Documents Package Prepared for: Foresters ezbiz – NMO

Prepared Date: 9/26/2016 10:14 AM EST

<b>Document Name</b>	Description	<b>Expiration Date</b>
770681_US	Application for Individual Life Insurance	12/31/2199
101276_PA	Illustration Certification	12/31/2199
104966_PA_b	Universal Life Insurance Disclosure Statement	12/31/2199
100938US	Life Insurance Buyer's Guide	1/1/2199
104991_PA	Important Notice: Replacement Of Life Insuran	12/31/2199
100967_PA	Notice and Consent for Blood or Urine Testing	12/31/2199
105690_US_b	1035 Exchange Form	12/31/2199

## A Fraternal Benefit Society.

789 Don Mills Road, Toronto, ON, Canada M3C 1T9 F. 877 329 4631

U.S. Mailing Address: P.O. Box 179 Buffalo, NY 14201-0179 T. 800 828 1540 foresters.com



# Tips for Submitting a Foresters Application for Individual Life Insurance

- Money orders or cashier's checks are NOT permitted for the payment of initial premiums.
- Premium payments CANNOT be made by the producer (unless the proposed insured is the producer or a dependent of the producer).
- Explain to your client that if a premium is returned due to non sufficient funds, the bank could attempt to re-draft within 5 business days in order to try to successfully collect the premium.
- Make sure you have the right application and forms for the state where the application is signed. Make sure you verify product rules and state availability for the applicable state.
- We may require additional information for each "Yes" answer to a question in the Lifestyle, either Medical, or a Rider section. You
  can speed up the Underwriting process by completing the questionnaire that is applicable to each "Yes" answer or if an applicable
  questionnaire is not available by providing details in the Additional Information section. Available questionnaires are listed on the
  Producer Report.
- Where additional space is required, use a separate sheet of paper, which must be signed and dated by the producer, Proposed Insured and Owner, if different from the Proposed Insured.
- For medically underwritten products, you are responsible for ordering requirements (refer to the Age & Amount requirements charts in the Underwriting Guide).
- Make sure all applicable questions are answered and that the answers are legible.
- When faxing, make sure pages are straight to avoid cutting off form numbers during submission.

Checklist (The owner is the proposed insured unless the Owner sec	ction of the Application is comple	ted.)
Proposed Insured/Owner	Payer	Producer
✓ Initialed all corrections (do not use white out), if any, and signed the Signature section ( <i>Proposed insured and Owner</i> )	✓ Signed the PAC Authorization (if applicable)	✓ Initialed all corrections, if any, and signed the Producer
<ul> <li>✓ Signed and dated any supplemental sheets of paper (if required)         (Proposed insured and Owner)</li> <li>✓ Initialed the TIA Acknowledgement (if pre-conditions not met)</li> </ul>		Certification section  ✓ Signed and dated any supplemental sheets of
(Owner only)		paper (if required)
Send to Foresters	Leave with Owner	Leave with Proposed Insured
Completed application, the Product Details page and the Producer Report page	✓ TIA Agreement (if pre-conditions are met)	✓ Notices
If applicable:	✓ Disclosure forms	
✓ First premium	(e.g. Accelerated Death Benefit Rider Disclosure)	
✓ Void check	✓ Buyer's Guide	
✓ Underwriting questionnaire(s)	If applicable:	
✓ State and Foresters replacement/rollover/surrender/disclosure forms	✓ State and Foresters	
✓ Completed Contingent Owner/Other Payer Identification form	replacement/rollover/	
✓ Signed Illustration or illustration certification form	surrender forms	
✓ Notice and Consent for Blood and Body Fluid Testing (medically underwritten products)	✓ Signed Illustration or illustration certification form	

#### **Foresters Difference**

- We believe in enriching lives and building strong communities that's our purpose. It has defined us since 1874, and it helps us continually redefine what a financial services provider can do for you and your family.
- We believe that you deserve more than a financial services provider you deserve a partner that will help you prosper and improve your community.
- Foresters is a fraternal benefit society and as such, some aspects of our ownership and beneficiary rules are different than other
  carriers. Be sure to read the rules found in the Toolbox/Underwriting Resources section of Foresters producer website before taking an
  application for Foresters products.

**Questions?** Go to Foresters producer website ezbiz (https://portal.foresters.biz)

For Producer Use Only ICC15 770681 US 09/16

# A Fraternal Benefit Society.

789 Don Mills Road, Toronto, ON, Canada M3C 1T9 U.S. Mailing Address: P.O. Box 179 Buffalo, NY 14201-0179 T. 800 828 1540

F. 877 329 4631

foresters.com



Proposed Insured			
First name:	Middle name:	Las	et name:
Lifefirst Term Life			
Amount of life insurance applied fo	• •	Term: O 10 year C	20 year O 25 year O 30 year
Riders (Subject to state and pro	duct availability.)		
	sickness): \$ent and sickness) applied for but no  O Children's term:		ome (accident only): \$  Disability income (accident only)?  O Critical illness (accelerated death benefit
\$			\$
O Waiver of premium	O Other rider(s):		
Remarks:			

This form is part of the Application for Individual Life Insurance.

Foresters™ is the trade name and a trademark of The Independent Order of Foresters ("Foresters").

# A Fraternal Benefit Society.

789 Don Mills Road, Toronto, ON, Canada M3C 1T9 U.S. Mailing Address: P.O. Box 179 Buffalo, NY 14201-0179 T. 800 828 1540

F. 877 329 4631

foresters.com



<b>Product Details</b> (Complete and sub	mit only if applying for S	SMART Univers	al Life in	surance	<del>?</del> .)	
Proposed Insured						
First name:	Middle name:		Las	t name:		
SMART Universal Life						
Amount of life insurance applied for on the p	proposed insured: \$					
Underwriting: O Non-medical O Med						
Planned premium: \$		O Monthly	O Qua	arterly	O Semi-annually	O Annually
Life insurance qualification test: O Guideline Premium Test (GPT) O Cash Value Accumulation Test (CVAT)		Death benefit O Level O Increasing	-			
Initial lump sum premium: \$		Source of lum	np sum pr	remium:		
Riders (Subject to state and product ava	ilability.)					
O Accidental death:	O Children's term:				ability income (accider	
O Waiver of monthly deductions		O Guarantee		se optior	1	
O Other rider(s):						
Complete if the proposed insured is a juver a) State amount of life insurance on primary b) Are all brothers and sisters insured for the c) Does the child live with the owner? If "No	nile. caregiver. e same amount? If "No", s	tate amount an		in the Re	\$ emarks section below.	O Yes O No O Yes O No
Remarks:						
There may be additional Disclosure forms re certificate can be issued.	quired. Check the State re	equirements as	these for	ms woul	d need to be complete	ed before the

This form is part of the Application for Individual Life Insurance.

# A Fraternal Benefit Society.

789 Don Mills Road, Toronto, ON, Canada M3C 1T9 U.S. Mailing Address: P.O. Box 179 Buffalo, NY 14201-0179 T. 800 828 1540

F. 877 329 4631

foresters.com



Product Details (Complete and submi	t only if applying for w	hole life insurance.)				
Proposed Insured						
First name:	Middle name: _	Las	t name:			
Advantage Plus Whole Life						
Amount of life insurance applied for on the pro	posed insured: \$					
Plan Type: O Paid-up at 100 O 20 Pay						
Underwriting: O Non-medical O Medical	al					
<b>Dividend Option:</b> O Paid-up addition	ns O Paid in cas	sh O Left on dep	osit O To reduce premiums			
Automatic premium loan provision elected? ("Yes" or "No" must be indicated)  If "Yes", overdue premium will be paid through a loan against, and for as long as there is, available cash value, if any.  If "No", the certificate's Nonforfeiture provisions will automatically apply, if premium is overdue at the end of the Grace Period, resulting in either reduced coverage or surrender.						
Riders (Subject to state and product availa	bility.)					
Accidental death:	O Children's term:		O Disability income (accident only): \$			
O Guaranteed insurability Term: O 10 year		) 20 year	O Waiver of premium			
O Flexible payment paid-up additions  Maximum annual payment amount: \$		O Single payment paid Planned payment ar	d-up additions mount: \$			
Planned payment amount (by mode): \$(must be the same mode as premiums for certificate)		Payment method:  O Check O PAC	C (planned payment amount will be added to the			
The planned payment amount will be added to the total premium for the certificate and rider(s), if any, to determine the amount of each billing, if direct bill, or of each draft, if PAC or another automatic payment option, is elected for payment of premium.    Amount to be drafted as first premium payment).						
O Other rider(s):						
Complete if the proposed insured is a juvenil a) State amount of life insurance on primary cab) Are all brothers and sisters insured for the sc) Does the child live with the owner? If "No",	e. aregiver: ame amount? If "No", st		\$ n the Remarks section below. O Yes O No O Yes O No			
Remarks:						
There may be additional Disclosure forms requ certificate can be issued.	ired. Check the State re	quirements as these forr	ns would need to be completed before the			

This form is part of the Application for Individual Life Insurance.

Foresters™ is the trade name and a trademark of The Independent Order of Foresters ("Foresters").

# A Fraternal Benefit Society.

789 Don Mills Road, Toronto, ON, Canada M3C 1T9 U.S. Mailing Address: P.O. Box 179 Buffalo, NY 14201-0179

F. 877 329 4631

T. 800 828 1540 foresters.com



# **Application for Individual Life Insurance**

<b>Proposed Insured</b>									
First name		Middle n	name	Last name				O Male O Fem	
Street address				City		State		Zip	
Social security #	Home phone #		Alternate phone/Cell #	Date of birth (	mmm/dd/yyyy)	State 8	& Country of	birth	
U.S. citizen? O Yes O N	o. If "No", imm	igration s	tatus: O Green card holde	r O Permaner	nt resident O 0	ther (p	rovide Visa t	ype):	
			O Passport						
Occupation & duties:									
O Full time O Part time	O Seasonal	Income	(past 12 months): \$		Active duty mili	tary or	reserves? (	O Yes (	ON C
Foresters member?  O Yes O No, applying for	or membership.	Email					Primary la O English		
		<u> </u>	sured. If there is to be a cor		use the Conting				
Full legal name of Individu	ıal (First, Middle	, Last), 0	rganization, Charity, Busine	ss or Trust		Socia	I security #	/ Tax I.D	). #
Street address				City		State		Zip	
* 1			O Passport	O Other gover	rnment I.D.:				
Photo I.D. # (used to verify									
Relationship to the propos				_ Email:		T =			
Phone #	If Trust, name o	f Trustee				If Trus	st, date of Tr	ust agre	eement
If O Male Individual: O Female	Date of birth (m	mm/dd/yyyy	U.S. citizen? O Yes C O Green card hold				rovide Visa	type):	
Beneficiary (Each benef	iciary below is r	evocable	, unless "irrevocable" is wr	itten next to the	e name of that b	enefici	ary.)		
					Date of bir (mmm/dd/yy		Relationsh proposed in		% Share
Primary					T				
Name: Address:									Total
Name: Address:									must equal
Name: Address:									100%
Contingent									
Name: Address:									Total must
Name: Address:									equal 100%
<b>Financial Questions</b>									
a) Borrow or be given	money, or othe	r property	her in writing or not, or has y, to pay for or enter into the ct issued as a result of this	e insurance cor		r?			O No O No

Foresters™ is the trade name and a trademark of The Independent Order of Foresters ("Foresters").

