AGENT OF YOUR PRESENT COMPANY. Your present company can often make changes in your existing insurance on terms which are more favorable to you than can another company.
6. Find out if there are income or estate tax consequences if you drop or change your present policy.

Your should not drop or change your existing life insurance coverage until after you have been issued the new policy, examined it and found it to be acceptable to you. REMEMBER YOU HAVE TEN DAYS AFTER RECEIPT OF THE POLICY TO CANCEL AND OBTAIN A FULL REFUND.

Applicant's Signature \_\_\_\_\_

List below the identification of policies which are involved in the replacement transaction.

Insured's Name	Company	Contract Number
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

INFORMATION STATEMENT

THE LIFE INSURANCE I INTEND TO PURCHASE FROM  
OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA  
MAY REPLACE OR ALTER EXISTING LIFE INSURANCE

The following policy(ies) may be replaced as a result of the transaction:

INSURER AS IT APPEARS ON THE POLICY	INSURED AS IT APPEARS ON THE POLICY	POLICY NUMBER
_____	_____	_____
_____	_____	_____

The proposed policy is:

_____	\$ _____	
Type of Policy - Generic Name	Face Amount	
_____	_____	
Signature of Applicant	Date	
_____	_____	
Address of Applicant	City	State

I certify that this form and the Notice to Applicants Regarding Replacement of Life Insurance were given to and signed by

\_\_\_\_\_  
(Applicant - Please Print or Type)

prior to taking an application and that I am leaving a signed copy for the applicant.

_____	_____	
Date	Agent's Signature	
	_____	
	Address	
	_____	
	City	State



OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA  
P.O. BOX 2549, Waco, Texas 76702-2549

APPLICANT: \_\_\_\_\_  
Printed name of proposed insured

DATE: \_\_\_\_\_

**STATEMENT REGARDING SALES MATERIALS USED  
IN PRESENTATION OF A LIFE INSURANCE POLICY OR ANNUITY**

I VERIFY THAT ONLY COMPANY APPROVED SALES MATERIALS WERE USED IN THE SALES PRESENTATION OF A LIFE INSURANCE POLICY OR ANNUITY TO THE APPLICANT SHOWN ABOVE.

IN ADDITION, A COPY OF ALL MATERIALS USED IN THE PRESENTATION WAS LEFT WITH THE APPLICANT.

\_\_\_\_\_  
Signature of Insurance Producer

\_\_\_\_\_  
Insurance Producer No.

OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA  
P.O. BOX 2595 • WACO, TEXAS 76702-2595

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3. Compare the LOAN INTEREST RATE. The interest rate for new policies is probably higher than for the existing policy. Therefore, you will pay more when you want to borrow the cash value. If you are considering borrowing against your existing policy to pay the premiums on the proposed policy, you should understand that in the event of your death, the amount of any unpaid loan, including unpaid interest, will be deducted from the benefits of your existing policy.
4. Find out if the existing policy and/or the proposed policy offers DIVIDENDS OR EXCESS INTEREST. Dividends or excess interest can have a significant impact on net policy cost. Remember that no company can guarantee the amount of dividends it will pay in the future, nor can excess interest projections be presented as to imply a guarantee.
5. CONTACT THE AGENT OF YOUR PRESENT COMPANY. Your present company can often make changes in your existing insurance on terms which are more favorable to you than can another company.
6. Find out if there are income or estate tax consequences if you drop or change your present policy.

Your should not drop or change your existing life insurance coverage until after you have been issued the new policy, examined it and found it to be acceptable to you. REMEMBER YOU HAVE TEN DAYS AFTER RECEIPT OF THE POLICY TO CANCEL AND OBTAIN A FULL REFUND.

Applicant's Signature \_\_\_\_\_

List below the identification of policies which are involved in the replacement transaction.

Insured's Name	Company	Contract Number
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

INFORMATION STATEMENT

THE LIFE INSURANCE I INTEND TO PURCHASE FROM  
OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA  
MAY REPLACE OR ALTER EXISTING LIFE INSURANCE

The following policy(ies) may be replaced as a result of the transaction:

INSURER AS IT APPEARS ON THE POLICY	INSURED AS IT APPEARS ON THE POLICY	POLICY NUMBER
_____	_____	_____
_____	_____	_____

The proposed policy is:

_____	\$ _____	
Type of Policy - Generic Name	Face Amount	
_____	_____	
Signature of Applicant	Date	
_____	_____	
Address of Applicant	City	State

I certify that this form and the Notice to Applicants Regarding Replacement of Life Insurance were given to and signed by

\_\_\_\_\_  
(Applicant - Please Print or Type)

prior to taking an application and that I am leaving a signed copy for the applicant.