For each "Yes" answer to a question in the Lifestyle, either Medical, a Rider or the Other Insurance section, providing details in the Additional Information section or completing the corresponding questionnaire may be required. For purposes of these questions, "you" and "your" mean the proposed insured, "diagnosed", "tested", "advised", "treated", "counseling" and "treatment" mean by a licensed physician or medical practitioner.

	Life	estyle Questions		
	2.	Within the past 12 months, have you used tobacco, in any form, or another nicotine product?  If "Yes", specify: O Cigarettes O Other	O Yes	O No
Γ	3.	Within the past 5 years, have you:		
		a) Used marijuana (more than once a week), heroin, cocaine, a narcotic, a barbiturate, a hallucinogen or another controlled substance except as prescribed by a licensed physician or medical practitioner?	O Yes	O No
		b) Received or been advised to receive treatment or counseling for, or to discontinue or reduce, the use of alcohol, or a non-prescribed or prescribed drug?	O Yes	O No
	4.	Do you expect, within the next 2 years, to change your country of residence or to travel outside of the United States, Canada, Caribbean Islands (excluding Haiti), Western Europe, Hong Kong, Australia or New Zealand?	O Yes	O No
	5.	Within the past 2 years, have you:		
		a) Flown, or do you intend within the next 2 years to fly, in an aircraft as a student pilot or licensed pilot?	O Yes	O No
		b) Engaged, or do you intend within the next 2 years to engage, in motor vehicle or boat racing, mountain or rock climbing, scuba diving, skydiving, ballooning, hang gliding or ultra light flying?	O Yes	O No
		Within the past 5 years, have you had your driver's license suspended or revoked or been convicted of or pled guilty to more than 3 moving violations or to 1 or more driving while impaired or under the influence violations?	O Yes	O No
	7.	a) Within the past 10 years, have you been convicted of or pled guilty to a felony?	O Yes	
L		b) Are you currently on parole, incarcerated, or serving probation or within the past 12 months have you served probation?	O Yes	O No
	PA	ART 1: Medical Questions		
L	8.	Your: Height (ft/in): Weight (lbs):		
	9.	a) Date you last consulted a physician: Physician Name:		
		Address: Phone #: Phone Ph		
		c) Were you advised that results of that consultation were outside normal ranges?	O Yes	O No
F	10	Are you currently taking prescription medication or under treatment?	O Yes	
$\vdash$		Have you ever been diagnosed with Acquired Immune Deficiency Syndrome (AIDS), AIDS Related Complex (ARC),	0 103	O 110
L		or tested positive for Human Immunodeficiency Virus (HIV)?	O Yes	O No
	12.	Within the past 2 years, have you: a) Had or been advised to have a test (other than for HIV) such as an EKG, CT scan, bone scan, MRI scan, colonoscopy,	0.4	<b>O</b>
		echocardiogram, angiogram, biopsy, or endoscopy? b) Been advised to have a check up, consultation, medication, treatment, surgery, hospitalization, lab test or diagnostic	O Yes	O No
	10	test (other than for HIV) that has not yet been started or completed, or the results of which are not yet known?	O Yes	O No
	13.	Do you currently: a) Reside in a nursing home or skilled nursing facility or psychiatric facility, or are you receiving or been advised to		
		receive, skilled nursing care, hospice care, or home healthcare for a terminal condition that is expected to result in		
		death within the next 12 months or for a chronic condition?	O Yes	
		<ul><li>b) Require the use of a wheelchair due to a chronic illness or disease?</li><li>c) Require assistance with any of the following activities of daily living: taking medications, bathing, dressing, eating,</li></ul>	O Yes	O No
		or toileting?	O Yes	O No
L		Within the past 3 years, have you been diagnosed with, or received treatment or medication, tested positive or been given medical advice for sleep apnea, seizures or epilepsy?	O Yes	O No
	15.	Within the past 10 years, have you been diagnosed with, or received treatment or medication, tested positive or been given		
		medical advice for: a) Diabetes, high blood pressure, a disease or disorder of the blood or lymphatic system, coronary artery disease, heart		
		murmur, chest pain, irregular heartbeat, aneurysm, stroke, transient ischemic attack, congestive heart failure (CHF), a		
		disease or disorder of the arteries or valves, peripheral vascular or arterial disease (PVD or PAD), or had a heart attack, heart surgery, heart procedure or circulatory surgery?	O Yes	O No
		b) Cancer (excluding skin cancer that is basal cell carcinoma), tumor, gastrointestinal bleeding, unexplained weight loss, or a disease or disorder of the pancreas or endocrine system?	O Yes	O No
		c) Asthma, emphysema, Chronic Obstructive Pulmonary Disease (COPD), shortness of breath, or a disease or disorder of the respiratory system or do you currently require the use of oxygen equipment?	O Yes	O No
		d) Dementia, Alzheimer's disease, paralysis, multiple sclerosis, Parkinson's disease, Lou Gehrig's disease (ALS), muscular	Over	O N.e
		dystrophy, fibromyalgia, or a disease or disorder of the brain or nervous system?	O Yes	
		e) Anxiety, depression, manic depression, bi-polar disorder, schizophrenia or a mental health disorder? f) Blood in the urine, hepatitis, Crohn's disease, Systemic Lupus, cirrhosis, or a disease or disorder of the liver, prostate,	O ies	O NO
		bladder, kidney, genito-urinary organs, connective tissue or the digestive or immune system (other than HIV)?	O Yes	O No

ICC15 770625 US 10/15 Page 2 of 6

PART 2: A	dditional Medical Q	uestions (Complete only	if applying for	or a medic	cally underwritter	product.)				
16. Have y	ou ever used tobacco	o, in any form, or another	nicotine pro	duct?					O Yes	O No
If "Yes	", specify: Type used:			Date la	ast used:					
If currently smoking, how many pack(s) per day?										
17. Do you	u currently drink alco	hol? If "Yes", specify: Ho	w many time	s per wee	k? How ma	ny drinks pe	r occasion?		O Yes	ON C
18. Within the past 5 years, have you consulted a physician other than identified in question 9, or a medical practitioner, or been treated, tested or monitored in a clinic, hospital or emergency room?					O Yes C	O No				
19. Within the past 10 years, have you been diagnosed with, or received treatment or medication, tested positive or been					O	<b>.</b>				
given medical advice for high cholesterol?  20. Net worth: \$						J No				
		different from question (								
		different from question 9	-				ne #:			
		sed, a parent or sibling d								
heart (	disease, stroke, cance	er, polycystic kidney disea	-						O Yes	ON C
Details to	"Yes" Age, if living	Age, at death			Details of con	dition / Caus	e of death			
Father										
Mother										
Sibling(s)										
		der Questions (Complete								
		past 6 months):								
		ave you been unable to v k due to an injury or sick	-	regular job	) for more than 20	) consecutiv	e days or are	e you	O Yes C	ON C
		ave you been diagnosed v		ved treatn	nent or medicatio	n, tested pos	sitive or beer	1	0 100 1	- 110
		thritis or for a disease or						•	O Yes	O No
Children's	Term Rider Questio	ns (Complete only if app	lying for chil	dren's ter	m coverage.)					
Nai	ne of child (First, Mid (must be a child of	dle, Last) under 18 years the proposed insured)	s old	Gender (M or F)	Date of birth (mmm/dd/yyyy)	Height (ft/in)	Weight (lbs)	Amou	nt of cove in force	erage
		s a child listed above: eived treatment or medi	cation for, or	been plac	ed under observa	tion for, a di	sease or disc	order?	O Yes (	O No
,		check up, consultation, m					-	stic	0,, (	<b>.</b>
	,	hat has not yet been star 26a or 26b, complete the			ne results of whic	n are not ye	t known?		O Yes	ン No
	, to entire question a									
Question #	Name of child		date(s), treati nt condition	ment,	Phys	ician's nam	e, address a	nd phor	ie #	
	` •	n all "Yes" answers wher								
Include Qu	estion #, diagnosis, c	ate first diagnosed, treat	tment, medic	ations, mo	edical facilities ar	nd physician	s' name, add	dresses	, phone #s	3.
								-		

ICC15 770625 US 10/15 Page 3 of 6

<b>Other Insurance</b> (Complete required State and Foresters replacement forms to be completed even if existing insurar			ler/Disclosure 1	forms. Some states	require	
27. Is there another annuity or life insurance application pending, on the life of the proposed insured, with Foresters or another insurer?  O Yes						
28. Do you currently have an annuity or life, accidental deat	h, critical illness	or disability inc	ome insurance	pending or in force	e? O Yes O No	
If "Yes", to either question 27 or 28, complete the chart belobeing, lapsed or surrendered, and those lapsed or surrendered.			e or annuities t	that will be, or are i	n the process of	
Name of Insurer	Annuity/Life insurance \$	Accidental death \$	Critical illness \$	Disability income (per month) \$	Issue year or indicate if pending	
29. Have you ever had an application for life, health, disabil	ity or critical illr	less insurance o	declined, rated	or modified?	O Yes O No	
If "Yes", provide date: a					0 103 0 140	
30. Will coverage be discontinued or reduced, or premium if the insurance applied for in this Application is issued				overage or an annu	uity, O Yes O No	
Payment Information and Authorization (The planned pro	emium quoted r	may change foll	owing underwi	riting review.)		
Payer is: O Proposed insured O Owner (if other than prop	osed insured)	O Other (Comp	ete Contingent (	Owner/Other Payer I.E	). Form)	
Payment mode: O Monthly (not available for direct bill)	Quarterly O	Semi-annually	O Annually			
First premium payment to be made by: O Pre-Authorized (	Check (PAC)	O Check (payab	le to Foresters)	O Other		
Subsequent premium payments to be made by: O Pre-Aut						
Preferred draft date: O No O Yes, draft on the d	ay (between 1st	and 28th) of the	month.			
PAC banking information (including drafting first premium)	to be taken fror	n:				
O Attached void check O Check submitted with this Ap			pleted below (	if no check availab	le)	
Type of account: O Checking O Savings						
Name of financial institution:						
Name of financial institution:		Account # :				
		Account # :				
		Account # :				
PAC Authorization  The payer, by signing below, verifies that the payer is the (above) and is permitted to provide this authorization, and a payments related to an insurance contract issued, if any, a or substituted by, or on behalf of, the payer, such as for adinstitution from which deductions are to be drafted is author 3) Foresters reserves the right to determine when the first each deduction. 4) If a deduction request is not honored verified to the deduction of the deduction is Foresters may do at any time by written notice to the other. This authorization must be signed by the bank account own	e account holde grees that: 1) Fo is a result of th ditional coverag rized to treat ea deduction and when submitted effective imme	r of the accour presters is authories Application, fige, loan repaym ch draft by Fore each subseque to the financial	nt identified in orized to draft or rom that accou ent(s) or for pro sters as though nt deduction, if I institution Fo continue until	the PAC banking in deductions, for prendent or another accommode present was made personant, will be made resters may, at its terminated, which	nformation section niums and/or other ount later identified ds. 2) The financial onally by the payer. and the amount of sole discretion, do either the payer or	
PAC Authorization  The payer, by signing below, verifies that the payer is the (above) and is permitted to provide this authorization, and a payments related to an insurance contract issued, if any, a or substituted by, or on behalf of, the payer, such as for adinstitution from which deductions are to be drafted is author 3) Foresters reserves the right to determine when the first each deduction. 4) If a deduction request is not honored verified for the deduction. 5) This authorization is Foresters may do at any time by written notice to the other. This authorization must be signed by the bank account own	e account holde grees that: 1) Fo is a result of th ditional coverag rized to treat ea deduction and when submitted effective imme	r of the accour presters is authoris Application, f le, loan repaym ch draft by Fore each subseque to the financia ediately and will ame appears or	nt identified in orized to draft or rom that accou ent(s) or for pro sters as though nt deduction, if I institution Fo continue until	the PAC banking in deductions, for prendent or another accommode present was made personant, will be made resters may, at its terminated, which	nformation section niums and/or other ount later identified ds. 2) The financial onally by the payer. and the amount of sole discretion, do either the payer or	
PAC Authorization  The payer, by signing below, verifies that the payer is the (above) and is permitted to provide this authorization, and a payments related to an insurance contract issued, if any, a or substituted by, or on behalf of, the payer, such as for adinstitution from which deductions are to be drafted is author 3) Foresters reserves the right to determine when the first each deduction. 4) If a deduction request is not honored verified to the deduction of the deduction is Foresters may do at any time by written notice to the other. This authorization must be signed by the bank account own	e account holde grees that: 1) Fo as a result of th ditional coverag rized to treat ea deduction and when submitted effective imme her as his/her n	r of the accour presters is authories is Application, f ge, loan repaym ch draft by Fore each subseque to the financial diately and will ame appears or payer)	nt identified in orized to draft or rom that accou ent(s) or for pro- sters as though nt deduction, if I institution Fo continue until	the PAC banking in deductions, for premunt or another accommum deposit fundations it was made personally, will be made resters may, at its terminated, which for the account pro-	nformation section niums and/or other ount later identified ds. 2) The financial onally by the payer. and the amount of sole discretion, do either the payer or	

ICC15 770625 US 10/15 Page 4 of 6

Te	mporary Life Insurance Agreemo	ent (TIA) Questions & Acknowle	edgement		
Has	the proposed insured:				
1. Within the past 24 months, had either an investigation or treatment, by a physician or medical practitioner, for chest pain, heart problem, stroke, cancer or AIDS ("Investigation" does not include negative tests for HIV)?				O Yes O No	
2.	Within the past 4 months, been admit care facility (other than for childbirth)	_	admitted to a hospital or other	licensed health	O Yes O No
3.	Within the past 4 months, had surger (other than for HIV) or investigation, the				O Yes O No
TIA	Acknowledgement: Were all of the pr	e-conditions to temporary coverage r	net?		
0	No (Do not provide a check for first provieus if first premium payment is provi	emium payment). The owner acknow	ledges that there is no tempor	ary insurance cove	rage in effect,
-	Yes. I, the owner, understand that temp Agreement. First premium payment, in n the Payment Information and Author	the amount of $ _{_{_{_{_{_{_{_{_{_{_{_{_{1}}}}}}}}}}}$ the amount of $ _{_{_{_{_{_{_{_{_{_{_{_{_{1}}}}}}}}}}}$			
	O Pre-Authorized Check (PAC)	Check O Other (cannot be a train	nsfer of funds from existing life	e insurance or annu	ity contract(s))
	Although the first premium payment amount shown above is subject to change following underwriting, this amount must be at least equal to the monthly premium quoted for the insurance, including each rider, applied for in this Application.				
Sec	condary Addressee (Complete only if	designating another person to receive	ve notification regarding a pos	sible lapse in cover	age.)
Firs	t name	Middle name	Last name		O Male O Female
Stre	eet address		City	State	Zip
Dec	clarations and Agreements				

"Application" means this Application for Individual Life Insurance and includes additional forms, if any, that are part of this Application. "I/Me" means individually each person identified in this Application as either the proposed insured or the owner, and the parent/legal guardian signing this Application if the proposed insured is a juvenile.

I, as evidenced by my signature(s) in this Application, declare that: 1) I have reviewed this Application. 2) I was asked every question that applies to me and provided the answers shown, in this Application, to these questions. 3) The statements, answers, and representations contained in this Application are full, complete and true, to the best of my knowledge and belief. 4) If I am the owner and if the amount of life insurance applied for on the life of the proposed insured is at least \$20,000, I have been provided, either in paper or electronically, with the Accelerated Death Benefit Rider Disclosure.

I understand and agree that: 1) All statements made in this Application shall be representations and not warranties. 2) This Application, Foresters Instruments of Incorporation and its Constitution now in force or subsequently amended shall form part of the entire contract if an insurance contract is issued by Foresters. 3) No person is authorized to advise me that any untrue or incomplete answer or information is acceptable. 4) The answers, statements and representations contained in this Application will influence the assessment and acceptance of this Application by Foresters. 5) A material misrepresentation, or untrue declaration, or failure to disclose all material facts, may result in loss of coverage or cancellation of the insurance contract. 6) Foresters will have no liability under an insurance contract issued, if any, as a result of this Application until the date that insurance contract comes into effect, according to its terms, and then only if (a) the first premium due, for that insurance contract, is provided in full on or before the delivery date of that insurance contract and is received by Foresters from the financial institution from which it is to be collected, and (b) between the date this Application was signed and the date that insurance contract comes into effect there is no event, no diagnosed change in health, and no change in the habits or circumstances of the proposed insured, or a child if any, identified in this Application, that would require a change to an answer to a question in this Application. 7) Foresters and its subsidiaries may review, transfer and otherwise use, information provided in this Application or obtained by Foresters or its subsidiaries to assess, develop, or offer and issue to me (including post issue administration), other financial products or benefits. 8) Before issuing an insurance contract, Foresters may require and obtain information about me to validate my identity.

I further understand and agree that: 1) Changes or corrections made to this Application by Foresters, if any, are ratified by the owner if the insurance contract delivered, if any, is not returned during the cancellation period. Such changes or corrections may be made directly on this Application or by an amendment to this Application. 2) No producer, medical examiner or any other person, except Foresters Executive Secretary or successor position, has power on behalf of Foresters to make, modify, or discharge an insurance contract. 3) This Application and related documents may be completed, signed and/or submitted to Foresters by voice and/or electronic means and if completed in paper form this original Application may be destroyed after confirmation of successful transmission. 4) Foresters may contact or send messages to me, including pre-recorded and text messages and calls or messages by use of an automatic telephone dialing system, using the phone number(s), including wireless number(s), either provided in this Application or number(s) that I later provide. 5) I understand that providing an email address is optional. If I have chosen to provide an email address in this Application or choose to provide one in the future, Foresters may use that address to send messages or documents to me electronically. 6) Any person who knowingly presents a false statement in an application for insurance may be guilty of a criminal offense and subject to penalties under state law.

ICC15 770625 US 10/15 Page 5 of 6

#### **Authorization To Obtain And Disclose Information**

This authorization is for the purpose of (a) assessing insurance coverage eligibility and premium amounts, (b) adjudicating claims, (c) supporting The Independent Order of Foresters ("Foresters") business analysis and operations and (d) record keeping and future servicing by authorized persons. In this authorization, "proposed insured", "owner" and "parent/legal guardian" mean each person identified as such in this Application. "Child" means each child named, if any, and proposed for insurance, in this Application. "Authorized persons" means reinsurers, insurance agents, agencies, and Foresters subsidiaries and those performing services in relation to an application for insurance, insurance product, benefit claim or supporting Foresters business analysis and operations. As evidenced by the signature(s) in the Signature Section of this Application, the proposed insured and owner, on their behalf and on behalf of each child, or the parent/legal guardian on behalf of the proposed insured if the proposed insured is a juvenile, authorizes Foresters and authorized persons to obtain an investigative consumer report and/or information about him/her from any: physician, medical practitioner, hospital, clinic, or medical facility; employer; insurer or institution; consumer reporting agency: pharmacy, pharmacy benefits manager or other pharmacy related services organization; or MIB, Inc. ("MIB"), This includes obtaining records or other information available as to: past, current or future diagnosis, treatment and prognosis of a physical or mental condition; past, current or future drug, physical and mental health, and alcohol-related information that may be protected by federal or state laws and regulations. Information may be disclosed: between and among Foresters and authorized persons; to companies to which the proposed insured has or may apply to for insurance coverage or benefits; as required or permitted by law. The proposed insured, and owner, on their behalf and on behalf of each child, or the parent/legal guardian on behalf of the proposed insured if the proposed insured is a juvenile, authorizes Foresters and authorized persons, to make a brief report of the proposed insured's and each child's personal and/or protected health information to MIB, even if this Application is cancelled or withdrawn. Obtained or disclosed information may no longer be protected by federal privacy laws. This authorization is valid for two years from the date of this Application. This time limit complies with the time limit, if any, permitted by the applicable law in the state where the certificate is delivered or issued for delivery. A copy of this authorization shall be as valid as the original. Each person signing this authorization may at any time, by written notice to Foresters, revoke their authorization, except that reporting to MIB and action(s) begun before receipt of notice will not be affected. A Notices page has been provided to the proposed insured if this Application was signed in paper or will be sent electronically as part of the signed application package if this Application was signed electronically. It includes the MIB and Fair Credit Reporting Notices. A copy of this authorization will be provided upon request.

Signature Section (For purposes of entire Application.)		
Proposed insured's signature: X	tate)	on (mmm/dd/yyyy)
Producer Certification		
Unless specifically stated otherwise in the Producer Report, I certify each of the following:  a) I am not aware of undisclosed information about the health, habits or lifestyle of the proposed insute that might affect insurability. b) I asked the proposed insured, the parent/legal guardian if the powner each question as written in this Application to which an answer is shown, and recorded the c) This Application was reviewed by each person signing in the Signature Section before it was signot been altered in any way after the proposed insured, the parent/legal guardian if the proposed e) I complied with applicable regulatory requirements including those relating to the solicitation members of the United States military. f) If applicable, I have disclosed that this Application, if conto Foresters by electronic means and that this original Application may be destroyed after confirm made no misrepresentation(s) about Foresters product(s) applied for in this Application. I have made for future performance of the product(s) applied for, other than as specifically written in the specific h) If the amount of life insurance applied for on the life of the proposed insured is at least \$20,000, the or electronically, with the Accelerated Death Benefit Rider Disclosure.	proposed insured answers as givened by that persinsured is a juvened and sale of life appleted in paper ation of success ade no promise(c product(s) app	d is a juvenile, and/or the yen to me by each person. on. d) This Application has enile, and owner signed it. e insurance to active duty form, may be transmitted ful transmission. g) I have s) regarding the benefit(s) lied for in this Application.
Will the certificate applied for be a replacement for, or a change to, existing life insurance or an annual	uity?	O Yes O No
Are you related to the proposed insured?		○ Yes ○ No
Did you personally meet with the proposed insured and owner and review the document(s) used to and birth date of each person?	verify identity	O Yes O No
Producer's name (print full name):	Producer #:	
Producer's signature: <b>X</b>	Date:	(mmm/dd/yyyy)

ICC15 770625 US 10/15 Page 6 of 6

## A Fraternal Benefit Society.

789 Don Mills Road, Toronto, ON, Canada M3C 1T9 F. 877 329 4631

U.S. Mailing Address: P.O. Box 179 Buffalo, NY 14201-0179 T. 800 828 1540 foresters.com



## Temporary Life Insurance Agreement (TIA) (Complete and leave with the owner only if all pre-conditions are met.)

**Definitions -** "Application" means the Application for Individual Life Insurance to which this Agreement relates. "Foresters", "we", "our", and "us" mean The Independent Order of Foresters. "Producer" means the person who signed the Application as the producer. "Proposed Insured" and "Owner" mean the person(s) identified as such in the Application.