_____	_____	
Date	Agent's Signature	
	_____	
	Address	
	_____	
	City	State

**OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA  
WACO, TEXAS**

**DISCLOSURE STATEMENT**

**TERMINAL ILLNESS ACCELERATED DEATH BENEFIT RIDER**

**TAX IMPLICATIONS.** The acceleration-of-life-insurance benefits offered under this Rider are not intended to qualify for favorable tax treatment. Tax laws relating to acceleration-of-life-insurance benefits are complex. You are advised to consult with a qualified tax advisor. The acceleration-of-life-insurance benefits do not, and are not intended to, qualify as long-term care insurance.

**Receipt of acceleration-of-life-insurance benefits may affect your, your spouse or your family's eligibility for public assistance programs such as medical assistance (Medicaid), Aid to Families with Dependent Children (AFDC), supplementary social security income (SSI), and drug assistance programs. You are advised to consult with a qualified tax advisor and with social service agencies concerning how receipt of such a payment will affect you, your spouse and your family's eligibility for public assistance.**

The Terminal Illness Accelerated Death Benefit Rider attached to your Policy allows you to receive up to 100% of the Death Benefit proceeds of the Policy when the Insured has a medical condition that reasonably can be expected to result in death within 24 months or less. Upon receipt of proof satisfactory to the Company of the Insured's reduced life expectancy and written consent of any assignee or irrevocable beneficiary we will pay an accelerated benefit. It will be paid in a lump sum. It is payable only once.

The Benefit to be paid will be reduced by an Actuarial Adjustment Factor and an Administrative Charge of \$150. We will deduct from the Benefit paid any outstanding indebtedness, but only in proportion to the percentage of Death Benefit paid. We will also return to you a proportionate amount of any premium paid beyond the date any Benefit under this Rider is paid. The Cash Value, the amount available for loans and the premium, excluding the Policy fee, for the Policy will decrease in proportion to the amount of Benefit paid. Continued payment of the reduced premium is necessary for the Policy to remain in force. If the entire Death Benefit is paid, then the Policy will terminate with no further value.

OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA  
WACO, TEXAS

DISCLOSURE STATEMENT

ACCELERATED BENEFITS RIDER - CONFINED CARE

**TAX IMPLICATIONS.** The acceleration-of-life-insurance benefits offered under this Rider may or may not qualify for favorable tax treatment under the Internal Revenue Code of 1986. Whether such benefits qualify depends on factors such as your life expectancy at the time benefits are accelerated or whether you use the benefits to pay for necessary long term care expenses, such as nursing home care. If the acceleration-of-life-insurance benefits qualify for favorable tax treatment, the benefits will be excludable from your income and not subject to federal taxation. Tax laws relating to acceleration-of-life-insurance benefits are complex. You are advised to consult with a qualified tax advisor about circumstances under which you could receive acceleration-of-life-insurance benefits excludable from income under federal law.

ANY MEDICAID OR OTHER GOVERNMENT ENTITLEMENT FOR WHICH THE OWNER IS ELIGIBLE MAY BE AFFECTED BY PAYMENTS RECEIVED UNDER THIS RIDER.

The Rider provides early (pre-death) payments of life insurance proceeds if the Insured is receiving Confined Care as defined in the Accelerated Benefits Rider - Confined Care. Benefits are only paid at the Owner's option and request. The terms and conditions are detailed in the Rider. **THE RIDER IS NOT INTENDED TO PROVIDE HEALTH INSURANCE, NURSING HOME INSURANCE OR LONG TERM CARE INSURANCE. IT MAY NOT COVER ALL NURSING HOME EXPENSES. IT DOES NOT COVER HOME CARE OR ADULT DAY CARE SERVICES.**

Cash Value, if any, and the Face Amount are reduced if Accelerated Benefits are paid.

OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA  
WACO, TEXAS

**DISCLOSURE FOR CHRONIC ILLNESS ACCELERATED DEATH BENEFIT RIDER**

This summary of coverage briefly highlights some of the major provisions of the Chronic Illness Accelerated Death Benefit Rider. The details of the rights and obligations of all parties under the Rider as well as any limitations or restrictions are set forth in the Rider document.