**Pre-Conditions to Temporary Coverage** - Subject to the terms of this Agreement, we agree to provide the temporary coverage set out in this Agreement, effective on the date the Application is signed by the owner, if each of the following pre-conditions are met: 1) The proposed insured is not, on that date, less than 15 days old or age 71 or older. 2) No more than \$1,000,000 of life insurance on the proposed insured is applied for in the Application, not including coverage or benefits, if any, to be provided by rider(s), whether applied for or not. 3) Each question in the Temporary Life Insurance Agreement (TIA) Questions section is answered "No" and each "No" answer shown is truthful and 4) No later than the date the Application is signed by the owner, first payment, at least equal to a monthly premium quoted for the insurance, including each rider, applied for in the Application, is provided or authorized by a method other than a transfer of funds from existing life insurance or annuity contract(s). If one or more of the above pre-conditions are not met, no temporary coverage takes effect even if this Agreement was left with the owner.

## **Temporary Life Insurance Agreement (TIA) Questions**

temporary the modifiance Agreement (TIA) questions	
Has the proposed insured:	
1. Within the past 24 months, had either an investigation or treatment, by a physician or medical practitioner, for che heart problem, stroke, cancer or AIDS ("Investigation" does not include negative tests for HIV)?	st pain, O Yes O No
2. Within the past 4 months, been admitted or been medically advised to be admitted to a hospital or other licensed to care facility (other than for childbirth)?	health O Yes O No
3. Within the past 4 months, had surgery performed or recommended, had or been medically advised to have a medi (other than for HIV) or investigation, that has not yet been started or completed, or the results of which are not yet	

Amount of Temporary Coverage - Subject to the terms of this Agreement, if each of the above pre-conditions is met and the proposed insured dies while this Agreement is in effect, Foresters shall pay in total, to the beneficiary(ies), as shown in the Application, under this and all other Foresters temporary life insurance agreement(s) insuring the life of the proposed insured, the lesser of a) \$500,000; and, b) the amount of life insurance coverage applied for in the Application on the deceased proposed insured, not including coverage or benefits, if any, to be provided by rider(s), whether applied for or not. No temporary coverage is provided under this Agreement for coverage or benefits, whether applied for or not, that are to be provided under a rider. If we pay under this Agreement then we will retain, if collected, or deduct from the amount payable, if not collected, an amount equal to the minimum first payment amount described in the 4th pre-condition. If we do not pay under this Agreement then the first payment amount, if collected, will be (a) applied as first premium to the certificate issued, if any, as a result of the Application, or (b) refunded, without interest, if no such certificate is issued.

**Termination of Temporary Coverage** - Subject to the terms of this Agreement, if temporary coverage takes effect under this Agreement, temporary coverage will terminate, and shall be of no further force or effect, on the earliest of the following: 1) Ninety (90) days from the date shown in the Application as the date that the Application was signed by the owner. That date shall be the first day for purposes of calculating this ninety (90) day period. 2) The date an approved Foresters certificate comes into effect as described in that certificate, if a certificate is issued in response to the Application. 3) The issue date, as shown in our records, for an approved Foresters certificate issued in response to the Application if that certificate either does not meet the conditions to come into effect, as described in that certificate, or is rescinded. 4) The date we offer, as shown in our records, the owner a Foresters certificate in response to, but not as applied for in, the Application. 5) The date a written or oral request to cancel or withdraw the Application or terminate this Agreement is made by or on behalf of the proposed insured or the owner. 6) The date written notice is sent by us, as shown in our records, to the owner, terminating this Agreement, cancelling or declining the Application.

**Special Limitations** - This Agreement shall be void if the first payment, regardless of method, is not honored when presented for payment. Fraud, material misrepresentation or non-disclosure in the Application will void this Agreement and limit our liability to a refund of payment(s) made to us. If the proposed insured dies by suicide, whether sane or insane, our liability under this Agreement is limited to a refund of the payment(s) made to us.

**Entire Agreement and Governing Law -** This Agreement contains the entire terms regarding temporary coverage. No one, including the producer, is authorized to waive, modify or change in writing, orally, or otherwise the terms of this Agreement or to promise or represent the terms of this Agreement other than as expressly written in this Agreement. This Agreement shall be governed by and subject to the laws of the State in which this Agreement was delivered to the owner.

**Acknowledgement -** I, the proposed insured and owner, if other than the proposed insured, by signing in the Signature Section of the Application, acknowledge and agree that I have reviewed, understand and accept the terms of this Temporary Life Insurance Agreement.

Countersigned,

Anthony M. Garcia, President & Chief Executive Officer

anthony M. Some

Foresters™ is the trade name and a trademark of The Independent Order of Foresters ("Foresters").

ICC15 770745 US 10/15 Page 1 of 1

## A Fraternal Benefit Society.

789 Don Mills Road, Toronto, ON, Canada M3C 1T9 F. 877 329 4631

U.S. Mailing Address: P.O. Box 179 Buffalo, NY 14201-0179 T. 800 828 1540 foresters.com



# Accelerated Death Benefit Rider Disclosure (This disclosure must be given to the owner.)

The insurance contract you are applying for may include one of the following accelerated death benefit riders: Accelerated Death Benefit Rider (for Chronic, Critical and Terminal Illness); Accelerated Death Benefit Rider (for Critical and Terminal Illness); or Accelerated Death Benefit Rider (for Terminal Illness). You should review the insurance contract issued, if any, to determine which one of these riders, if any, it includes. This disclosure provides only a brief description of the accelerated death benefit rider ("rider") that may be included in the insurance contract; it is not the rider and only the provisions of the rider, and the certificate that the rider is attached to, will control. A full description can be found within the certificate and rider issued, if any, therefore it is important that you read the certificate and rider carefully.

#### **Benefit Description**

The rider provides the opportunity for the owner to accelerate a portion of the certificate's eligible death benefit ("acceleration amount"), during the lifetime of the insured, and receive an accelerated death benefit payment ("payment"). Under the conditions described in the rider the owner may elect to receive a payment if the insured is diagnosed, by a physician, with a chronic, critical or terminal illness, as applicable under that rider. The payment is paid to the owner and not to the beneficiary(ies). The rider is not, and is not intended to be, long-term care insurance.

There is no required premium or monthly rider deduction, as applicable, for the rider. However, a payment may have deductions and other effects, as referred to in this disclosure.

Chronic illness means the insured:

- a) Is unable to perform, without substantial assistance from another person, at least two of the activities of daily living (bathing, continence, dressing, eating, toileting or transferring) for a period of at least 90 days, due to a loss of functional capacity; or
- b) Requires substantial supervision by another person to protect the insured from threats to health and safety due to the insured's severe cognitive impairment.

The chronic illness must be diagnosed by a physician as permanent.

Critical illness means the insured has one or more of the following, as defined in the rider: Advanced Alzheimer's Disease (before the insured's 75<sup>th</sup> birthday), Amyotrophic Lateral Sclerosis (ALS), End Stage Renal Failure (Kidney Failure), Life Threatening (Invasive) Cancer, Major Organ Failure, Myocardial Infarction (Heart Attack) or Stroke.

Terminal illness means the insured has a non-correctable illness or physical condition which is reasonably expected to result in death within 12 months of diagnosis.

#### **Amount of the Accelerated Death Benefit Payment**

The accelerated death benefit payment may be less than the acceleration amount as we may deduct from the acceleration amount: an actuarial discount amount, determined by us; an administrative fee; the sum of the unpaid total premium or overdue monthly deductions, as applicable; and a loan repayment amount, if there is an outstanding loan.

For terminal illness: The actuarial discount amount and administrative fee will both be \$0.00. This means that the payment will only be less than the acceleration amount if, on the effective date of the payment, there are unpaid total premiums, overdue monthly deductions or an outstanding loan amount.

For chronic and critical illness: The administrative fee will be no more than \$500.00. The actuarial discount amount will be determined by us based upon a number of factors, such as the insured's age and life expectancy on the effective date of the payment, and will take into account the present value of future anticipated premiums or monthly deductions, as applicable. This means that the payment will be less, and depending on the individual circumstances of the claim could be substantially less, than the acceleration amount.

Each acceleration amount must be at least \$4,500.00 and must be such that after acceleration a residual face amount of at least \$10,000.00 remains. The total of all acceleration amounts cannot exceed the lesser of 95% of the eligible death benefit on the effective date of the first payment and \$500,000.00. For chronic illness the maximum amount that can be accelerated in any 12 month period is 24% of the eligible death benefit on the effective date of the first payment due to a chronic illness. For critical and terminal illness, the maximum amount that can be accelerated is 95% of the eligible death benefit on the effective date of the payment.

#### **Effect of Payment on the Certificate**

An accelerated death benefit payment will not end the certificate, however it will reduce the face amount and the amount, if any, of the paid-up additional insurance, account value or cash value, and loan amount on a pro-rata basis, based upon the acceleration amount. That payment will reduce the death benefit payable, if any, to the beneficiary(ies). The reduction to the face amount for chronic and critical illness will be more, and for terminal illness may be more, than the amount of the payment. Premiums or monthly deductions due, and dividends credited, after the effective date of the payment, will be adjusted based upon the reduced face amount. The adjusted premiums or monthly deductions, if any, will be as if the certificate had been issued at the reduced face amount.

The following example is hypothetical and is intended only to show the relationship between certificate values before and after payment of an accelerated death benefit. The example is based upon a whole life insurance certificate where an acceleration amount of 50% of the eligible death benefit has been approved.

	<b>Before Acceleration</b>	After Acceleration
Face Amount:	\$100,000.00	\$50,000.00
Amount of Paid-up Additional Insurance:	\$ 20,000.00	\$10,000.00
Eligible Death Benefit:	\$120,000.00	\$60,000.00
Cash Value:	\$30,000.00	\$15,000.00
Cash Value of Paid-up Additional Insurance:	\$10,000.00	\$ 5,000.00
Loan Amount:	\$ 8,000.00	\$ 4,000.00
Cash Surrender Value:	\$32,000.00	\$16,000.00
Annual Premium	\$ 1,272.00	\$ 672.00

## Effect of Payment on Taxation and Eligibility for Public Assistance

Receipt of an accelerated death benefit payment under the rider is intended to qualify for favorable tax treatment under the Internal Revenue Code. However, depending on individual circumstances or changes to that code, receipt of an accelerated death benefit payment may be a taxable event. You should consult with a qualified tax advisor in order to assess the tax impact of receiving an accelerated death benefit payment.

Receipt of an accelerated death benefit payment may affect your, your spouse's or your family's eligibility for public assistance such as Medicaid, supplemental social security income or other government benefits or entitlements. You should consult each applicable government agency before receiving an accelerated death benefit payment so that you can assess the impact on eligibility for such assistance.

## A Fraternal Benefit Society.

789 Don Mills Road, Toronto, ON, Canada M3C 1T9 F. 877 329 4631

U.S. Mailing Address: P.O. Box 179 Buffalo, NY 14201-0179 T. 800 828 1540 foresters.com



## **Notices** (This page must be given to the proposed insured.)

For purposes of this Notice the following words and phrases are defined: "Application" means the Application for Individual Life Insurance to which this Notice relates; "Foresters", "we", "our", and "us" mean The Independent Order of Foresters; "Authorized persons" means reinsurers, insurance agents, agencies, and Foresters subsidiaries and those performing services in relation to an application for insurance, insurance product, benefit claim or supporting Foresters business analysis and operations; "Producer" means the licensed individual who signed the Application as the producer; "You" and "Your" mean individually the proposed insured, and each child, if any, identified in the Application. If you have questions regarding your application, discuss them with your producer or contact us directly at 1-800-828-1540. If you have questions regarding privacy contact Foresters Chief Privacy Officer or regarding underwriting or MIB, Inc. contact Foresters Chief Underwriter. You can write to either at 789 Don Mills Road Toronto, Canada M3C 1T9, or to our U.S. Mailing Address at P.O. Box 179 Buffalo, NY 14201-0179.

**Privacy** - Personal information we obtain about you is confidential. As permitted by privacy laws, information may be disclosed, without further authorization, between and among Foresters and authorized persons, to consumer reporting agencies hired to prepare consumer reports or consumer investigative reports, to companies to which you have applied for insurance coverage or benefits, and to those conducting bona fide actuarial, marketing or scientific studies or audits and the respective employees, agents, contractors and consultants of each of the aforementioned. We may also disclose information to your physician and MIB, Inc. ("MIB"). You can make a request to review personal information about you in our file. However, we will not disclose information to you that was prepared for an anticipated claim, civil or criminal proceeding. You may request correction of information which you believe to be inaccurate or irrelevant. Upon request, we will provide more information about these procedures.

Medical and Personal Information - The Underwriting process evaluates information about you to see if you qualify for the requested insurance. Answers in the Application are our principal source of information. We may contact other sources, such as a doctor, clinic, hospital, other insurers, or a lending institution. In some cases, we may ask an independent agency to prepare a consumer report or an investigative consumer report about you. These reports may include information on your character and general reputation. They may also include personal characteristics, such as health, prescription history, finances, job and mode of living. The federal Fair Credit Reporting Act gives you the right to make a written request, within a reasonable period of time, to receive additional information from Foresters about the nature and scope of an investigation. We will provide the contact information of any agency we ask to prepare such a report. You may contact the agency to learn about the contents or request a copy of the report. You may request a personal interview with the agency and they will make a reasonable attempt to talk to you. It will include that information in its report. If we order a report, it may include information obtained through interviews with your neighbors, friends or others you know. No adverse underwriting decision will be made based upon an individual's implied or confirmed sexual orientation or an individual's concern about or consultation for AIDS information.

MIB, Inc. - Information regarding your insurability will be treated as confidential. Foresters or authorized persons may, however, make a brief report thereon to MIB, a not-for-profit membership organization of insurance companies, which operates an information exchange on behalf of its members. If you apply to another MIB member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, MIB, upon request, will supply such company with the information about you in its file. Upon receipt of a request from you, MIB will arrange disclosure of any information it may have in your file. Please contact MIB at 866-692-6901 (TTY 866-346-3642). If you question the accuracy of information in MIB's file, you may contact MIB and seek a correction in accordance with the procedures set forth in the federal Fair Credit Reporting Act. The address of MIB's information office is 50 Braintree Hill, Suite 400, Braintree, MA 02184-8734. Information for consumers about MIB may be obtained on its website at www.mib.com.

# **Producer Report Proposed Insured** Middle name: Last name: First name: Producer's name Producer # % of split 1. Indicate the anticipated rating class: If underwriting approval is for a rating class other than as anticipated, Foresters will contact you and, if we do not receive direction otherwise, the certificate will be issued to maintain face amount. O Yes O No 2. Should the certificate's issue date be adjusted to save the insurance age? If "Yes", additional premium may be required. Is the proposed insured you, your spouse/partner or your child/stepchild? O Yes O No O Yes O No In the Application, are you the owner, payer or beneficiary? Have you submitted an additional application to Foresters on a family member of the proposed insured or owner O Yes O No (if other than the proposed insured)? If "Yes", list the name(s) in the Producer Comments section below. Was a copy of the Buyer's Guide provided to the owner at the time of sale? O Yes O No Indicate in the chart below if age & amount requirements were ordered (only if applying for a medically underwritten product). **Age & Amount Requirements** Vendor **Date ordered** Vitals, paramed or medical (with or without lab tests)

<b>Producer Comments</b> (Can be used to provide additional information relevant to the Application and must be completed if needed to qualify statements in the Producer Certification section.)

We may require additional information for each "Yes" answer to a question in the Lifestyle, either Medical, or a Rider section. You can help speed up the Underwriting process by completing the questionnaire, from the list below, that is applicable to each "Yes" answer or if an applicable questionnaire is not available by providing details in the Additional Information section. Please refer to the Underwriting Guide for a list of all available questionnaires.

Alcohol Usage	Chest Pain	Cyst, Lump or Tumor
Diabetes	Drug and Substance Usage	Mental Health

www.foresters.com



## The Independent Order of Foresters ("Foresters")

illustration no later than the time the application is submitted to Foresters.

Prospective Owner's Signature

# **Illustration Certification** This certification is to be used if an illustration conforming to the insurance product as applied for in the application was NOT provided to the prospective owner at the time of application. If an illustration conforming to the insurance product as applied for in the application was provided to the prospective owner, a signed copy of that illustration must be submitted with the application and this form should not be completed. Proposed Insured's Name: Plan Applied For: Prospective Owner's Name: \_\_\_ Producer's Name: \_\_\_ (if other than proposed insured) Producer's Certification (Check the one box that applies.) No illustration was used in the sale of the insurance product applied for in the application and no illustration was provided to the prospective owner. An illustration conforming to the insurance contract issued, if any, will be provided to the owner no later than at the time of delivery of the insurance contract. An illustration that does not conform to the insurance product applied for in the application was used in the sale of that insurance product. An illustration conforming to the insurance contract issued, if any, will be provided to the owner no later than at the time of delivery of the insurance contract. A computer screen illustration, which complies with state requirements, was displayed to the prospective owner in the sale of the insurance product applied for in the application. The illustration was based upon the following information: Plan Applied For: Face Amount: \$ Premium Amount: \$ Premium Mode: O Monthly O Quarterly O Semi-annually O Annually Number of Years Premium Assumed to be Paid: Number of Years Illustrated: Sex: O Male O Female Issue Age: Insurance Class: O Tobacco O Non-Tobacco **Dividend Option:** O Paid-up additions O Paid in cash O Left on deposit O To reduce premiums Rider(s) (name and benefit amount): Universal Life Only Death Benefit: O Level O Increasing **Guaranteed Interest Rate:** % Current Interest Rate (Non-Guaranteed): % Life Insurance Qualification Test: O Guideline Premium Test (GPT) O Cash Value Accumulation Test (CVAT) A copy of the computer screen illustration was NOT provided to the prospective owner. I will provide the prospective owner with a copy of the computer screen illustration no later than the time that the application is submitted to Foresters. An illustration conforming to the insurance contract issued, if any, will be provided to the owner no later than at the time of delivery of the insurance contract. Producer's Signature Date (mmm/dd/yyyy) **Prospective Owner's Certification** I acknowledge that I have not been provided with a copy of an illustration conforming to the insurance product applied for in the application. I understand that an illustration conforming to the insurance contract, if any, issued as a result of the application will be provided to me no later than at the time of delivery of the insurance contract. If a computer screen illustration was used, the producer will provide me with a copy of that

Two copies of this form should be completed and signed. One copy should be left with the prospective owner and one copy returned to Foresters.

Date (mmm/dd/yyyy)

www.foresters.com



## The Independent Order of Foresters ("Foresters")

illustration no later than the time the application is submitted to Foresters.

Prospective Owner's Signature

# **Illustration Certification** This certification is to be used if an illustration conforming to the insurance product as applied for in the application was NOT provided to the prospective owner at the time of application. If an illustration conforming to the insurance product as applied for in the application was provided to the prospective owner, a signed copy of that illustration must be submitted with the application and this form should not be completed. Proposed Insured's Name: Plan Applied For: Prospective Owner's Name: \_\_\_ Producer's Name: \_\_\_ (if other than proposed insured) Producer's Certification (Check the one box that applies.) No illustration was used in the sale of the insurance product applied for in the application and no illustration was provided to the prospective owner. An illustration conforming to the insurance contract issued, if any, will be provided to the owner no later than at the time of delivery of the insurance contract. An illustration that does not conform to the insurance product applied for in the application was used in the sale of that insurance product. An illustration conforming to the insurance contract issued, if any, will be provided to the owner no later than at the time of delivery of the insurance contract. A computer screen illustration, which complies with state requirements, was displayed to the prospective owner in the sale of the insurance product applied for in the application. The illustration was based upon the following information: Plan Applied For: Face Amount: \$ Premium Amount: \$ Premium Mode: O Monthly O Quarterly O Semi-annually O Annually Number of Years Premium Assumed to be Paid: Number of Years Illustrated: Sex: O Male O Female Issue Age: Insurance Class: O Tobacco O Non-Tobacco **Dividend Option:** O Paid-up additions O Paid in cash O Left on deposit O To reduce premiums Rider(s) (name and benefit amount): Universal Life Only Death Benefit: O Level O Increasing **Guaranteed Interest Rate:** % Current Interest Rate (Non-Guaranteed): % Life Insurance Qualification Test: O Guideline Premium Test (GPT) O Cash Value Accumulation Test (CVAT) A copy of the computer screen illustration was NOT provided to the prospective owner. I will provide the prospective owner with a copy of the computer screen illustration no later than the time that the application is submitted to Foresters. An illustration conforming to the insurance contract issued, if any, will be provided to the owner no later than at the time of delivery of the insurance contract. Producer's Signature Date (mmm/dd/yyyy) **Prospective Owner's Certification** I acknowledge that I have not been provided with a copy of an illustration conforming to the insurance product applied for in the application. I understand that an illustration conforming to the insurance contract, if any, issued as a result of the application will be provided to me no later than at the time of delivery of the insurance contract. If a computer screen illustration was used, the producer will provide me with a copy of that

Two copies of this form should be completed and signed. One copy should be left with the prospective owner and one copy returned to Foresters.

Date (mmm/dd/yyyy)

A Fraternal Benefit Society.

789 Don Mills Road, Toronto, ON, Canada M3C 1T9

F. 877 329 4631

U.S. Mailing Address: P.O. Box 179 Buffalo, NY 14201-0179 T. 800 828 1540 foresters.com



# **Universal Life Insurance Disclosure Statement**

THIS DISCLOSURE STATEMENT WITH ALL APPLICABLE BLANKS FILLED IN IS FOR YOUR PROTECTION. IT GIVES YOU BASIC INFORMATION ABOUT THE COST AND COVERAGE OF THE INSURANCE BEING SOLICITED. READ IT CAREFULLY BEFORE SIGNING ANY AGREEMENT TO BUY LIFE INSURANCE. THIS DISCLOSURE STATEMENT SHALL NOT BE CONSIDERED AS AN OFFER TO CONTRACT OR AS ALTERING OR MODIFYING ANY CERTIFICATE OR RIDER THAT MAY BE ISSUED.