**TAX IMPLICATIONS. The acceleration-of-life-insurance benefits offered under this Rider are not intended to qualify for favorable tax treatment. Tax laws relating to acceleration-of-life-insurance benefits are complex. You are advised to consult with a qualified tax advisor. The acceleration-of-life-insurance benefits do not, and are not intended to, qualify as long-term care insurance.**

**Receipt of acceleration-of-life-insurance benefits may affect your, your spouse or your family's eligibility for public assistance programs such as medical assistance (Medicaid), Aid to Families with Dependent Children (AFDC), supplementary social security income (SSI), and drug assistance programs. You are advised to consult with a qualified tax advisor and with social service agencies concerning how receipt of such a payment will affect you, your spouse and your family's eligibility for public assistance.**

**READ YOUR RIDER CAREFULLY**

**Rider Description:** The request for the benefit under the Rider must be in writing signed by the Owner. The Owner may make one (1) claim per calendar year. If the Rider is exercised, this may impact the later ability to exercise another Accelerated Death Benefit rider. The Accelerated Death Benefit Payment will be paid in a lump sum.

The Rider allows the Owner to receive payment of a portion of the death benefit under the Policy upon chronic illness of the Insured. The Owner must provide written evidence from a licensed Physician that the Insured has been certified as;

- 1) Being unable to perform at least two activities of daily living for at least 90 days, as defined in the Rider; or
- 2) Requiring substantial supervision due to severe cognitive impairment for at least 90 days, as defined in the Rider.

**Premium Charge:** There is no separate premium charge for the Accelerated Death Benefit Rider.

**Administrative Charge:** There is an administrative charge of \$150 for the exercise of the Rider. This is due at the time of benefit payment.

**Amount of Accelerated Death Benefit Payment:** The request for a benefit under the Rider must specify the amount of the Policy Death Benefit to be accelerated, subject to the terms in the Rider. The Maximum Acceleration Percentage is 95%. The actual payment will be a discounted value of the accelerated death benefit minus administrative charge. The discounted value, calculated at the time of claim, will take into account the medical condition of the Insured, required future premiums under the base policy, and the applicable interest rate at the time of claim. If future premiums are expected to increase significantly, this could further lower the actual payment.

**Additional Information:**

- Accelerated Death Benefits are paid as a lump sum.
- In the event that the Insured dies after a written request for an Accelerated Death Benefit is submitted but before payment is made and we receive written notice at our home office of this death, the request for an Accelerated Death Benefit will be considered void and no benefit will be paid under the Rider.
- Once an Accelerated Death Benefit has been paid, the election to request such Accelerated Death Benefit cannot be revoked.
- Consent of an assignee or irrevocable policy beneficiary may be required.

**Effect on Policy:** After payment of an Accelerated Death Benefit, the Policy Face Amount, Cash Value, and the amount available for loans will be reduced on a proportional basis. Base policy premiums payable will also be reduced accordingly. There will be no reduction in the annual policy fee.

**Government Benefit Eligibility:** You should note that the actual or constructive receipt of payment under the rider may adversely affect your eligibility for Medicaid, Supplemental Security Income, or other government benefits or entitlements. Exercising the option to accelerate benefits and receiving those benefits before application for these programs, or while benefits are being received, may affect initial or continued eligibility; an elder law or elder care advisor should be consulted.

OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA  
WACO, TEXAS

**DISCLOSURE—ACCELERATED LIVING BENEFIT RIDER**

**TAXATION**—Receipt of the accelerated benefit paid under the Rider may be taxable. Assistance should be sought from your personal tax advisor. The benefit paid may also affect your eligibility for Medicaid and other government benefits.

**COVERED CONDITIONS—**

**Heart Attack**—The death of a portion of the heart muscle (myocardium) resulting from a blockage of one or more coronary arteries and resulting in a loss of the normal function of the heart. A Physician must furnish us in writing a diagnosis of the condition. This diagnosis must include documentation supported by clinical, radiological, histological, or laboratory evidence of the condition. The following are excluded: Angina, chest pains associated with restricted blood supply to the heart.

**Coronary Artery Bypass Graft (CABG)**—10% of the accelerated living benefit will be paid for the first ever open chest surgery to correct narrowing or blockage of two or more coronary arteries with bypass grafts, either saphenous vein or internal mammary graft. The surgery must have been proven to be necessary by means of coronary angiography. A cardiologist must recommend surgery. The following are excluded: angioplasty, laser relief of an obstruction, and other intra-arterial procedures.

**Stroke**—A cerebral vascular incident caused by hemorrhage, embolism, thrombosis producing measurable neurological deficit persisting for at least 30 days following the occurrence of the stroke. The diagnosis must be supported by new changes on a CT or MRI scan. The following are excluded: neurological symptoms due to transient ischemic attack (TIA) or mini-stroke, migraine, cerebral injury resulting from trauma or hypoxia, vascular disease affecting the eye, optic nerve and vestibular function.