Name of Proposed Insure	ed Aç	ge Sex		
Name of Producer prepare	ring disclosure			
Producer's home or ager	ncy address			
Telephone number of Pro	oducer			
Name of InsurerFor	resters			
Home Office Address of I	Insurer (City & State) 789 Don Mills Road, Toronto, Ontar	io, Canada M3C 1T9		
Direct all correspondence	e to (Insurer's home, executive or administrative office) <u>Fo</u>	resters Home Office		
	Description of Coverage			
insurance as long as pre amounts are adjustable s premiums paid plus intel	e applied for is a Flexible Premium Adjustable/Universal emiums paid and interest credited are sufficient. The fact subject to the provisions of the certificate and applicable rest credited, less all monthly deductions and withdrawals outstanding loan balance, including interest, and minus the	e amount and rider coverage iders. Account values are net s. Cash value is equal to the		
Initial Face Amount \$	Death Benefit Type	e		
Additional Coverage(s)	Descriptive Title of Coverage	Amount of Coverage (If not applicable, Description of Coverage)		
Rider				
Supplemental Benefit(s) (built into certificate)				
Supplemental Benefit(s) (built into certificate)				

# **Premiums**

Planned Premium \$	Monthly □	Quarterly	Semi-Annual	Annual □
The amount of the planned premium can be changed at anytime, subject to Foresters minimum payment amount in effect at that time. Unscheduled premium payments may be made, however we reserve the right to limit the number and sum of premium payments in any certificate year.				
	Guarantee	d Cash Value		
The guaranteed cash values illustrate premiums (as shown above) will be pa made to the coverage provided by the coverage	id, that no loans			
Years the Certificate is in force		Guaranteed Ca	ish Values	
5 10 20 Age 65		\$ \$ \$		
You may borrow against the certificate's	s cash value at a	n annual 5.00%	loan interest charge	<b>∋</b> .
We do not expect to pay any dividends	under the certific	cate.		
A Surrender Comparison Index will be provides one means of comparing the re				requested. This Index
The prospective owner has has no	ot requeste	d an earlier deliv	ery of the Index.	
Upon request either the company or Producer will furnish you with additional information about the insurance described.				
PLEASE READ \	OUR CERTIFIC	CATE AND RIDE	R(S) CAREFULLY	!
Prospective Owner's Signature		Produc	er's Signature	
Date (mmm/dd/yyyy)				

This disclosure statement consists of 2 pages, inclusive. Two copies should be completed and signed. One copy should be left with the prospective owner and one copy returned to Foresters.

A Fraternal Benefit Society.

789 Don Mills Road, Toronto, ON, Canada M3C 1T9

F. 877 329 4631

U.S. Mailing Address: P.O. Box 179 Buffalo, NY 14201-0179 T. 800 828 1540 foresters.com



# **Universal Life Insurance Disclosure Statement**

THIS DISCLOSURE STATEMENT WITH ALL APPLICABLE BLANKS FILLED IN IS FOR YOUR PROTECTION. IT GIVES YOU BASIC INFORMATION ABOUT THE COST AND COVERAGE OF THE INSURANCE BEING SOLICITED. READ IT CAREFULLY BEFORE SIGNING ANY AGREEMENT TO BUY LIFE INSURANCE. THIS DISCLOSURE STATEMENT SHALL NOT BE CONSIDERED AS AN OFFER TO CONTRACT OR AS ALTERING OR MODIFYING ANY CERTIFICATE OR RIDER THAT MAY BE ISSUED.

Name of Proposed Insure	ed Aç	ge Sex		
Name of Producer prepare	ring disclosure			
Producer's home or ager	ncy address			
Telephone number of Pro	oducer			
Name of InsurerFor	resters			
Home Office Address of I	Insurer (City & State) 789 Don Mills Road, Toronto, Ontar	io, Canada M3C 1T9		
Direct all correspondence	e to (Insurer's home, executive or administrative office) <u>Fo</u>	resters Home Office		
	Description of Coverage			
insurance as long as pre amounts are adjustable s premiums paid plus intel	e applied for is a Flexible Premium Adjustable/Universal emiums paid and interest credited are sufficient. The fact subject to the provisions of the certificate and applicable rest credited, less all monthly deductions and withdrawals outstanding loan balance, including interest, and minus the	e amount and rider coverage iders. Account values are net s. Cash value is equal to the		
Initial Face Amount \$	Death Benefit Type	e		
Additional Coverage(s)	Descriptive Title of Coverage	Amount of Coverage (If not applicable, Description of Coverage)		
Rider				
Supplemental Benefit(s) (built into certificate)				
Supplemental Benefit(s) (built into certificate)				

# **Premiums**

Planned Premium \$	Monthly □	Quarterly	Semi-Annual	Annual □
The amount of the planned premium can be changed at anytime, subject to Foresters minimum payment amount in effect at that time. Unscheduled premium payments may be made, however we reserve the right to limit the number and sum of premium payments in any certificate year.				
	Guarantee	d Cash Value		
The guaranteed cash values illustrate premiums (as shown above) will be pa made to the coverage provided by the coverage	id, that no loans			
Years the Certificate is in force		Guaranteed Ca	ish Values	
5 10 20 Age 65		\$ \$ \$		
You may borrow against the certificate's	s cash value at a	n annual 5.00%	loan interest charge	<b>∋</b> .
We do not expect to pay any dividends	under the certific	cate.		
A Surrender Comparison Index will be provides one means of comparing the re				requested. This Index
The prospective owner has has no	ot requeste	d an earlier deliv	ery of the Index.	
Upon request either the company or Producer will furnish you with additional information about the insurance described.				
PLEASE READ \	OUR CERTIFIC	CATE AND RIDE	R(S) CAREFULLY	!
Prospective Owner's Signature		Produc	er's Signature	
Date (mmm/dd/yyyy)				

This disclosure statement consists of 2 pages, inclusive. Two copies should be completed and signed. One copy should be left with the prospective owner and one copy returned to Foresters.



# Life Insurance Buyer's Guide

This guide must be used in the following states:

AK, AL, AR, CA, CO, DC, HI, ID, KS, LA, MA, MD, ME\*, MI, MN, MS, NE, NM, OK, PA, RI, SC, TX, UT, VA, WI, WV & WY

## Note:

- The following states require Addendum 105363 US is included with this guide:
  - DE, FL, IA, NC, ND, NV, NY, OH, SD & WA
- \* ME requires guide 100938 US for illustrated products and 105361 ME for non-illustrated products

# Prepared by the National Association of Insurance Commissioners

The National Association of Insurance Commissioners is an association of state insurance regulatory officials. This association helps the various Insurance Departments to coordinate insurance laws for the benefit of all consumers.

THIS GUIDE DOES NOT ENDORSE ANY COMPANY OR POLICY.

# This guide can help you when you shop for life insurance. It discusses how to:

- Find a Policy that meets your needs and fits your budget
- Decide how much insurance you need
- Make informed decisions when you buy a policy

## IMPORTANT THINGS TO CONSIDER

- 1. Review your own insurance needs and circumstances. Choose the kind of policy that has benefits that most closely fit your needs. Ask an agent or company to help you.
- 2. Be sure that you can handle premium payments. Can you afford the initial premium? If the premium increases later and you still need insurance, can you still afford it?
- 3. Don't sign an insurance application until you review it carefully to be sure all the answers are complete and accurate.
- 4. Don't buy life insurance unless you intend to stick with your plan. It may be very costly if you quit during the early years of the policy.
- 5. Don't drop one policy and buy another without a thorough study of the new policy and the one you have now. Replacing your insurance may be costly.
- 6. Read your policy carefully. Ask your agent or company about anything that is not clear to you.
- 7. Review your life insurance program with your agent or company every few years to keep up with changes in your income and your needs.

## **BUYING LIFE INSURANCE**

When you buy life insurance, you want a policy which fits your needs.

First, decide how much you need – and for how long – and what you can afford to pay. Keep in mind the major reason you buy life insurance is to cover the financial effects of unexpected or untimely death. Life insurance also can be one of many ways you plan for the future.

Next, learn what kinds of policies will meet your needs and pick the one that best suits you.

Then choose the combination of policy premium and benefits that emphasizes protection in case of early death, or benefits in case of long life, or a combination of both.

It makes good sense to ask a life insurance agent or company to help you. An agent can help you review your insurance needs and give you information about the available policies. If one kind of policy doesn't seem to fit your needs, ask about others.

This guide provides only basic information. You can get more facts from a life insurance agent or company or from your public library.

## WHAT ABOUT THE POLICY YOU HAVE NOW?

If you are thinking about dropping a life insurance policy, here are some things you should consider:

- If you decide to replace your policy, don't cancel your old policy until you have received the new one. You then have a minimum period to review your new policy and decide if it is what you wanted.
- It may be costly to replace a policy. Much of what you paid in the early years of the policy you have now, paid for the company's cost of selling and issuing the policy. You may pay this type of cost again if you buy a new policy.
- Ask your tax advisor if dropping your policy could affect your income taxes.
- If you are older or your health has changed, premiums for the new policy will often be higher. You will not be able to buy a new policy if you are not insurable.
- You may have valuable rights and benefits in the policy you now have that are not in the new one.
- If the policy you have now no longer meets your needs, you may not have to replace it. You might be able to change your policy or add to it to get the coverage or benefits you now want.
- At least in the beginning, a policy may pay no benefits for some causes of death covered in the policy you have now.

In all cases, if you are thinking of buying a new policy, check with the agent or company that issued you the one you have now. When you bought your old policy, you may have seen an illustration of the benefits of your policy. Before replacing your policy, ask your agent or company for an updated illustration. Check to see how the policy has performed and what you might expect in the future, based on the amounts the company is paying now.

## **HOW MUCH DO YOU NEED?**

Here are some questions to ask yourself:

- How much of the family income do I provide? If I were to die early, how would my survivors, especially my children, get by? Does anyone else depend on me financially, such as a parent, grandparent, brother or sister?
- Do I have children for whom I'd like to set aside money to finish their education in the event of my death?
- How will my family pay final expenses and repay debts after my death?

- Do I have family members or organizations to whom I would like to leave money?
- Will there be estate taxes to pay after my death?
- How will inflation affect future needs?

As you figure out what you have to meet these needs, count the life insurance you have now, including any group insurance where you work or veteran's insurance. Don't forget Social Security and pension plan survivor's benefits. Add other assets you have: savings, investments, real estate and personal property. Which assets would your family sell or cash in to pay expenses after your death?

## WHAT IS THE RIGHT KIND OF LIFE INSURANCE?

All policies are not the same. Some give coverage for your lifetime and others cover you for a specific number of years. Some build up **cash values** and others do not. Some policies combine different kinds of insurance, and others let you change from one kind of insurance to another. Some policies may offer other benefits while you are still living. Your choice should be based on your needs and what you can afford.

There are two basic types of life insurance: term insurance and cash value insurance. Term insurance generally has lower premiums in the early years, but does not build up cash values that you can use in the future. You may combine cash value life insurance with term insurance for the period of your greatest need for life insurance to replace income.

**Term Insurance** covers you for a term of one or more years. It pays a death benefit only if you die in that term. Term insurance generally offers the largest insurance protection for your premium dollar. It generally does not build up cash values.

You can renew most term insurance policies for one or more terms even if your health has changed. Each time you renew the policy for a new term, premiums may be higher. Ask what the premiums will be if you continue to renew the policy. Also ask if you will lose the right to renew the policy at some age. For a higher premium, some companies will give you the right to keep the policy in force for a guaranteed period at the same price each year. At the end of that time you may need to pass a physical examination to continue coverage, and premiums may increase.

You may be able to trade many term insurance policies for a cash value policy during a conversion period – even if you are not in good health. Premiums for the new policy will be higher than you have been paying for the term insurance.

Cash Value Life Insurance is a type of insurance where the premiums charged are higher at the beginning than they would be for the same amount of term insurance. The part of the premium that is not used for the cost of insurance is invested by the company and builds up a cash value that may be used in a variety of ways. You may borrow against a policy's cash value by taking a policy loan. If you don't pay back the loan and the interest on it, the amount you owe will be subtracted from the benefits when you die, or from the cash value if you stop paying premiums and take out the remaining cash value. You can also use your cash value to keep insurance protection for a limited time or to buy a reduced amount without having to pay more

premiums. You also can use the cash value to increase your income in retirement or to help pay for needs such as a child's tuition without canceling the policy. However, to build up this cash value, you must pay higher premiums in the earlier years of the policy. Cash value life insurance may be one of several types; whole life, universal life and variable life are all types of cash value insurance.