**Cancer**—Only those types of cancer manifested by the presence of a malignant tumor, characterized by the uncontrolled growth and spread of malignant cells with invasion and destruction of normal tissue. Cancer includes: Leukemia, Malignant Lymphoma, Hodgkin's Disease (except Stage 1 Hodgkin's Disease). Diagnosis of cancer must be established according to the criteria of malignancy established by The American Board of Pathology after a study of the histocytologic architecture or pattern of the suspect tumor, tissue or specimen. The following are excluded: pre-malignant tumors or polyps, cancer in-situ (e.g. cervical dysplasia), transitional carcinoma of urinary bladder Stage 0, prostate cancer Stage A or equivalent TNM Classification (T1, T1a, T1b), colon cancer Dukes Stage A, all tumors in the presence of HIV, hyperkeratoses, basal cell and squamous skin cancers, malignant melanomas of the skin classified Clark Level 2 or less, or has a Breslow thickness measurement 0.75mm or less.

**Kidney Failure**—End stage kidney disease presented as chronic irreversible failure of both kidneys to function. The undergoing of regular renal dialysis or undergoing a renal transplant must evidence this. The following are excluded: single kidney failure, temporary kidney failure.

**Major Organ Transplant Surgery**—The actual undergoing as a recipient (human to human) of a transplant of the heart, lung, liver, pancreas, kidney or bone marrow. The transplant must be medically necessary and based on objective confirmation of organ failure.

**Paralysis**—Total and permanent loss of use of two or more limbs due to an injury or sickness. These conditions have to be medically documented by a neurologist for at least 3 months.

**Blindness**—Total, permanent, and uncorrectable loss of sight in both eyes confirmed by an ophthalmologist. The corrected visual acuity must be worse than 20/200 in both eyes or the field of vision must be less than 20 degrees in both eyes.

**HIV Contracted Performing Occupational Duties as a Medical Professional Healthcare Worker**—A medical professional healthcare worker who in the performance of their occupational duties is exposed to and ultimately acquires positive HIV resulting from an accidental injury. The following are excluded: HIV infection as a result of IV drug use, sexual intercourse.

**Terminal Illness**—The insured must be suffering from a condition, which in the opinion of a physician will lead to death within twelve (12) months.

**FACE AMOUNT**—In the Rider, the term "Face Amount" refers to the Face Amount under the Policy to which the Rider is attached.

**PREMIUM CHANGE**—The Company may change the premium for this Rider. The changed premium may be greater than or less than the Rider premium at issue but will not be greater than the maximum premium shown in the Benefit Description Page 3B of the Policy. The premium may not be changed before the end of the first five years and may not be changed more often than once a year thereafter. Notice of a change of premium will be sent to the Owner at least 30 days before the change becomes effective. Upon any Rider premium increase, the Owner has the option to: a) Pay the new Rider premium; or b) Reduce the Rider benefit proportionally. If the Owner does not elect a) above in writing within 60 days after notification of the premium increase, the Company will automatically reduce the benefit of this Rider Proportionally.

**ACCELERATED LIVING BENEFIT**—Upon receipt of proof of a qualifying event and written consent of all irrevocable beneficiaries and all assignees, we will pay an accelerated benefit. It will be paid in a single sum. The qualifying event must occur on or after the 30th day following the date of issue of this Rider. A benefit payable for a qualifying event caused by an accident is effective for accidents occurring on or after the date of issue of this Rider. A The benefit will be the lesser of: (a) the percent, indicated in the Benefit Description Page of the Policy, of the Face Amount, or (b) \$250,000.

The applicable percentage shall be the lesser of a) or b) above divided by the Face Amount.

Then we will subtract: (a) the applicable percentage of any outstanding loan and loan interest due and unpaid on the date of the qualifying event; and (b) any premium due and unpaid which applies to a period prior to the date a qualifying event occurs.

On the date payment is made, the following will be reduced by the applicable percentage: 1) the Face Amount; 2) the Policy's base premium excluding the Policy fee (if any); 3) the cash value (if any); 4) any policy loans. The premium rate for any riders on the Policy will not be reduced. The accelerated benefit rider and its associated premium will terminate, unless the qualifying event for which payment was made is for Coronary Artery Bypass Graft. Upon payment of 10% of the accelerated benefit due to the occurrence of Coronary Artery Bypass Graft, the rider premium continues unchanged and future acceleration of any other benefit under the Rider will be reduced proportionately.