Whole life insurance covers you for as long as you live if your premiums are paid. You generally pay the same amount in premiums for as long as you live. When you first take out the policy, premiums can be several times higher than you would pay initially for the same amount of term insurance. But they are smaller than the premiums you would eventually pay if you were to keep renewing a term policy until your later years.

Some whole life policies let you pay premiums for a shorter period such as 20 years, or until age 65. Premiums for these policies are higher since the premium payments are made during a shorter period.

Universal Life Insurance is a kind of flexible policy that lets you vary your premium payments. You can also adjust the face amount of your coverage. Increases may require proof that you qualify for the new death benefit. The premiums you pay (less expense charges) go into a policy account that earns interest. Charges are deducted from the account. If your yearly premium payment plus the interest your account earns is less than the charges, your account value will become lower. If it keeps dropping, eventually your coverage will end. To prevent that, you may need to start making premium payments, or increase your premium payments, or lower your death benefits. Even if there is enough in your account to pay the premiums, continuing to pay premiums yourself means that you build up more cash value.

Variable Life Insurance is a kind of insurance where the death benefits and cash values depend on the investment performance of one or more separate accounts, which may be invested in mutual funds or other investments allowed under the policy. Be sure to get the prospectus from the company when buying this kind of policy and STUDY IT CAREFULLY. You will have higher death benefits and cash value if the underlying investments do well. Your benefits and cash value will be lower or may disappear if the investments you chose didn't do as well as you expected. You may pay an extra premium for a quaranteed death benefit.

## LIFE INSURANCE ILLUSTRATIONS

You may be thinking of buying a policy where cash values, death benefits, dividends or premiums may vary based on events or situations the company does not guarantee (such as interest rates). If so, you may get an illustration from the agent or company that helps explain how the policy works. The illustration will show how the benefits that are not guaranteed will change as interest rates and other factors change. The illustration will show you what the company guarantees. It will also show you what could happen in the future. Remember that nobody knows what will happen in the future. You should be ready to adjust your financial plans if the cash value doesn't increase as quickly as shown in the illustration. You will be asked to sign a statement that says you understand that some of the numbers in the illustration are not guaranteed.

## FINDING A GOOD VALUE IN LIFE INSURANCE

After you have decided which kind of life insurance is best for you, compare similar policies from different companies to find which one is likely to give you the best value for your money. A simple comparison of the premiums is not enough. There are other things to consider. For example:

- Do premiums or benefits vary from year to year?
- How much do the benefits build up in the policy?
- What part of the premiums or benefits is not guaranteed?
- What is the effect of interest on money paid and received at different times on the policy?

Once you have decided which type of policy to buy, you can use a cost comparison index to help you compare similar policies. Life insurance agents or companies can give you information about several different kinds of indexes that each work a little differently. One type helps you compare the costs between two policies if you give up the policy and take out the cash value. Another helps you compare your costs if you don't give up your policy before its coverage ends. Some help you decide what kind of questions to ask the agent about the numbers used in an illustration. Each index is useful in some ways, but they all have shortcomings. Ask your agent which will be most helpful to you. Regardless of which index you use, compare index numbers only for similar policies – those that offer basically the same benefits, with premiums payable for the same length of time.

Remember that no one company offers the lowest cost at all ages for all kinds and amounts of insurance. You should also consider other factors:

- How quickly does the cash value grow? Some policies have low cash values in the early years that build quickly later on. Other policies have a more level cash value build-up. A year-by-year display of values and benefits can be very helpful. (The agent or company will give you a policy summary or an illustration that will show benefits and premiums for selected years.)
- Are there special policy features that particularly suit your needs?
- How are non-guaranteed values calculated? For example, interest rates are important in
  determining policy returns. In some companies increases reflect the average interest
  earnings on all of that company's policies regardless of when issued. In others, the
  return for policies issued in a recent year, or a group of years reflects the interest
  earnings on that group of policies; in this case, amounts paid are likely to change more
  rapidly when interest rates change.



The Independent Order of Foresters U.S. Mailing Address: 789 Don Mills Road Toronto, Canada M3C 1T9 Buffalo, NY 14201-0179

PO Box 179

www.foresters.com T. 800 828 1540



# IMPORTANT NOTICE: REPLACEMENT OF LIFE INSURANCE OR ANNUITIES

You have indicated that you intend to replace existing life insurance or annuity coverage in connection with the purchase of our life insurance or annuity policy or contract. As a result, we are required to send you this notice. Please read it carefully.

Whether it is to your advantage to replace your existing insurance or annuity coverage, only you can decide. It is in your best interest, however, to have adequate information before a decision to replace your present coverage becomes final so that you may understand the essential features of the proposed policy or contract and your existing insurance or annuity coverage.

You may want to contact your existing life insurance or annuity company or its producer for additional information and advice or discuss your purchase with other advisors. Your existing company will provide this information to you. The information you receive should be of value to you in reaching a final decision.

If either the proposed coverage or the existing coverage you intend to replace is participating, you should be aware that dividends may materially reduce the cost of insurance and are an important factor to consider. Dividends, however, are not guaranteed.

You should recognize that a policy or contract which has been in existence for a period of time may have certain advantages to you over a new policy or contract. If the policy or contract coverages are basically similar, the premiums for a new policy or contract may be higher because rates increase as your age increases. Under your existing policy or contract, the period of time during which the issuing company could contest the policy or contract because of a material misrepresentation or omission concerning the medical information requested in your application, deny coverage for death caused by suicide, may have expired or may expire earlier than it will under the proposed policy or contract. Your existing policy or contract may have options which are not available under the policy or contract being proposed to you or may not come into effect under the proposed policy or contract until a later time during your life. Also, your proposed policy or contract's cash values and dividends, if any, may grow slower initially because the company will incur the cost of issuing your new policy or contract. On the other hand, the proposed policy or contract may offer advantages which are more important to you.

104991 PA 07/08 Page 1 of 2



# IMPORTANT NOTICE: REPLACEMENT OF LIFE INSURANCE OR ANNUITIES

You have indicated that you intend to replace existing life insurance or annuity coverage in connection with the purchase of our life insurance or annuity policy or contract. As a result, we are required to send you this notice. Please read it carefully.

Whether it is to your advantage to replace your existing insurance or annuity coverage, only you can decide. It is in your best interest, however, to have adequate information before a decision to replace your present coverage becomes final so that you may understand the essential features of the proposed policy or contract and your existing insurance or annuity coverage.

You may want to contact your existing life insurance or annuity company or its producer for additional information and advice or discuss your purchase with other advisors. Your existing company will provide this information to you. The information you receive should be of value to you in reaching a final decision.

If either the proposed coverage or the existing coverage you intend to replace is participating, you should be aware that dividends may materially reduce the cost of insurance and are an important factor to consider. Dividends, however, are not guaranteed.

You should recognize that a policy or contract which has been in existence for a period of time may have certain advantages to you over a new policy or contract. If the policy or contract coverages are basically similar, the premiums for a new policy or contract may be higher because rates increase as your age increases. Under your existing policy or contract, the period of time during which the issuing company could contest the policy or contract because of a material misrepresentation or omission concerning the medical information requested in your application, deny coverage for death caused by suicide, may have expired or may expire earlier than it will under the proposed policy or contract. Your existing policy or contract may have options which are not available under the policy or contract being proposed to you or may not come into effect under the proposed policy or contract until a later time during your life. Also, your proposed policy or contract's cash values and dividends, if any, may grow slower initially because the company will incur the cost of issuing your new policy or contract. On the other hand, the proposed policy or contract may offer advantages which are more important to you.

104991 PA 07/08 Page 1 of 2

If you are considering borrowing against your existing policy or contract to pay the premiums on the proposed policy or contract, you should understand that in the event of your death, the amount of any unpaid loan, including unpaid interest, will be deducted from the benefits of your existing policy or contract thereby reducing your total insurance coverage.

You are urged not to take action to terminate or alter your existing life insurance or annuity coverage until you have been issued the new policy or contract, examined it and have found it acceptable to you.

Information on Policies or Con	tracts which may be repl	aced:	
Company Name	Policy or Contrac	t Number	Name of Insured
Signature of Applicant		 Date	
Producer's Signature		 Date	

104991 PA 07/08 Page 2 of 2

If you are considering borrowing against your existing policy or contract to pay the premiums on the proposed policy or contract, you should understand that in the event of your death, the amount of any unpaid loan, including unpaid interest, will be deducted from the benefits of your existing policy or contract thereby reducing your total insurance coverage.

You are urged not to take action to terminate or alter your existing life insurance or annuity coverage until you have been issued the new policy or contract, examined it and have found it acceptable to you.

Information on Policies or Con	tracts which may be repl	aced:	
Company Name	Policy or Contrac	t Number	Name of Insured
Signature of Applicant		 Date	
Producer's Signature		 Date	

104991 PA 07/08 Page 2 of 2

U.S. Mailing Address: PO Box 179 Buffalo, NY 14201-0179 www.foresters.com



## NOTICE AND CONSENT FOR BLOOD AND BODY FLUID TESTING

To evaluate your insurability, we have requested that you provide samples of your blood and/or body fluids for testing and analysis. Depending on your age, your medical history and the amount or the type of insurance applied for, you may be asked to provide a sample of blood and/or other body fluids, such as urine and saliva for testing and analysis. All tests will be performed by a licensed laboratory. By signing and dating this form, you agree that the testing may be done and that underwriting decisions will be based on the test results.

The tests to be performed will include a determination of the presence of antibodies or antigens to the Human Immunodeficiency Virus (HIV), also known as the AIDS virus. The HIV test performed is actually a series of tests designed to determine the presence of these antibodies or antigens. If you have been infected with the HIV virus which causes AIDS, your body may have produced HIV antibodies which try to get rid of the infection. Instead of providing a blood sample for initial testing purposes, you may be requested to first provide only a sample of your body fluids (e.g. urine or saliva) for testing. This sample of other body fluids will be tested for evidence of HIV antibodies, kidney disorders, diabetes, and foreign substances such as nicotine and cocaine. If this HIV test is abnormal (positive) or other abnormalities are ascertained, you then will be requested to provide a blood sample for full blood series testing including a confirmatory HIV blood test. Other blood tests which may be performed include determinations of blood cholesterol and related lipids (fats), and screening for diabetes, liver and kidney disorders.

#### Testing considerations:

Many public health organizations have recommended that before taking an HIV related test a person seek counseling to become informed concerning the implications of such test. You may wish to consider counseling, at your expense, prior to being tested.

#### Meaning of a positive test result:

The HIV test is extremely reliable. In very rare instances, however, the test result may be abnormal (positive) in persons who are not infected with the virus. Additionally, the test result may occasionally be normal (negative) in persons who are infected with HIV, especially when the infection occurred within the previous 3 - 6 months.

While abnormal HIV test results do not mean that you have AIDS, they do mean that you are at significantly increased risk of developing AIDS or AIDS-related conditions and you may wish to consider further independent testing. Federal authorities say that persons who are HIV positive should be considered infected with the AIDS virus and capable of infecting others. An abnormal (positive) HIV blood test result or other significant blood or body fluid abnormalities will adversely affect your application for insurance. This means that your application may be declined, that an increased premium may be charged, or that other policy changes may be necessary.

## Disclosure of test results:

All test results will be treated confidentially. The results of the test will be reported by the laboratory to us. The test results may be disclosed to employees of Foresters who have the responsibility to make underwriting decisions on behalf of us or to outside legal counsel who need such information to effectively represent us with regard to your application for insurance. The results also may be reported to our affiliates or reinsurers in connection with insurance you have applied for. In addition, if you are refused insurance because your HIV blood test is abnormal (positive), a generic code signifying non-specific blood abnormality will be reported to the Medical Information Bureau, Inc. ("MIB") as described in the notice given to you at the time of application. More specific non-HIV reports may be made to MIB in connection with testing. Test results will not otherwise be disclosed except as required by law or as authorized by you. You have the right to request the names of those specific individuals or organizations.

#### Notification of test results:

Name of proposed insured

Signature of proposed insured (parent/guardian)

If your HIV test results are normal, no routine notification will be sent to you unless requested by you. If your HIV tests are abnormal, you will receive written notification of such results from your physician, State Health Department, local health department or local community- based organization. Other abnormal test results, which, in our opinion, are potentially significant to your health or insurability will be similarly communicated. You are required by law to authorize one of the above for notification of abnormal test results and for the purpose of discussing these results. Please provide the name and address below.

Name of physician, department or organization

Address

City

State

Zip code

The Pennsylvania Heath Department telephone number for additional information on such testing and counseling and for HIV-related information is: (717) 783-0479. Pennsylvania AIDS Information 1-800-692-7254 or P.O. Box 90 RM 912, Harrisburg PA 17108 (717) 783-0479 or 783-0574.

Informed consent:

I have read and I understand this NOTICE AND CONSENT FOR BLOOD AND BODY FLUID TESTING. I voluntarily consent to the withdrawal of blood from me by needle, the testing of that blood and body fluid as described above, and the disclosure of the test results as described above, including disclosure to the person, if any, indicated above. I have read the information on this form about what a test result means and understand that I should contact a local community-based AIDS organization, state health department, my physician, or local health department. I have been given a copy of the state Hotline phone numbers and addresses (if available). I understand that I have the right to request and receive a copy of this authorization. A photocopy of this form will be valid as the original.

Birthdate (mmm/dd/yyyy)

State of residency

Date signed by proposed insured (parent/guardian) (mmm/dd/yyyy)

100967 PA 09/07 Page 1 of 2



## HIV ANTIBODY TEST INFORMATION FORM FOR INSURANCE APPLICANT

#### **AIDS**

Acquired Immunodeficiency Syndrome (AIDS) is a life-threatening disorder of the immune system, caused by a virus, HIV. The virus is transmitted by sexual contact with an infected person, from an infected mother to her newborn infant, or by exposure to infected blood (as in needle sharing during IV drug use). Persons at high risk of contracting AIDS include males who have had sexual contact with another man, intravenous drug users, hemophiliacs, and sexual contacts with any of these persons. AIDS does not typically develop until a person has been infected with HIV for several years. A person may remain free of symptoms for years after becoming infected. Infected persons have a 25 percent to 50 percent chance of developing AIDS over the next 10 years.

What are the Symptoms? Most people infected with the AIDS virus have no symptoms and feel well. Some develop symptoms that may include:

- Fever, including "night sweats"
- Weight loss for no known reason
- Swollen lymph glands in the neck, underarm, or groin area
- Fatigue or tiredness
- Diarrhea
- White spots or unusual blemishes in the mouth.

These symptoms are also symptoms of many other illnesses. They may be symptoms of AIDS only if they are not explained by other illness. Anyone with these symptoms for more than two weeks should see a doctor.

#### The HIV antibody test:

Before consenting to testing, please read the following important information:

- 1. (a) **"ELISA"** test means an enzyme-linked immunosorbent assay serologic test which has been licensed by the Federal Food and Drug Administration to detect antibodies to the human immunodeficiency virus.
  - (b) "Positive ELISA test" means an ELISA test performed in accordance with the manufacturer's specifications which is reactive on an initial testing and on at least one of two additional tests of the same serum or plasma specimen.
  - (c) "Western Blot Assay" means an assay which uses reagents consisting of HIV antigens separated by polyacrylamide-gel electrophoresis and then transferred to nitro-cellulose paper to detect antibodies to the human immunodeficiency virus.
  - (d) "Reactive Western Blot Assay" means an Assay which is reactive according to the standards of performance and results specified in the manufacturer's Federal Food and Drug Administration approved product circular for the Western Blot Assay reagents and laboratory apparatus.
  - (e) "HIV antibody test" means an ELISA test or a Western Blot Assay, or both.
- 2. **Purpose.** This test is being run to determine whether you may have been infected with HIV. If you are infected, you are probably not insurable. This test is not a test for AIDS; AIDS can only be diagnosed by medical evaluation.
- 3. **Positive test results.** If you test positive, you should seek medical follow-up with your personal physician. If your test is positive, you may be infected with HIV.
- 4. **Accuracy.** An HIV test will be considered positive only after confirmation by a laboratory procedure that the state health officer has determined to be highly accurate. Nonetheless, the HIV antibody test is not 100 percent accurate. Possible errors include:
  - (a) **False positives:** The test gives a positive result, even though you are not infected. This happens only rarely and is more common in persons who have not engaged in high risk behavior. Retesting should be done to help confirm the validity of a positive test.
  - (b) **False negatives:** The test gives a negative result, even though you are infected with HIV. This happens most commonly in recently infected persons; it takes at least 4 to 12 weeks for a positive test result to develop after a person is infected.
- 5. **Side effects.** A positive test result may cause you significant anxiety. A positive test may result in uninsurability for life, health, or disability insurance policies you may apply for in the future. Although prohibited by law, discrimination in housing, employment, or public accommodations may result if your test results were to become known to others. A negative result may create a false sense of security.
- 6. **Disclosure of results.** A positive test result will be disclosed to your physician, State Health Department, local health department or local community-based organization. If test results are negative, no routine notification will be sent to you unless requested by you.
- 7. **Confidentiality.** Like all medical information, HIV test results are confidential. An insurer, insurance agent, or insurance-support organization is required to maintain the confidentiality of HIV test results. However, certain disclosures of your test results may occur, including those authorized by consent forms that you may have signed as part of your overall application. Your test results may be provided to the Medical Information Bureau, a national insurance data bank. Your insurance agent will provide you with additional written information about this subject at your request.
- 8. **Prevention.** Persons who have a history of high risk behavior should change these behaviors to prevent getting or giving AIDS, regardless of whether they are tested. Specific important changes in behavior include safe sex practices (including condom use for sexual contact with someone other than a long-term monogamous partner) and not sharing needles.

Pennsylvania AIDS Information 1-800-692-7254 or P.O. Box 90 RM 912, Harrisburg PA 17108 (717) 783-0479 or 783-0574

100967 PA 09/07 Page 2 of 2

A Fraternal Benefit Society.

789 Don Mills Road, Toronto, ON, Canada M3C 1T9 F. 877 329 4631

U.S. Mailing Address: P.O. Box 179 Buffalo, NY 14201-0179 T. 800 828 1540 foresters.com



# 1035 Exchange/Absolute Assignment Form ("Form") For Use with New Life Insurance Contracts Only

In order to qualify as an exchange under section 1035 of the Internal Revenue Code, the insured and owner of the new contract must be the same as the insured and owner of each existing contract. Complete a separate Form for each existing company whose life insurance contract(s) are being exchanged.

3	, ,	5 1 5	( ) 3 3
nsured's Name:			
Owner's Name:		Owner's Social Security	Number:
Existing Company: Name:			
Address:			
	(Street	t Address, City, State & Zip Code)	
Existing Contract(s) (Each life insura	ance contract listed below is designate	ed for exchange):	
Contract Number	Attached or Lost/Destroyed	Contract Number	Attached or Lost/Destroyed
	O Attached O Lost/Destroyed		O Attached O Lost/Destroyed
	O Attached O Lost/Destroyed		O Attached O Lost/Destroyed
			•

**Definitions:** "Foresters", "we", "our", and "us" mean The Independent Order of Foresters. "I", "me" or "my" mean individually the owner and each person, if any, signing this Form as the spouse of the owner or as an irrevocable beneficiary. "New Contract" means the Foresters life insurance contract to which funds, if any, resulting from the exchange(s) requested in this Form are to be applied. "Existing Contract" means each life insurance contract designated in this Form for exchange.

For purposes of an exchange under Section 1035 of the Internal Revenue Code, I, as evidenced by my signature in this Form, declare, understand and agree that:

- 1. Effective the date, shown on this Form, that a Foresters authorized representative signs this Form, I, for value received, revoke all prior beneficiary designations and designate Foresters as sole beneficiary of each Existing Contract, and then assign and transfer, without limitation, to Foresters all right, title and interest in each Existing Contract, including its value payable upon surrender. Foresters is authorized to forward this Form to the Existing Insurer and request the surrender of the Existing Contract(s).
- 2. If the application for the New Contract is cancelled, declined, withdrawn or postponed or the New Contract is issued by us but not accepted by the Owner, (a) before we forward this Form to the Existing Company, then we will release this assignment or (b), after we forward this Form to the Existing Company, then we will, unless previously directed otherwise by the Owner, return the transferred funds received by us, if any, to the Owner and our liability and obligation under this assignment will end. There may not be a right to reinstate an Existing Contract after we have forwarded this Form to the Existing Company.
- 3. Coverage under the New Contract, if issued, will be effective only as described in, and subject to the terms of, the New Contract. If, as shown in Foresters records, I have not provided the first premium payment for the New Contract, separate from this exchange, the New Contract may not be issued until after the transferred funds have been received by Foresters. Coverage, if any, under a Temporary Insurance Agreement or Conditional Receipt provided by Foresters, if any, is subject to the terms of that agreement or receipt, and will not be affected by this assignment.
- 4. Each Existing Contract is in effect and no Existing Contract is subject to a prior assignment, bankruptcy or collection proceeding, federal or state levy or other legal action.
- 5. The Owner is responsible for and agrees to pay the premium(s) required, if any, to keep each Existing Contract in effect, according to the terms of that Existing Contract, until the transfer is completed. Failure to pay the premium(s) required for an Existing Contract may result in a loan, lower cash surrender value and/or a lapse, reduction or termination in coverage, under that Existing Contract.
- 6. An outstanding loan, if any, on an Existing Contract will not be transferred to the New Contract and a taxable gain, if any, that results from such loan(s) may be reported to the Internal Revenue Service by the Existing Company.
- 7. Foresters (a) is furnishing this Form and is participating in this transaction at my specific request and as an accommodation to me, (b) makes no representations concerning my tax treatment under Section 1035 of Internal Revenue Code or otherwise, and (c) has no responsibility or liability for the validity of the assignment(s) or transfer(s) made under this Form or my tax treatment under Section 1035 of the Internal Revenue Code or otherwise.

Owner's Signature: X	Date (mmm/dd/yyyy):
Owner's Spouse: (If an Existing Contract was issued in a community property s	
Name (print full name):	
Signature: X	Date (mmm/dd/yyyy):
Irrevocable Beneficiary(ies): (If an Existing Contract has a beneficiary design	nated as irrevocable then each irrevocable beneficiary must also sign this Form.)
Name (print full name):	
Signature: X	Date (mmm/dd/yyyy):
Name (print full name):	
Signature: X	Date (mmm/dd/yyyy):
Name (print full name):	
Signature: X	Date (mmm/dd/yyyy):
Acceptance of 1035 Exchange/Transfer (to be completed by Foresters):	:
Foresters hereby accepts this assignment and subsequent transfer of func	
Authorized Signature: X	
Title:	New Contract Certificate Number: