

GREAT SOUTHERN LIFE

# Medicare Supplement

Application Packet

**Agents:** When filling out applications, be sure to include your client's email address. This will allow us to better service your clients' policies.

## Included in this packet:

- › Application for Medicare Supplement Insurance
- › Health Information Authorization
- › Medicare Supplement Replacement Notice
- › Bank Draft Authorization for Medicare Supplement
- › Important Consumer Notices
- › Guaranteed Issue Eligibility Disclosure
- › Producer Statement
- › Medicare Supplement Premium Worksheet
- › Outline of Coverage
- › Rate Guide
- › Fax Transmittal

## Additional forms that may be required:

- › Choosing a MediGap Policy: A Guide to Health Insurance for People with Medicare – *Must be left with applicant at the point of sale for all states.*



Home Office: Dallas, Texas • Medicare Supplement Administrative Office: PO BOX 10812, Clearwater, FL 33757-8812

For Use in South Carolina  
18-247-8-SC (03/19)

**Medicare Supplement  
Application Transmittal Form** 18-247-11



**Fax applications and New Business documents ONLY to: 855.864.8526**

**Important:**

- Only applications paying the initial premium by bank draft are eligible to be faxed.
- **DO NOT** collect premium with an application that is being faxed.
- All applications submitted with this form must be written by the same agent.
- Please use one transmittal per application unless submitting companions. Companions should be faxed in together.
- Do not mail in applications/forms once you have faxed them, original copies should be maintained in case of fax transmission problems.
- It is important to include phone/fax number below.
- **DO NOT** submit Pre-Underwriting Issues through the fax number above (2nd applications, replacement forms, or other additional documents).

**Forms Sequence:**

1. Application *(include Application Addendum, if applicable)*
2. Producer Statement
3. Health Information Authorization
4. Replacement Notice *(if applicable)*
5. Other state-specific required forms *(if applicable)*
6. Guaranteed Issue documentation *(if applicable)*
7. Signed Bank Draft Authorization

**PLEASE PRINT LEGIBLY**

|                    |                  |   |   |
|--------------------|------------------|---|---|
| Agent Name         |                  | Agent Code  |   |
| Agent Phone Number | Agent Fax Number | Total No. of Pages Faxed<br>(including this cover sheet): |   |
| Applicant Name     |                  | Plan Applied For  | Initial Premium Amount<br>to be drafted or charged<br><i>(include policy fee)</i> |
|                    |                  |   |   |
|                    |                  |   |   |

All application questions should be directed to the Underwriting Department at 877.212.2346.

New Business     Coverage Change     Reinstatement

**Part I – Personal Information**

Title:     Mr.     Mrs.     Miss     Ms.     Other \_\_\_\_\_

|           |            |    |   |
|-----------|------------|----|---|
| Last Name | First Name | MI | Gender<br><input type="checkbox"/> Male <input type="checkbox"/> Female |
|-----------|------------|----|---|

Street Address

|      |       |     |
|------|-------|-----|
| City | State | ZIP |
|------|-------|-----|

|                        |     |                        |                               |                      |
|------------------------|-----|------------------------|-------------------------------|----------------------|
| Birthdate (mm/dd/yyyy) | Age | Social Security Number | Height<br>_____ ft. _____ in. | Weight<br>_____ lbs. |
|------------------------|-----|------------------------|-------------------------------|----------------------|

|                    |   |
|--------------------|---|
| Medicare ID Number | Requested Start Date (if other than the Application Date)<br>_____ (mm/dd/yyyy) |
|--------------------|---|

|               |               |              |
|---------------|---------------|--------------|
| Daytime Phone | Evening Phone | Mobile Phone |
|---------------|---------------|--------------|

Email Address

**Part II – Plan Selection**

A     F     G     N  
 F - High Deductible

**Nicotine Use:**

Within the past 12 months, have you used nicotine products in any form?.....  Yes     No

**Part III – Eligibility**

State law allows a 6-month open enrollment period beginning with the first day of the first month in which you are both: (1) age 65 or older; and (2) enrolled in Medicare Part B. *If you are a qualified open enrollee, you may apply for and receive any Medicare Supplement Plan available from us.*

1. Are you covered under Medicare Part A? .....  Yes     No
  - a. If **Yes**, what is your Part A start date? \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_
  - b. If **No**, what is your eligibility date? \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_
2. Did you enroll in Medicare Part B in the last 6 months? .....  Yes     No
3. Are you covered under Medicare Part B? .....  Yes     No
  - a. If **Yes**, what is your Part B start date? \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_
  - b. If **No**, what is your eligibility date? \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_
4. Have you enrolled in Medicare Part B more than once? .....  Yes     No
5. Did you turn 65 in the last 6 months? .....  Yes     No

**Part IV – Medicare & Insurance Information**

If you lost or are losing other health insurance coverage and received a notice from your prior insurer saying you are eligible for guaranteed issue of a Medicare Supplement insurance policy or certificate, or that you had certain rights to buy such a policy or certificate, you may be guaranteed acceptance in one or more of our Medicare Supplement plans. Please include a copy of the notice from your prior insurer with this Application. *Please mark **Yes** or **No** below with an "X", to the best of your knowledge.*

**PLEASE ANSWER ALL QUESTIONS**

1. Are you applying during a guaranteed issue period? (If **Yes**, please attach proof of eligibility.) .....  Yes  No

2. Are you covered for Medical Assistance through the state Medicaid program? .....  Yes  No  
*NOTE TO APPLICANT: If you are participating in a "Spend Down Program" and have not met your "Share of the Cost", please answer **No** to this question.*

a. Will Medicaid pay your premiums for this Medicare Supplement policy? .....  Yes  No

b. Do you receive any benefits from Medicaid, OTHER THAN payments toward your Part B premium? ....  Yes  No

3. a. If you had coverage from any Medicare Plan other than Original Medicare within the past 63 days (for example, a Medicare Advantage plan, or a Medicare HMO or PPO), fill in your "Start" and "Paid-to" dates below. If you are still covered under this plan, leave "End Date" blank.

Start Date \_\_\_\_/\_\_\_\_/\_\_\_\_ End Date \_\_\_\_/\_\_\_\_/\_\_\_\_ (mm/dd/yyyy)

b. If you are still covered under the Medicare plan, do you intend to replace your current coverage with this new Medicare Supplement policy? (If **Yes**, complete Replacement Notice.) .....  Yes  No

If so, with what company? \_\_\_\_\_

Policy Number: \_\_\_\_\_

Telephone Number: \_\_\_\_\_ What plan do you have? \_\_\_\_\_

(i) Was this your first time in this type of Medicare Plan? .....  Yes  No

(ii) Did you drop a Medicare Supplement policy or certificate to enroll in the Medicare Plan? .....  Yes  No

4. Do you have another Medicare Supplement policy or certificate in force? .....  Yes  No

a. If so, with what company? \_\_\_\_\_

Policy or Certificate Number: \_\_\_\_\_

Telephone Number: \_\_\_\_\_ What plan do you have? \_\_\_\_\_

b. If so, do you intend to replace your current Medicare Supplement policy or certificate with this policy? (If **Yes**, complete Replacement Notice.) .....  Yes  No

5. Have you had coverage under any other health insurance within the past 63 days? (For example, an employer, union, or individual plan.) .....  Yes  No

a. If so, with what company? \_\_\_\_\_

(i) What kind of policy and plan number? \_\_\_\_\_

(ii) What are your dates of coverage under the policy?

Start Date \_\_\_\_/\_\_\_\_/\_\_\_\_ End Date \_\_\_\_/\_\_\_\_/\_\_\_\_ (mm/dd/yyyy)

**Part V – General Information**

1. You do not need more than one Medicare Supplement policy or certificate.
2. If you purchase this policy, you may want to evaluate your existing health coverage and decide if you need multiple coverages.
3. You may be eligible for benefits under Medicaid and may not need a Medicare Supplement policy or certificate.
4. If, after purchasing this policy, you become eligible for Medicaid, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, during your entitlement to benefits under Medicaid for 24 months. You must request this suspension within 90 days of becoming eligible for Medicaid. Upon receipt of your request, we will return to you that portion of the premium attributable to the period of your Medicaid eligibility, subject to an adjustment for paid claims. If you are no longer entitled to Medicaid, your suspended Medicare Supplement policy or, if that is no longer available, a substantially equivalent policy will be reinstated, effective as of the date of termination of Medicaid, if requested within 90 days of losing your Medicaid eligibility. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstated policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of suspension.
5. If you are eligible for, and have enrolled in a Medicare Supplement policy or certificate by reason of disability and you later become covered by an employer or union based group health plan, the benefits and premiums under your Medicare Supplement policy or certificate can be suspended, if requested, while you are covered under the employer or union based group health plan. If you suspend your Medicare Supplement policy or certificate under these circumstances, and later lose your employer or union based group health plan, your suspended Medicare Supplement policy or certificate or, if that is no longer available, a substantially equivalent policy or certificate, will be reinstated if requested within 90 days of losing your employer or union based group health plan. If the Medicare Supplement policy or certificate provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy or certificate was suspended, the reinstated policy or certificate will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of suspension.
6. Counseling services may be available in your state to provide advice concerning your purchase of Medicare Supplement insurance and concerning medical assistance through the state Medicaid Program, including benefits as a Qualified Medicare Beneficiary (QMB) and a Specified Low Income Medicare Beneficiary (SLMB).

**Part VI – Household Premium Discount Information**

You may be eligible for a policy with a lower premium rate based on your answers to the question in this section.

1. Do you have a household resident (at least one but no more than three) (a) who is age 60 or older and with whom you have continuously resided for the last 12 months; or (b) with whom you reside and to whom you are either married or with whom you are in a civil union partnership? .....  Yes  No

**Part VII – Premium Payment & Administration**

|                        |                |  |
|------------------------|----------------|--|
| Initial Premium:       | \$ _____       | Premium Mode/Method: <input type="checkbox"/> Monthly Bank Draft <input type="checkbox"/> Annual Direct Bill |
| One-Time Policy Fee:   | \$ _____ 25.00 |  |
| Total Initial Premium: | \$ _____       |  |

**Part VIII – Medical Questions**

Do not answer any health questions if you are in an open enrollment or guaranteed issue period. Please see Part III and Part IV for an explanation of open enrollment/guaranteed issue period information.

**NOTICE TO APPLICANT:** Please answer all of the following questions. Please verify the accuracy and completeness of the medical information on this application. Incomplete or false information on this application could jeopardize future claims.

If you answer **YES** to any of the following questions 1-13, you are **not** eligible for coverage.

1. Are you currently or within the past 6 months been:
  - a. Hospitalized, bedridden, confined to a wheelchair, or require the use of a motorized mobility aid? .....  Yes  No
  - b. Residing in a nursing home or assisted living facility, or other professional care facility? .....  Yes  No
  - c. Receiving home health care? .....  Yes  No
  - d. Receiving assistance with Activities of Daily Living including eating, bathing, toileting, or dressing? .....  Yes  No
  - e. Diagnosed with a Terminal Illness? .....  Yes  No

**Part VIII – Medical Questions** (continued)

2. Do you currently receive care or treatment that requires administration of medications or physical therapy **in a medical facility** or by a licensed member of the medical profession, including but not limited to: joint injections to alleviate pain, infusions or for pain to joints, spine or other areas of the body, biologics, infusions, or treatments for chronic illness that must be administered by a licensed practitioner (excluding b12 injections)? .....  Yes  No
3. Do you currently have an implanted cardiac defibrillator? .....  Yes  No
4. Have you ever been diagnosed with, advised, or treated by a member of the medical profession for:
  - a. Pulmonary Hypertension (excluding common high blood pressure), Emphysema, chronic obstructive pulmonary disease (COPD), or other chronic respiratory disorders (excluding seasonal asthma), or do you require the use of supplemental oxygen at any time of the day or night (excluding CPAP and BiPAP for sleep apnea)? .....  Yes  No
  - b. Parkinson’s disease, systemic lupus, myasthenia gravis, muscular dystrophy, or amyotrophic lateral sclerosis (ALS), Multiple Sclerosis, osteoporosis **with fractures**, cirrhosis, or chronic hepatitis or liver failure? .....  Yes  No
  - c. Alzheimer’s disease, senile dementia, or any other cognitive or memory disorder? .....  Yes  No
  - d. Chronic kidney disease, kidney failure, renal insufficiency, or kidney disease requiring dialysis? .....  Yes  No
5. Have you ever been advised by a licensed member of the medical profession:
  - a. that surgery, including cataract surgery, may be required within the next 12 months? .....  Yes  No
  - b. to have surgery, medical tests, treatment, or therapy (including physical therapy) that has not yet been performed, or are you currently receiving therapy or treatment or awaiting test results? .....  Yes  No
  - c. to have an organ transplant or have you ever had an organ transplant? .....  Yes  No
6. Have you ever been diagnosed with, advised, or treated by a licensed member of the medical profession for Acquired Immune Deficiency Syndrome (AIDS), AIDS-related complex (ARC) or Human Immunodeficiency Syndrome (HIV)? .....  Yes  No
7. Have you ever had an amputation **Not** caused by an injury or accident? .....  Yes  No
8. Have you ever been diagnosed with, received care or treatment for, or been advised by a licensed member of the medical profession to seek treatment for Diabetes in any form or been advised to take medication of any kind to reduce or control your blood sugar **in addition to**:
  - a. Requiring more than 50 units of insulin daily? .....  Yes  No
  - b. Ever being diagnosed by a licensed member of the medical profession with Coronary Artery Disease, Neuropathy, amputation, peripheral artery disease, heart disorder or disease, Stroke, Transient Ischemic Attack (TIA), kidney disease or insufficiency, CHF, Vascular Disease, Heart Valve Disease, Heart Rhythm Disturbances, or Retinopathy? .....  Yes  No
  - c. Ever being diagnosed by a licensed member of the medical profession with Hypertension (High Blood Pressure) which has required hospitalization; or has, within the past 12 months, required you to take more than three (3) medications for hypertension or been diagnosed as not well controlled by a licensed member of the medical profession? .....  Yes  No
9. Within the past 2 years, have you been diagnosed with, advised, or treated by a licensed member of the medical profession for Cancer, metastasis, brain tumor, Lymphoma, Melanoma (including Merkel Cell, Melanoma, and Squamous Cell, but **not** including basal cell cancer of the skin), Alcoholism, Drug Abuse, or been advised by a licensed member of the medical profession to reduce alcohol intake? .....  Yes  No
10. In the past 2 years, have you been diagnosed with, advised, or treated by a licensed member of the medical profession for any mental or nervous disorder requiring hospitalization? .....  Yes  No
11. Within the past 2 years, have you:
  - a. been advised by a licensed member of the medical profession to have a joint replacement not yet completed? .....  Yes  No
  - b. had a joint replacement from which you are not completely recovered? .....  Yes  No
  - c. been treated by a licensed member of the medical profession for rheumatoid arthritis or crippling or disabling arthritis? .....  Yes  No

**Part VIII – Medical Questions** *(continued)*

12. Within the past 2 years, have you been diagnosed with, advised, or treated by a licensed member of the medical profession for:
- a. Heart attack? .....  Yes  No
  - b. Stroke or TIA (Transient Ischemic Attack or “Mini Stroke”)? .....  Yes  No
  - c. Bypass or Stent placement in any artery? .....  Yes  No
  - d. Initial installation of a Pacemaker? .....  Yes  No
  - e. Initial diagnosis of Atrial Fibrillation or undergone Ablation procedure? .....  Yes  No
  - f. Heart Valve Surgery for repair or replacement? .....  Yes  No
  - g. Pulmonary Embolism? .....  Yes  No
  - h. Congestive Heart Failure, enlarged heart, or Cardiomyopathy? .....  Yes  No
13. Within the past 2 years, have you received an initial diagnosis by a licensed member of the medical profession, or begun treatment for Coronary Artery Disease (CAD), Cerebrovascular Disease (CVD), or Peripheral Vascular Disease (PVD)? *(Answer “No” if treatment began prior to the last 2 years and for which you remain on medication prescribed by a licensed member of the medical profession and/or you have been told by a licensed member of the medical profession that you maintain good control.)* .....  Yes  No

**Part IX – Other Health Insurance Policies or Certificates**

Listed below are all other health insurance policies or certificates I, the Producer, have (a) sold to the Applicant which are still in force; (b) sold to the Applicant in the last 5 years which are no longer in force.

| Company | Type of Policy | Effective Date | In Force   |
|---------|----------------|----------------|--|
|         |                |                | <input type="checkbox"/> Yes <input type="checkbox"/> No |
|         |                |                | <input type="checkbox"/> Yes <input type="checkbox"/> No |
|         |                |                | <input type="checkbox"/> Yes <input type="checkbox"/> No |

**Part X – Agreement & Acknowledgment**

I wish to apply for Medicare supplement insurance coverage. I acknowledge that I have received or been given access to review: (a) an Outline of Coverage for the coverage applied for, and (b) a “Guide to Health Insurance for People with Medicare.”

I AUTHORIZE Great Southern Life Insurance Company (the Company) to act on electronic and/or telephonic information from all parties specified in this application. This authorization may be revoked by sending written notice to Great Southern at its Medicare Supplement Administrative Office address. The absence of this authorization constitutes a rejection of this authorization.

I FULLY UNDERSTAND the questions contained in this Application. To the best of my knowledge and belief, the answers I provided are true and complete. I understand the Company may conduct a telephone interview with me regarding the answers. I understand and agree the coverage applied for will not take effect until issued by the Company, and that the agent is not authorized to extend, waive or change any terms, conditions or provisions of the coverage.

**Caution:** If your answers on this Application are incorrect or untrue, the Company has the right to deny benefits or rescind your coverage.

Send policy to:  Applicant  Producer

\_\_\_\_\_  
Signed at (City and State)

\_\_\_\_\_  
Applicant’s Signature/Date

\_\_\_\_\_  
Producer’s Signature

\_\_\_\_\_  
Producer Number

\_\_\_\_\_  
Producer’s Phone



**Health Information  
Authorization**

GBB8555 (05/18)



**This Authorization complies with the HIPAA Privacy Rule**

You agree to provide your personal health information to Americo Financial Life and Annuity Insurance Company and/or Great Southern Life Insurance Company (“the Companies”) and its agents, and to allow the Companies to access your protected health information from other sources so that it and its affiliates may evaluate your insurability and make a coverage or issuance determination. Information regarding your insurability will be treated as confidential. The Companies are members of MIB, Inc. (MIB). The Companies, or its reinsurers, may make a brief report to MIB, which operates an information exchange on behalf of its members. If you apply to another member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, MIB may supply such company with the information in its file. The Companies or its reinsurers may also release your protected health information to other insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted. It is the Companies’ practice to prohibit third parties who lawfully receive nonpublic health information from redisclosing or reusing the disclosed information. You may request to see the information kept in your MIB file. You may also contact MIB and seek correction of any errors in your file.

Your authorization permits any insurance or reinsurance company, health plan, licensed medical physician, health care professional, hospital, clinic, laboratory, pharmacy, pharmacy benefit manager, records custodians, other medical or medical related facility, or other health care provider that has provided services, treatment or payment to you or on your behalf, within the past 10 years (“Your Providers”), or any clearing house, consumer reporting agency, or MIB, to disclose your entire medical record and any other protected health information, concerning you to Americo Financial Life and Annuity Insurance Company and/or Great Southern Life Insurance Company or its reinsurers, employees and representatives. This includes information on the diagnosis or treatment of Human Immunodeficiency Virus (HIV) infection and sexually transmitted diseases. This includes information on the diagnosis and treatment of mental illness and the use of alcohol, drugs, and nicotine products, but excludes psychotherapy notes and excludes information related to genetic tests or genetic services (except to pay a claim related to such tests or services).

By your signature below, you acknowledge that any agreements you have made to restrict your protected health information does not apply to this Authorization and you instruct any physician, health care professional, hospital, clinic, medical facility, or other health care provider to release and disclose your entire medical record without restriction.

Your protected health information is to be disclosed under this Authorization so that the Companies may: (1) underwrite your application for coverage, make eligibility, risk rating, policy issuance and enrollment determinations; (2) obtain reinsurance; (3) administer claims and determine or fulfill their responsibility for coverage and provision for benefits; (4) administer coverage; (5) conduct other legally permissible activities that relate to any coverage you have applied for with Great Southern Life; and (6) market other of the Companies’ insurance products to you.

By your execution of this Authorization, you agree that the Companies’ may disclose your protected health information and the details of your medical history used in the underwriting, declination or approval of your application for coverage and may disclose specific information to the sales agent listed on this application.

This Authorization shall remain in force for 24 months following the date of your signature below, and a copy of this Authorization is as valid as the original. This Authorization may be revoked by sending a written request for revocation to Americo Life, Inc. at PO Box 410288, Kansas City, MO 64141-0288, Attention: Legal Department; however, a revocation is not effective to the extent that any of Your Providers has relied on this Authorization or to the extent that the Companies have a legal right to contest a claim under an insurance policy or to contest the policy itself. Any information that is disclosed pursuant to this Authorization may be redisclosed and is no longer covered by federal rules governing privacy and confidentiality of health information.

Your Providers may not refuse to provide treatment or payment for health care services if you refuse to sign this Authorization. If you refuse to sign this Authorization to release your complete medical record, the Companies may not be able to process your application, or if coverage has been issued may not be able to make any benefit payments.

\_\_\_\_\_  
Name of Applicant (*please print*)

\_\_\_\_\_  
Applicant’s Date of Birth

\_\_\_\_\_  
Signature of Applicant or Personal Representative

\_\_\_\_\_  
Date

\_\_\_\_\_  
Description of Personal Representative’s Authority or Relationship to Applicant (*if applicable*)



**SAVE THIS NOTICE! IT MAY BE IMPORTANT TO YOU IN THE FUTURE.**

According to your application, you intend to terminate existing Medicare supplement or Medicare Advantage insurance and replace it with the enclosed Medicare Supplement coverage issued by Great Southern Life Insurance Company. Your new policy will provide thirty (30) days within which you may decide, without cost, whether you desire to keep the policy.

You should review this new coverage carefully. Compare it with all accident and sickness coverage you now have. If, after due consideration, you find that purchase of this Medicare supplement coverage is a wise decision, you should terminate your present Medicare supplement or Medicare Advantage coverage. You should evaluate the need for other accident and sickness coverage you have that may duplicate this policy.

**Statement to Applicant by Issuer - \_\_\_\_\_**  
*Agent, Broker or other Representative*

I have reviewed your current medical or health insurance coverage. To the best of my knowledge, this Medicare supplement policy will not duplicate your existing Medicare supplement or, if applicable, Medicare Advantage coverage because you intend to terminate your existing Medicare supplement coverage or leave your Medicare Advantage plan. The replacement policy is being purchased for the following reason(s) (*check one*):

- Additional benefits.
- No change in benefits, but lower premiums.
- Fewer benefits and lower premiums.
- My plan has outpatient prescription drug coverage and I am enrolling in Part D.
- Disenrollment from a Medicare Advantage plan. Please explain reason for disenrollment.
- Other (*please specify*): \_\_\_\_\_

1. Health conditions which you may presently have may not be immediately or fully covered under the new Medicare Supplement coverage. This could result in denial or delay of a claim for benefits under the new policy, whereas a similar claim might have been payable under your present coverage.
2. State law provides that your replacement coverage may not contain new waiting periods, elimination periods, or probationary periods. We will waive any time periods applicable to waiting periods, elimination periods or probationary periods in your new coverage for similar benefits to the extent such time was spent under your original coverage.
3. If you still wish to terminate your present policy and replace it with new coverage, be certain to truthfully and completely answer all questions on the application concerning your medical and health history, if any. Failure to include all material medical information on an application may provide a basis for the company to deny any future claims and to refund your premium as though your policy had never been in force. After the application has been completed and before you sign it, review it carefully to be certain that all information has been properly recorded.

**Do not cancel your present policy until you have received your new policy and are sure you want to keep it.**

\_\_\_\_\_  
Signature of Agent, Broker, or Other Representative

\_\_\_\_\_  
Applicant's Signature

\_\_\_\_\_  
Date

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- Additional benefits.
- No change in benefits, but lower premiums.
- Fewer benefits and lower premiums.
- My plan has outpatient prescription drug coverage and I am enrolling in Part D.
- Disenrollment from a Medicare Advantage plan. Please explain reason for disenrollment.
- Other (*please specify*): \_\_\_\_\_

1. Health conditions which you may presently have may not be immediately or fully covered under the new Medicare Supplement coverage. This could result in denial or delay of a claim for benefits under the new policy, whereas a similar claim might have been payable under your present coverage.
2. State law provides that your replacement coverage may not contain new waiting periods, elimination periods, or probationary periods. We will waive any time periods applicable to waiting periods, elimination periods or probationary periods in your new coverage for similar benefits to the extent such time was spent under your original coverage.
3. If you still wish to terminate your present policy and replace it with new coverage, be certain to truthfully and completely answer all questions on the application concerning your medical and health history, if any. Failure to include all material medical information on an application may provide a basis for the company to deny any future claims and to refund your premium as though your policy had never been in force. After the application has been completed and before you sign it, review it carefully to be certain that all information has been properly recorded.

**Do not cancel your present policy until you have received your new policy and are sure you want to keep it.**

\_\_\_\_\_  
Signature of Agent, Broker, or Other Representative

\_\_\_\_\_  
Applicant's Signature

\_\_\_\_\_  
Date

**Bank Draft Authorization for Medicare Supplement**

18-247-10 (11/18)



**GREAT SOUTHERN LIFE INSURANCE COMPANY**

Policy Number (if known):

Insured:

Please indicate below when you would like your account drafted. Many of our customers have requested the option to pay their premiums on the same day they receive Social Security or SSI payments. The options below allow you to select the date that best fits your needs. You may select any option regardless of whether or not you receive Social Security or SSI payments.

**Part I – Select one of the following date options**

Initial Premium Payment (choose one)
 Same as subsequent payment date selected below, on or after the requested Effective Date
 On the Policy Issue Date
 Paid by enclosed check

Subsequent Premium Payments (choose one)
 1st day of the Month
 2nd Wednesday of the Month
 3rd day of the Month
 3rd Wednesday of the Month
 4th Wednesday of the Month

Note: If one of the dates above falls on a weekend or holiday, deduction will be on prior business day.

Other, please specify a day of the month from 1 to 28 (Note: if this date falls on a weekend or holiday, deduction will be on next business day that falls between the 1st and 28th)

**Part II – Select one of the following payment options**

Checking Savings Branch/Bank Name:

Routing Number Account Number

Check here if this is a business account

To ensure accuracy, please include a voided check or deposit slip.

**Part III – Complete name and address as shown on account**

Accountholder Name:

Address (include City, State, and ZIP):

**Part IV – Sign and Date**

As a convenience to me, I hereby request and authorize the banking institution below (the "Bank") to pay and charge to my account drafts on my account by and payable to the order of the company who issued or assumed the policy listed below (the "Company") administering my insurance policy provided there are sufficient collected funds in said account to pay the same upon presentation. I agree that the Bank's rights in respect to such draft shall be the same as if it were a check drawn on the bank and signed personally by me. This authorization will remain in effect until revoked by me or the Company. Notifications should be sent to PO BOX 10812, Clearwater, FL 33757-8812. The toll-free number is 877.212.2346 and the customer service fax number is 816.701.2534. I agree that the Bank shall be fully protected in honoring any such draft. I further agree that if any such draft be dishonored, whether with or without cause and whether intentionally or inadvertently, the Bank shall be under no liability whatsoever. Should any draft not be honored by the Bank upon presentation, I understand that this method of payment may be terminated.

I understand that Great Southern Life Insurance Company requires a 5 business day advance notice to set up, change, or discontinue my bank draft information. I also understand that my insurance policy may lapse if said draft is returned unpaid by my Bank, or if I discontinue payments, prior to receiving confirmation of draft processing from the Company. Please keep a copy of this authorization with your banking records.

Signature

Date

Important

**Consumer Notices** GAA8394-MS (01/17)



### **INFORMATION PRACTICES NOTICE**

#### **THIS NOTIFICATION MUST BE DELIVERED TO THE PROPOSED INSURED WHEN THE APPLICATION IS COMPLETED.**

Thank you for your application. This notice is given to you at the time you apply for insurance to tell you about the kinds of information we may obtain in connection with your application. We rely primarily on information provided by you. We may also collect information from others, such as medical professionals who have treated you, hospitals, other insurance companies, and consumer reporting agencies. In certain limited situations, we are allowed by law to disclose necessary items of personal information to third parties without your specific authorization. You have a right of access and correction with respect to this information. You have the right to receive, in writing, the specific reason for an adverse underwriting decision. If you wish a more detailed explanation of our information practices, please write us at: Great Southern Life Insurance Company, PO BOX 410288, Kansas City, MO 64141-0288, Attention: Underwriting/New Business Department. Any requests to correct, amend or alter will be responded to within 30 days. Within a seven year timeframe, information that is corrected will be provided to any person who is designated by the requesting party and who may have received the information in the prior two years. Any statement of disagreement made by a requesting party will be filed and made available to those reviewing it in the future.

### **MIB, INC. PRE-NOTICE**

Information regarding your insurability will be treated as confidential. However, Great Southern Life Insurance Company or its reinsurers may make a brief report to the MIB, Inc. formerly known as Medical Information Bureau, a nonprofit membership organization of life insurance companies operating as an information exchange for its members. If you apply to another MIB member company for life or health insurance or a claim is submitted to such a company, upon request the MIB will supply the company with the information it has in its file.

Upon receipt of a request from you, the MIB, Inc., will arrange disclosure of any information it has in your file. Please contact MIB at 866.692.6901 (TTY 866.346.3642). If you question the accuracy of information in the file, you may contact the MIB and seek a correction in accordance with the procedures in the Fair Credit Reporting Act. The MIB's information office address is 50 Braintree Hill Park, Suite 400, Braintree, MA 02184-8734. The Company or its reinsurers may release information in its file to its reinsurers and to other life and health insurance companies to whom you apply for insurance or to whom a claim is submitted. Information for consumers about MIB may be obtained on its website at [www.mib.com](http://www.mib.com).

The following are definitions of the categories of individuals who are eligible for Guaranteed Issue under the Balanced Budget Act of 1997:

- Enrolled under an employee welfare benefit plan that provides health benefits that supplement the benefits under Medicare; and the plan terminates, or the plan ceases to provide all such supplemental health benefits to the individual, or the individual is enrolled under an employee welfare benefit plan that is primary to Medicare and the plan terminates, or the plan ceases to provide health benefits to the individual because the individual leaves the plan (*eligible for Plans A or F*); or
- Enrolled in a Medicare Advantage plan or Program of All-Inclusive Care for the Elderly (PACE) and the organization's certification or plan is terminated or specific circumstances permit discontinuance including, but not limited to, a change in residence of the individual, the plan is terminated within a residence area, the organization substantially violated a material policy provision, including the failure to provide an enrollee on a timely basis medically necessary care for which benefits are available under the plan or the failure to provide the covered care in accordance with applicable quality standards; or a material misrepresentation was made to the individual, or the person meets any other exceptional conditions as the secretary may provide (*eligible for Plans A or F*); or
- Enrolled in a Medicare risk contract, health care prepayment plan, cost contract or Medicare Select plan, or similar organization, and the organization's certification or plan is terminated or specific circumstances permit discontinuance including, but not limited to, a change in residence of the individual, the plan is terminated within a residence area, the organization substantially violated a material policy provision, or a material misrepresentation was made to the individual (*eligible for Plans A or F*); or
- Enrolled in a Medicare Supplement policy and coverage discontinues due to insolvency, substantial violation of a material policy provision, or material misrepresentation (*eligible for Plans A or F*); or
- Enrolled under a Medicare Supplement policy, terminates and enrolls for the first time in a Medicare Advantage, a risk or cost contract, or a Medicare Select plan, a PACE provider, and then terminates coverage within 12 months of enrollment (*eligible for the same Plan you terminated with us, or, if that Plan is no longer available, Plans A or F*); or Upon *first* becoming eligible for benefits under Part A at age 65, enrolls in a Medicare Advantage or PACE provider and then disenrolls within 12 months (*eligible for all plans available from us*); or
- Enrolled in a Medicare Part D Plan during the initial Part D enrollment period while enrolled under a Medicare Supplement policy that covers outpatient prescription drugs and terminate the Medicare Supplement policy (*eligible for Plans A or F*).

**Documentation of these events must be submitted with the Application.**

**You must apply within 63 days of the date of termination of previous coverage in order to qualify as an eligible person.**

**All questions must be completed**

1. Did you meet with the Applicant in person? .....  Yes  No
2. Did you complete this Application over the phone? .....  Yes  No
3. State the name and relationship of any other person present when this Application was taken:  
 Name: \_\_\_\_\_ Relationship to Applicant: \_\_\_\_\_
4. Did you review the Application for correctness and any omissions? .....  Yes  No
5. Did the Applicant review the Application for correctness and any omissions? .....  Yes  No
6. Are you related to the Proposed Insured? .....  Yes  No  
 If **Yes**, provide relationship: \_\_\_\_\_

**Replacement Information**

7. Does the applicant have any existing Medicare Supplement coverage? .....  Yes  No  
 (If **Yes**, complete the replacement notice and submit with the application. Application and replacement notice must be dated the same day.)

I hereby certify that I have personally asked each question on this application to the applicant, that I have truly and accurately recorded on the application the information supplied by him/her, and that I have no reason to believe that the information provided is inaccurate or incomplete.

| Print Producer's Name | Producer's Signature | Agent Number | %<br>Commission<br>Split |
|-----------------------|----------------------|--------------|--------------------------|
|                       | X                    |              |                          |
|                       | X                    |              |                          |



*Before you begin, please go to the height and weight chart on the reverse side of this page to determine eligibility for coverage, unless the applicant is in an open enrollment or guaranteed issue period.*

**Premium Calculation Example**

*Information shown below is for calculation purposes only.*

|  | Applicant 1 | Applicant 2 |  |
|--|-------------|-------------|--|
| <b>1. Medicare Supplement Insurance Plan</b>   |             |             | Plan F   |
| <b>2. Applicant's Age at Effective Date of Coverage</b>  |             |             | 67   |
| <b>3. Applicant's ZIP Code</b>   |             |             | 30301  |
| <b>4. Premium</b><br><i>Write in the Medicare Supplement plan's premium from the Outline of Coverage provided, based on age and ZIP Code.</i>  |             |             | \$183.83   |
| <b>5. Household Premium Discount</b><br><i>The applicant is eligible for a Household Premium Discount if, in the past year:</i><br>a) <i>The applicant resided with at least one, but no more than three, other adults who are age 60 and older; or</i><br>b) <i>The applicant lived with another adult who is their legal spouse.</i><br><i>If yes, multiply the amount from Step 4 by .9.</i><br><i>If no, enter the amount from Step 4.</i> |             |             | $\$183.83 \times .9 = \$165.45$<br><br><i>In this example, the applicant qualifies for the household premium discount.</i> |
| <b>6. Rate Adjustment</b><br><i>If the applicant is in open enrollment or guaranteed issue period, skip to Step 7.</i><br><i>Locate height and weight on the next page.</i><br><i>If weight is in the Standard column, enter the amount from Step 5.</i><br><i>If weight is in the Class I column, multiply the amount from Step 5 by: 1.15.</i>   |             |             | $\$165.45 \times 1.15 = \$190.27$<br><br><i>In this example, the applicant's weight is in the Class I column.</i>          |
| <b>7. Payment Options</b><br><i>The monthly payment is the last premium entered (Step 5 or 6).</i><br><i>To determine annual premium, multiply by 12.</i>  |             |             | \$190.27 monthly payment<br>\$2,283.24 annual payment  |

**Medicare Supplement  
Premium Worksheet**

18-247-9



**Eligibility:** Find the applicant's height in the left-hand column and look across the row to find the applicant's weight. If the weight is in the Decline column, the applicant is not eligible for coverage at this time.

**Rate Adjustment:** The column heading above the applicant's weight will indicate your appropriate rate adjustment, if any (risk class).

|        | <b>Decline</b> | <b>Class I</b> | <b>Standard</b> | <b>Class I</b> | <b>Decline</b> |
|--------|----------------|----------------|-----------------|----------------|----------------|
| Height | Weight         | Weight         | Weight          | Weight         | Weight         |
| 4' 6"  | < 63           | 63 – 70        | 71 – 128        | 129 – 170      | 171 +          |
| 4' 7"  | < 65           | 65 – 73        | 74 – 133        | 134 – 176      | 177 +          |
| 4' 8"  | < 67           | 67 – 75        | 76 – 138        | 139 – 182      | 183 +          |
| 4' 9"  | < 70           | 70 – 78        | 79 – 143        | 144 – 189      | 190 +          |
| 4' 10" | < 72           | 72 – 81        | 82 – 148        | 149 – 196      | 197 +          |
| 4' 11" | < 75           | 75 – 84        | 85 – 153        | 154 – 202      | 203 +          |
| 5' 0"  | < 77           | 77 – 87        | 88 – 158        | 159 – 209      | 210 +          |
| 5' 1"  | < 80           | 80 – 89        | 90 – 164        | 165 – 216      | 217 +          |
| 5' 2"  | < 83           | 83 – 92        | 93 – 169        | 170 – 224      | 225 +          |
| 5' 3"  | < 85           | 85 – 95        | 96 – 175        | 176 – 231      | 232 +          |
| 5' 4"  | < 88           | 88 – 99        | 100 – 180       | 181 – 238      | 239 +          |
| 5' 5"  | < 91           | 91 – 102       | 103 – 186       | 187 – 246      | 247 +          |
| 5' 6"  | < 93           | 93 – 105       | 106 – 192       | 193 – 254      | 255 +          |
| 5' 7"  | < 96           | 96 – 108       | 109 – 197       | 198 – 261      | 262 +          |
| 5' 8"  | < 99           | 99 – 111       | 112 – 203       | 204 – 269      | 270 +          |
| 5' 9"  | < 102          | 102 – 115      | 116 – 209       | 210 – 277      | 278 +          |
| 5' 10" | < 105          | 105 – 118      | 119 – 216       | 217 – 285      | 286 +          |
| 5' 11" | < 108          | 108 – 121      | 122 – 222       | 223 – 293      | 294 +          |
| 6' 0"  | < 111          | 111 – 125      | 126 – 228       | 229 – 302      | 303 +          |
| 6' 1"  | < 114          | 114 – 128      | 129 – 234       | 235 – 310      | 311 +          |
| 6' 2"  | < 117          | 117 – 132      | 133 – 241       | 242 – 319      | 320 +          |
| 6' 3"  | < 121          | 121 – 136      | 137 – 248       | 249 – 328      | 329 +          |
| 6' 4"  | < 124          | 124 – 139      | 140 – 254       | 255 – 336      | 337 +          |
| 6' 5"  | < 127          | 127 – 143      | 144 – 261       | 262 – 345      | 346 +          |
| 6' 6"  | < 130          | 130 – 147      | 148 – 268       | 269 – 354      | 355 +          |
| 6' 7"  | < 134          | 134 – 150      | 151 – 275       | 276 – 363      | 364 +          |
| 6' 8"  | < 137          | 137 – 154      | 155 – 282       | 283 – 373      | 374 +          |
| 6' 9"  | < 140          | 140 – 158      | 159 – 289       | 290 – 382      | 383 +          |
| 6' 10" | < 144          | 144 – 162      | 163 – 296       | 297 – 392      | 393 +          |
| 6' 11" | < 147          | 147 – 166      | 167 – 303       | 304 – 401      | 402 +          |
| 7' 0"  | < 151          | 151 – 170      | 171 – 311       | 312 – 411      | 412 +          |
| 7' 1"  | < 155          | 155 – 174      | 175 – 318       | 319 – 421      | 422 +          |
| 7' 2"  | < 158          | 158 – 178      | 179 – 326       | 327 – 431      | 432 +          |
| 7' 3"  | < 162          | 162 – 183      | 184 – 333       | 334 – 441      | 442 +          |
| 7' 4"  | < 166          | 166 – 187      | 188 – 341       | 342 – 451      | 452 +          |

Medicare Supplement Benefit Plans A, F, High Deductible F, G, and N.

- Benefit Chart of Medicare Supplement Plans Sold for Effective Dates on or After June 1, 2010. Every insurer must make available Plan "A." Some plans may not be available in your state. See Outline of Coverage sections for details about ALL plans. "Basic Benefits" are:
- **Hospitalization** – Part A coinsurance plus coverage for 365 additional days after Medicare Benefits end.
  - **Medical Expenses** – Part B coinsurance (generally 20% of Medicare approved amounts) or copayments for hospital outpatient services. Plans K, L, and N require insured's to pay a portion of Part B coinsurance or copayments.
  - **Blood** – First three pints of blood each year.
  - **Hospice** – Part A coinsurance
  - **Only Medicare Supplement Benefit Plans A, F, High Deductible F, G, and N are offered by Great Southern Life Insurance Company.**

| A                                       | B                                       | C                                       | D                                       | F / F*                                  | G                                       | K  | L  | M                                       | N  |
|---|---|---|---|---|---|--|--|---|--|
| Basic including 100% Part B Coinsurance | Basic including 100% Part B Coinsurance | Basic including 100% Part B Coinsurance | Basic including 100% Part B Coinsurance | Basic including 100% Part B Coinsurance | Basic including 100% Part B Coinsurance | Hospitalization and preventative care paid at 100%; other Basic Benefits paid at 50% | Hospitalization and preventative care paid at 100%; other Basic Benefits paid at 75% | Basic including 100% Part B Coinsurance | Basic including 100% Part B Coinsurance, except up to \$20 copayment for office visit, and up to \$50 copayment for Emergency Room that don't result in inpatient admission. |
|   |   | Skilled Nursing Facility Coinsurance    | Skilled Nursing Facility Coinsurance    | Skilled Nursing Facility Coinsurance    | Skilled Nursing Facility Coinsurance    | 50% Skilled Nursing Facility Coinsurance   | 75% Skilled Nursing Facility Coinsurance   | Skilled Nursing Facility Coinsurance    | Skilled Nursing Facility Coinsurance   |
|   | Part A Deductible                       | Part A Deductible                       | Part A Deductible                       | Part A Deductible                       | Part A Deductible                       | 50% Part A Deductible  | 75% Part A Deductible  | 50% Part A Deductible                   | Part A Deductible  |
|   |   | Part B Deductible                       |   | Part B Deductible                       |   |  |  |   |  |
|   |   |   |   | Part B Excess 100%                      | Part B Excess 100%                      |  |  |   |  |
|   |   | Foreign Travel Emergency                | Foreign Travel Emergency                | Foreign Travel Emergency                | Foreign Travel Emergency                |  |  | Foreign Travel Emergency                | Foreign Travel Emergency   |
|   |   |   |   |   |   | Out-of-Pocket limit \$5,560; paid at 100% after limit reached.                       | Out-of-Pocket limit \$2,780; paid at 100% after limit reached.                       |   |  |

\*Plan F also has an option called a High Deductible Plan F. This high deductible plan pays the same benefits as Plan F after one has paid a calendar year's \$2,300 deductible. Benefits from High Deductible Plan F will not begin until out-of-pocket expenses exceed \$2,300. Out-of-pocket expenses for this deductible are expenses that would have ordinarily been paid by the Policy. These expenses include the Medicare deductibles for Part A and Part B, but do not include the plan's separate Foreign Travel Emergency deductible.

| Attained Age | Plan A |        | HD Plan F |       | Plan F |        | Plan G |        | Plan N |        |
|--------------|--------|--------|-----------|-------|--------|--------|--------|--------|--------|--------|
|              | Female | Male   | Female    | Male  | Female | Male   | Female | Male   | Female | Male   |
| 65           | 103.62 | 119.16 | 35.54     | 40.87 | 123.38 | 141.89 | 100.34 | 115.39 | 85.38  | 98.18  |
| 66           | 103.62 | 119.16 | 35.54     | 40.87 | 123.38 | 141.89 | 100.34 | 115.39 | 85.38  | 98.18  |
| 67           | 103.62 | 119.16 | 35.54     | 40.87 | 123.38 | 141.89 | 100.34 | 115.39 | 85.38  | 98.18  |
| 68           | 103.62 | 119.16 | 35.54     | 40.87 | 123.38 | 141.89 | 100.34 | 115.39 | 85.38  | 98.18  |
| 69           | 105.62 | 121.46 | 36.69     | 42.19 | 125.59 | 144.42 | 102.61 | 118.00 | 87.18  | 100.26 |
| 70           | 109.56 | 125.99 | 38.49     | 44.26 | 129.94 | 149.44 | 106.59 | 122.58 | 90.49  | 104.07 |
| 71           | 112.84 | 129.76 | 39.85     | 45.83 | 134.14 | 154.26 | 110.44 | 127.00 | 93.79  | 107.86 |
| 72           | 116.12 | 133.53 | 41.22     | 47.40 | 138.34 | 159.09 | 114.28 | 131.42 | 97.09  | 111.66 |
| 73           | 119.75 | 137.71 | 42.71     | 49.12 | 142.97 | 164.41 | 118.47 | 136.24 | 100.70 | 115.80 |
| 74           | 123.41 | 141.92 | 44.21     | 50.85 | 147.62 | 169.76 | 122.69 | 141.09 | 104.32 | 119.97 |
| 75           | 128.10 | 147.31 | 45.95     | 52.85 | 153.51 | 176.54 | 127.95 | 147.14 | 108.82 | 125.15 |
| 76           | 131.48 | 151.20 | 47.37     | 54.48 | 158.57 | 182.36 | 132.41 | 152.28 | 112.79 | 129.71 |
| 77           | 134.92 | 155.16 | 48.81     | 56.13 | 163.74 | 188.30 | 136.98 | 157.52 | 116.85 | 134.37 |
| 78           | 138.56 | 159.35 | 50.27     | 57.81 | 169.18 | 194.56 | 141.77 | 163.04 | 121.11 | 139.27 |
| 79           | 142.43 | 163.79 | 51.74     | 59.51 | 174.91 | 201.15 | 146.82 | 168.85 | 125.59 | 144.42 |
| 80           | 146.37 | 168.33 | 53.24     | 61.23 | 180.78 | 207.90 | 151.99 | 174.79 | 130.17 | 149.70 |
| 81           | 150.88 | 173.51 | 54.77     | 62.99 | 188.02 | 216.23 | 158.33 | 182.07 | 135.93 | 156.31 |
| 82           | 155.51 | 178.84 | 56.33     | 64.77 | 195.50 | 224.83 | 164.86 | 189.59 | 141.87 | 163.15 |
| 83           | 160.12 | 184.13 | 57.90     | 66.58 | 203.02 | 233.47 | 171.45 | 197.16 | 147.86 | 170.04 |
| 84           | 164.85 | 189.57 | 59.49     | 68.42 | 210.76 | 242.38 | 178.23 | 204.97 | 154.04 | 177.15 |
| 85           | 169.71 | 195.16 | 61.05     | 70.21 | 218.75 | 251.56 | 185.23 | 213.01 | 160.42 | 184.49 |
| 86           | 173.99 | 200.09 | 62.37     | 71.73 | 225.97 | 259.86 | 191.52 | 220.25 | 166.17 | 191.10 |
| 87           | 178.38 | 205.14 | 63.71     | 73.27 | 233.40 | 268.41 | 198.00 | 227.70 | 172.09 | 197.90 |
| 88           | 182.89 | 210.32 | 65.07     | 74.83 | 241.04 | 277.20 | 204.67 | 235.37 | 178.19 | 204.91 |
| 89           | 187.49 | 215.62 | 66.44     | 76.40 | 248.90 | 286.24 | 211.53 | 243.26 | 184.46 | 212.13 |
| 90           | 192.22 | 221.05 | 67.82     | 77.99 | 256.99 | 295.54 | 218.59 | 251.37 | 190.92 | 219.56 |
| 91           | 196.45 | 225.91 | 69.08     | 79.45 | 264.70 | 304.41 | 225.29 | 259.09 | 197.12 | 226.69 |
| 92           | 199.98 | 229.98 | 70.36     | 80.91 | 271.56 | 312.29 | 231.28 | 265.97 | 202.70 | 233.10 |
| 93           | 203.58 | 234.12 | 71.65     | 82.40 | 278.57 | 320.35 | 237.40 | 273.01 | 208.41 | 239.67 |
| 94           | 207.25 | 238.33 | 72.96     | 83.90 | 285.74 | 328.60 | 243.67 | 280.22 | 214.26 | 246.40 |
| 95           | 210.98 | 242.62 | 74.28     | 85.42 | 293.08 | 337.04 | 250.08 | 287.59 | 220.24 | 253.28 |
| 96           | 214.14 | 246.26 | 74.80     | 86.02 | 297.47 | 342.09 | 253.83 | 291.90 | 223.55 | 257.08 |
| 97           | 217.35 | 249.96 | 75.32     | 86.62 | 301.93 | 347.22 | 257.63 | 296.28 | 226.90 | 260.93 |
| 98           | 220.62 | 253.71 | 75.85     | 87.23 | 306.46 | 352.43 | 261.50 | 300.72 | 230.30 | 264.85 |
| 99           | 223.92 | 257.51 | 76.38     | 87.84 | 311.06 | 357.72 | 265.42 | 305.23 | 233.76 | 268.82 |

For Annual Premium mode, multiply monthly rates by 12. For Class 1 rates multiply by 1.15.

| Attained Age | Plan A |        | HD Plan F |        | Plan F |        | Plan G |        | Plan N |        |
|--------------|--------|--------|-----------|--------|--------|--------|--------|--------|--------|--------|
|              | Female | Male   | Female    | Male   | Female | Male   | Female | Male   | Female | Male   |
| 65           | 119.16 | 137.03 | 40.87     | 47.00  | 141.89 | 163.17 | 115.39 | 132.70 | 98.18  | 112.91 |
| 66           | 119.16 | 137.03 | 40.87     | 47.00  | 141.89 | 163.17 | 115.39 | 132.70 | 98.18  | 112.91 |
| 67           | 119.16 | 137.03 | 40.87     | 47.00  | 141.89 | 163.17 | 115.39 | 132.70 | 98.18  | 112.91 |
| 68           | 119.16 | 137.03 | 40.87     | 47.00  | 141.89 | 163.17 | 115.39 | 132.70 | 98.18  | 112.91 |
| 69           | 121.46 | 139.68 | 42.19     | 48.52  | 144.42 | 166.09 | 118.00 | 135.70 | 100.26 | 115.30 |
| 70           | 125.99 | 144.89 | 44.26     | 50.90  | 149.44 | 171.85 | 122.58 | 140.97 | 104.07 | 119.68 |
| 71           | 129.76 | 149.23 | 45.83     | 52.70  | 154.26 | 177.40 | 127.00 | 146.05 | 107.86 | 124.04 |
| 72           | 133.53 | 153.56 | 47.40     | 54.51  | 159.09 | 182.96 | 131.42 | 151.13 | 111.66 | 128.41 |
| 73           | 137.71 | 158.37 | 49.12     | 56.49  | 164.41 | 189.07 | 136.24 | 156.68 | 115.80 | 133.17 |
| 74           | 141.92 | 163.21 | 50.85     | 58.47  | 169.76 | 195.23 | 141.09 | 162.26 | 119.97 | 137.96 |
| 75           | 147.31 | 169.41 | 52.85     | 60.77  | 176.54 | 203.02 | 147.14 | 169.21 | 125.15 | 143.92 |
| 76           | 151.20 | 173.88 | 54.48     | 62.65  | 182.36 | 209.71 | 152.28 | 175.12 | 129.71 | 149.17 |
| 77           | 155.16 | 178.43 | 56.13     | 64.55  | 188.30 | 216.55 | 157.52 | 181.15 | 134.37 | 154.53 |
| 78           | 159.35 | 183.25 | 57.81     | 66.48  | 194.56 | 223.74 | 163.04 | 187.49 | 139.27 | 160.16 |
| 79           | 163.79 | 188.36 | 59.51     | 68.43  | 201.15 | 231.32 | 168.85 | 194.17 | 144.42 | 166.09 |
| 80           | 168.33 | 193.58 | 61.23     | 70.41  | 207.90 | 239.08 | 174.79 | 201.01 | 149.70 | 172.15 |
| 81           | 173.51 | 199.54 | 62.99     | 72.44  | 216.23 | 248.66 | 182.07 | 209.39 | 156.31 | 179.76 |
| 82           | 178.84 | 205.66 | 64.77     | 74.49  | 224.83 | 258.55 | 189.59 | 218.03 | 163.15 | 187.62 |
| 83           | 184.13 | 211.75 | 66.58     | 76.57  | 233.47 | 268.49 | 197.16 | 226.74 | 170.04 | 195.55 |
| 84           | 189.57 | 218.01 | 68.42     | 78.68  | 242.38 | 278.74 | 204.97 | 235.71 | 177.15 | 203.72 |
| 85           | 195.16 | 224.44 | 70.21     | 80.74  | 251.56 | 289.29 | 213.01 | 244.96 | 184.49 | 212.16 |
| 86           | 200.09 | 230.11 | 71.73     | 82.49  | 259.86 | 298.84 | 220.25 | 253.29 | 191.10 | 219.76 |
| 87           | 205.14 | 235.91 | 73.27     | 84.26  | 268.41 | 308.67 | 227.70 | 261.86 | 197.90 | 227.59 |
| 88           | 210.32 | 241.87 | 74.83     | 86.05  | 277.20 | 318.78 | 235.37 | 270.68 | 204.91 | 235.65 |
| 89           | 215.62 | 247.96 | 76.40     | 87.86  | 286.24 | 329.18 | 243.26 | 279.75 | 212.13 | 243.95 |
| 90           | 221.05 | 254.21 | 77.99     | 89.69  | 295.54 | 339.87 | 251.37 | 289.08 | 219.56 | 252.49 |
| 91           | 225.91 | 259.80 | 79.45     | 91.36  | 304.41 | 350.07 | 259.09 | 297.95 | 226.69 | 260.69 |
| 92           | 229.98 | 264.48 | 80.91     | 93.05  | 312.29 | 359.13 | 265.97 | 305.87 | 233.10 | 268.07 |
| 93           | 234.12 | 269.24 | 82.40     | 94.76  | 320.35 | 368.41 | 273.01 | 313.96 | 239.67 | 275.62 |
| 94           | 238.33 | 274.09 | 83.90     | 96.49  | 328.60 | 377.89 | 280.22 | 322.25 | 246.40 | 283.36 |
| 95           | 242.62 | 279.02 | 85.42     | 98.23  | 337.04 | 387.59 | 287.59 | 330.72 | 253.28 | 291.27 |
| 96           | 246.26 | 283.20 | 86.02     | 98.92  | 342.09 | 393.41 | 291.90 | 335.69 | 257.08 | 295.64 |
| 97           | 249.96 | 287.45 | 86.62     | 99.61  | 347.22 | 399.31 | 296.28 | 340.72 | 260.93 | 300.07 |
| 98           | 253.71 | 291.76 | 87.23     | 100.31 | 352.43 | 405.30 | 300.72 | 345.83 | 264.85 | 304.58 |
| 99           | 257.51 | 296.14 | 87.84     | 101.01 | 357.72 | 411.38 | 305.23 | 351.02 | 268.82 | 309.14 |

For Annual Premium mode, multiply monthly rates by 12. For Class 1 rates multiply by 1.15.



| Attained Age | Plan A |        | HD Plan F |       | Plan F |        | Plan G |        | Plan N |        |
|--------------|--------|--------|-----------|-------|--------|--------|--------|--------|--------|--------|
|              | Female | Male   | Female    | Male  | Female | Male   | Female | Male   | Female | Male   |
| 65           | 114.59 | 131.78 | 39.30     | 45.20 | 136.44 | 156.91 | 110.96 | 127.60 | 94.42  | 108.58 |
| 66           | 114.59 | 131.78 | 39.30     | 45.20 | 136.44 | 156.91 | 110.96 | 127.60 | 94.42  | 108.58 |
| 67           | 114.59 | 131.78 | 39.30     | 45.20 | 136.44 | 156.91 | 110.96 | 127.60 | 94.42  | 108.58 |
| 68           | 114.59 | 131.78 | 39.30     | 45.20 | 136.44 | 156.91 | 110.96 | 127.60 | 94.42  | 108.58 |
| 69           | 116.80 | 134.32 | 40.57     | 46.66 | 138.88 | 159.72 | 113.47 | 130.49 | 96.41  | 110.87 |
| 70           | 121.16 | 139.33 | 42.56     | 48.95 | 143.70 | 165.26 | 117.88 | 135.56 | 100.07 | 115.09 |
| 71           | 124.79 | 143.50 | 44.07     | 50.68 | 148.35 | 170.60 | 122.13 | 140.45 | 103.72 | 119.28 |
| 72           | 128.41 | 147.67 | 45.58     | 52.42 | 152.99 | 175.94 | 126.38 | 145.33 | 107.38 | 123.48 |
| 73           | 132.43 | 152.30 | 47.23     | 54.32 | 158.10 | 181.82 | 131.02 | 150.67 | 111.36 | 128.06 |
| 74           | 136.48 | 156.95 | 48.90     | 56.23 | 163.25 | 187.74 | 135.68 | 156.03 | 115.37 | 132.67 |
| 75           | 141.66 | 162.91 | 50.82     | 58.44 | 169.77 | 195.23 | 141.49 | 162.72 | 120.35 | 138.40 |
| 76           | 145.40 | 167.21 | 52.39     | 60.24 | 175.36 | 201.67 | 146.43 | 168.40 | 124.74 | 143.45 |
| 77           | 149.20 | 171.58 | 53.98     | 62.07 | 181.08 | 208.24 | 151.48 | 174.20 | 129.22 | 148.60 |
| 78           | 153.24 | 176.22 | 55.59     | 63.93 | 187.09 | 215.16 | 156.78 | 180.30 | 133.93 | 154.02 |
| 79           | 157.51 | 181.13 | 57.22     | 65.81 | 193.43 | 222.45 | 162.37 | 186.72 | 138.88 | 159.72 |
| 80           | 161.87 | 186.15 | 58.88     | 67.71 | 199.92 | 229.91 | 168.08 | 193.30 | 143.96 | 165.55 |
| 81           | 166.85 | 191.88 | 60.57     | 69.66 | 207.93 | 239.12 | 175.09 | 201.35 | 150.32 | 172.87 |
| 82           | 171.98 | 197.77 | 62.29     | 71.63 | 216.20 | 248.63 | 182.32 | 209.67 | 156.89 | 180.42 |
| 83           | 177.07 | 203.63 | 64.03     | 73.63 | 224.51 | 258.19 | 189.60 | 218.04 | 163.52 | 188.05 |
| 84           | 182.30 | 209.65 | 65.79     | 75.66 | 233.08 | 268.04 | 197.11 | 226.67 | 170.36 | 195.91 |
| 85           | 187.68 | 215.83 | 67.52     | 77.64 | 241.91 | 278.19 | 204.84 | 235.57 | 177.41 | 204.02 |
| 86           | 192.42 | 221.28 | 68.98     | 79.32 | 249.90 | 287.38 | 211.80 | 243.57 | 183.77 | 211.33 |
| 87           | 197.27 | 226.86 | 70.46     | 81.03 | 258.11 | 296.83 | 218.97 | 251.81 | 190.31 | 218.86 |
| 88           | 202.25 | 232.59 | 71.95     | 82.75 | 266.56 | 306.55 | 226.34 | 260.29 | 197.05 | 226.61 |
| 89           | 207.35 | 238.45 | 73.47     | 84.49 | 275.26 | 316.55 | 233.93 | 269.01 | 203.99 | 234.59 |
| 90           | 212.57 | 244.46 | 75.00     | 86.25 | 284.20 | 326.83 | 241.73 | 277.99 | 211.14 | 242.81 |
| 91           | 217.25 | 249.84 | 76.40     | 87.86 | 292.73 | 336.64 | 249.15 | 286.52 | 217.99 | 250.69 |
| 92           | 221.16 | 254.33 | 77.81     | 89.48 | 300.31 | 345.36 | 255.77 | 294.13 | 224.16 | 257.79 |
| 93           | 225.14 | 258.91 | 79.24     | 91.12 | 308.06 | 354.27 | 262.54 | 301.92 | 230.48 | 265.05 |
| 94           | 229.19 | 263.57 | 80.68     | 92.79 | 316.00 | 363.39 | 269.47 | 309.89 | 236.94 | 272.48 |
| 95           | 233.32 | 268.31 | 82.14     | 94.47 | 324.11 | 372.72 | 276.55 | 318.04 | 243.56 | 280.10 |
| 96           | 236.82 | 272.34 | 82.72     | 95.13 | 328.97 | 378.31 | 280.70 | 322.81 | 247.22 | 284.30 |
| 97           | 240.37 | 276.42 | 83.30     | 95.79 | 333.90 | 383.99 | 284.91 | 327.65 | 250.92 | 288.56 |
| 98           | 243.97 | 280.57 | 83.88     | 96.46 | 338.91 | 389.75 | 289.19 | 332.56 | 254.69 | 292.89 |
| 99           | 247.63 | 284.78 | 84.47     | 97.14 | 343.99 | 395.59 | 293.52 | 337.55 | 258.51 | 297.28 |

For Annual Premium mode, multiply monthly rates by 12. For Class 1 rates multiply by 1.15.



| Attained Age | Plan A |        | HD Plan F |        | Plan F |        | Plan G |        | Plan N |        |
|--------------|--------|--------|-----------|--------|--------|--------|--------|--------|--------|--------|
|              | Female | Male   | Female    | Male   | Female | Male   | Female | Male   | Female | Male   |
| 65           | 131.78 | 151.54 | 45.20     | 51.98  | 156.91 | 180.44 | 127.60 | 146.75 | 108.58 | 124.87 |
| 66           | 131.78 | 151.54 | 45.20     | 51.98  | 156.91 | 180.44 | 127.60 | 146.75 | 108.58 | 124.87 |
| 67           | 131.78 | 151.54 | 45.20     | 51.98  | 156.91 | 180.44 | 127.60 | 146.75 | 108.58 | 124.87 |
| 68           | 131.78 | 151.54 | 45.20     | 51.98  | 156.91 | 180.44 | 127.60 | 146.75 | 108.58 | 124.87 |
| 69           | 134.32 | 154.47 | 46.66     | 53.65  | 159.72 | 183.67 | 130.49 | 150.07 | 110.87 | 127.50 |
| 70           | 139.33 | 160.23 | 48.95     | 56.29  | 165.26 | 190.05 | 135.56 | 155.90 | 115.09 | 132.35 |
| 71           | 143.50 | 165.03 | 50.68     | 58.28  | 170.60 | 196.19 | 140.45 | 161.51 | 119.28 | 137.18 |
| 72           | 147.67 | 169.82 | 52.42     | 60.28  | 175.94 | 202.33 | 145.33 | 167.13 | 123.48 | 142.00 |
| 73           | 152.30 | 175.14 | 54.32     | 62.47  | 181.82 | 209.09 | 150.67 | 173.27 | 128.06 | 147.27 |
| 74           | 156.95 | 180.49 | 56.23     | 64.66  | 187.74 | 215.90 | 156.03 | 179.44 | 132.67 | 152.57 |
| 75           | 162.91 | 187.35 | 58.44     | 67.21  | 195.23 | 224.52 | 162.72 | 187.13 | 138.40 | 159.16 |
| 76           | 167.21 | 192.29 | 60.24     | 69.28  | 201.67 | 231.92 | 168.40 | 193.66 | 143.45 | 164.96 |
| 77           | 171.58 | 197.32 | 62.07     | 71.38  | 208.24 | 239.47 | 174.20 | 200.33 | 148.60 | 170.89 |
| 78           | 176.22 | 202.65 | 63.93     | 73.52  | 215.16 | 247.43 | 180.30 | 207.35 | 154.02 | 177.12 |
| 79           | 181.13 | 208.30 | 65.81     | 75.68  | 222.45 | 255.81 | 186.72 | 214.73 | 159.72 | 183.67 |
| 80           | 186.15 | 214.08 | 67.71     | 77.87  | 229.91 | 264.39 | 193.30 | 222.29 | 165.55 | 190.38 |
| 81           | 191.88 | 220.66 | 69.66     | 80.11  | 239.12 | 274.99 | 201.35 | 231.56 | 172.87 | 198.80 |
| 82           | 197.77 | 227.44 | 71.63     | 82.38  | 248.63 | 285.93 | 209.67 | 241.12 | 180.42 | 207.49 |
| 83           | 203.63 | 234.17 | 73.63     | 84.68  | 258.19 | 296.92 | 218.04 | 250.75 | 188.05 | 216.25 |
| 84           | 209.65 | 241.09 | 75.66     | 87.01  | 268.04 | 308.25 | 226.67 | 260.67 | 195.91 | 225.29 |
| 85           | 215.83 | 248.20 | 77.64     | 89.29  | 278.19 | 319.92 | 235.57 | 270.90 | 204.02 | 234.62 |
| 86           | 221.28 | 254.47 | 79.32     | 91.22  | 287.38 | 330.49 | 243.57 | 280.11 | 211.33 | 243.03 |
| 87           | 226.86 | 260.89 | 81.03     | 93.18  | 296.83 | 341.35 | 251.81 | 289.59 | 218.86 | 251.69 |
| 88           | 232.59 | 267.47 | 82.75     | 95.16  | 306.55 | 352.53 | 260.29 | 299.34 | 226.61 | 260.60 |
| 89           | 238.45 | 274.22 | 84.49     | 97.16  | 316.55 | 364.03 | 269.01 | 309.37 | 234.59 | 269.78 |
| 90           | 244.46 | 281.12 | 86.25     | 99.19  | 326.83 | 375.85 | 277.99 | 319.69 | 242.81 | 279.23 |
| 91           | 249.84 | 287.31 | 87.86     | 101.04 | 336.64 | 387.13 | 286.52 | 329.50 | 250.69 | 288.30 |
| 92           | 254.33 | 292.48 | 89.48     | 102.90 | 345.36 | 397.16 | 294.13 | 338.25 | 257.79 | 296.45 |
| 93           | 258.91 | 297.75 | 91.12     | 104.79 | 354.27 | 407.41 | 301.92 | 347.21 | 265.05 | 304.81 |
| 94           | 263.57 | 303.11 | 92.79     | 106.70 | 363.39 | 417.90 | 309.89 | 356.37 | 272.48 | 313.36 |
| 95           | 268.31 | 308.56 | 94.47     | 108.64 | 372.72 | 428.63 | 318.04 | 365.74 | 280.10 | 322.11 |
| 96           | 272.34 | 313.19 | 95.13     | 109.40 | 378.31 | 435.06 | 322.81 | 371.23 | 284.30 | 326.94 |
| 97           | 276.42 | 317.89 | 95.79     | 110.16 | 383.99 | 441.59 | 327.65 | 376.80 | 288.56 | 331.85 |
| 98           | 280.57 | 322.66 | 96.46     | 110.93 | 389.75 | 448.21 | 332.56 | 382.45 | 292.89 | 336.82 |
| 99           | 284.78 | 327.50 | 97.14     | 111.71 | 395.59 | 454.93 | 337.55 | 388.19 | 297.28 | 341.88 |

For Annual Premium mode, multiply monthly rates by 12. For Class 1 rates multiply by 1.15.

**Premium Information.** Great Southern Life Insurance Company can only raise your premium if we raise the premium for all policies like yours in the same geographic area of the state where you live. Until you are age 99, your premium may change each year. This change will only be made on the first renewal date that coincides with or follows each anniversary of the effective date. Schedules of rates may vary depending upon your effective date.

One time Policy Fee: \$25.00

**Disclosures.** Use this outline to compare benefits and premiums among policies.

**Household Premium Discount.** If you resided with at least one, but no more than three, other adults who are age 60 or older for the past year, you will be eligible for a household premium discount. The discounted premium will be priced 10% lower than the rates illustrated. Your policy's household premium discount will be removed if the other adult no longer resides with you (other than in the case of his or her death).

**Read Your Policy Very Carefully. This is only an outline describing your policy's most important features. The policy is your insurance contract. You must read the policy itself to understand all of the rights and duties of both you and us.**

**Right to Return Policy.** If you find that you are not satisfied with your policy, you may return it to us at our Medicare Supplement Administrative Offices: PO Box 10812, Clearwater, FL 33757-8812. If you send the policy back to us within 30 days after you receive it, we will treat the policy as if it had never been issued and return all of your payments.

**Policy Replacement.** If you are replacing another health insurance policy, do NOT cancel it until you have actually received your new policy and are sure you want to keep it.

**Notice.** The policy may not fully cover all of your medical costs. Neither we nor our agents are connected with Medicare. This outline does not give all the details of Medicare coverage. Contact your local Social Security office or consult "Medicare & You" for more details.

**Refund of Premium.** In the event of cancellation or death, We will promptly return the unearned portion of any premium paid.

**Complete Answers Are Very Important.** When you fill out the application for the new policy, be sure to answer truthfully and completely all questions about your medical and health history. We may cancel your policy and refuse to pay any claims if you leave out or falsify important medical information. **Review the application carefully before you sign it. Be certain that all information has been properly recorded.**

**No Health Review.** No health review is required if you enroll within the first six months after you reach age 65 and enroll in Medicare Part B, or in other situations as required by law.

**PLEASE REFER TO YOUR POLICY FOR DETAILS.**

Plan A

Medicare Part A – Hospital Services Per Benefit Period

\*A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

| Services  | Medicare Pays   | Plan A Pays  | You Pay   |
|---|---|--|---|
| <p><b>Hospitalization*</b><br/>           Semiprivate room and board, general nursing and miscellaneous services and supplies.<br/>           First 60 days<br/>           61<sup>st</sup> thru 90<sup>th</sup> day<br/>           91<sup>st</sup> day and after</p> <ul style="list-style-type: none"> <li>- While using 60 lifetime reserve days</li> <li>- Once lifetime reserve days are used               <ul style="list-style-type: none"> <li>▪ Additional 365 days</li> <li>▪ Beyond the additional 365 days</li> </ul> </li> </ul> | All but \$1,364<br>All but \$341 a day<br><br>All but \$682 a day<br><br>\$0<br>\$0         | \$0<br>\$341 a day<br><br>\$682 a day<br><br>100% of Medicare Eligible Expenses<br>\$0 | \$1,364 Part A Deductible<br>\$0<br><br>\$0<br>\$0**<br>All Costs |
| <p><b>Skilled Nursing Facility Care*</b><br/>           You must meet Medicare's requirements, including having been in a hospital for at least 3 days and entered a Medicare approved facility within 30 days after leaving the hospital.<br/>           First 20 days<br/>           21<sup>st</sup> thru 100<sup>th</sup> days<br/>           101<sup>st</sup> day and after</p>   | All approved amounts<br>All but \$170.50 a day<br>\$0                                       | \$0<br>\$0<br>\$0  | \$0<br>Up to \$170.50 a day<br>All Costs                          |
| <p><b>Blood</b><br/>           First 3 pints<br/>           Additional amounts</p>  | \$0<br>100%   | 3 pints<br>\$0   | \$0<br>\$0  |
| <p><b>Hospice Care</b><br/>           You must meet Medicare's requirements, including a doctor's certification of terminal illness.</p>  | All but very limited copayment/coinsurance for outpatient drugs and inpatient respite care. | Medicare copayment/coinsurance   | \$0   |

\*\* When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time, the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

Plan A

Medicare Part B – Medical Services per Calendar Year

\*Once you have been billed \$185 of Medicare Eligible Expenses for covered services, your Medicare Part B Deductible will have been met for the calendar year.

| Services   | Medicare Pays        | Plan A Pays             | You Pay                               |
|--|----------------------|-------------------------|---------------------------------------|
| <b>Medical Expenses</b><br>In or out of the hospital and outpatient hospital treatment, such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical equipment<br>First \$185 of Medicare approved amounts*<br>Remainder of Medicare approved amounts | \$0<br>Generally 80% | \$0<br>Generally 20%    | \$185 Part B Deductible<br>\$0        |
| <b>Part B Excess Charges</b> (above Medicare approved amounts)   | \$0                  | \$0                     | All costs                             |
| <b>Blood</b><br>First 3 pints<br>Next \$185 of Medicare approved amounts*<br>Remainder of Medicare approved amounts  | \$0<br>\$0<br>80%    | All costs<br>\$0<br>20% | \$0<br>\$185 Part B Deductible<br>\$0 |
| <b>Clinical Laboratory Services</b> – Tests for diagnostic services  | 100%                 | \$0                     | \$0                                   |

Parts A & B

| Services  | Medicare Pays      | Plan A Pays       | You Pay                               |
|---|--------------------|-------------------|---------------------------------------|
| <b>Home Health Care</b><br>Medicare Eligible Services<br>- Medically necessary skilled care services and medical supplies<br>- Durable medical equipment. First \$185 of Medicare approved amounts*<br>- Remainder of Medicare approved amounts | 100%<br>\$0<br>80% | \$0<br>\$0<br>20% | \$0<br>\$185 Part B Deductible<br>\$0 |

**Plan F and High Deductible Plan F**

**Medicare Part A – Hospital Services Per Benefit Period**

\*A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

| Services  | Medicare Pays   | Plan F Pays  | You Pay   | High Deductible Plan F Pays (after you pay \$2,300 Deductible****)   | You Pay (In addition to \$2,300 Deductible****)         |
|---|---|--|---|--|---|
| <b>Hospitalization*</b><br>Semiprivate room and board, general nursing and miscellaneous services and supplies.<br>First 60 days<br><br>61 <sup>st</sup> thru 90 <sup>th</sup> day<br>91 <sup>st</sup> day and after <ul style="list-style-type: none"> <li>- While using 60 lifetime reserve days</li> <li>- Once lifetime reserve days are used                             <ul style="list-style-type: none"> <li>▪ Additional 365 days</li> <li>▪ Beyond the additional 365 days</li> </ul> </li> </ul> | All but \$1,364<br><br>All but \$341 a day<br><br>All but \$682 a day<br><br>\$0<br>\$0 | \$1,364 Part A Deductible<br>\$341 a day<br><br>\$682 a day<br><br>100% of Medicare Eligible Expenses<br>\$0 | \$0<br><br>\$0<br><br>\$0<br><br>\$0**<br><br>All Costs | \$1,364 Part A Deductible<br><br>\$341 a day<br><br>\$682 a day<br><br>100% of Medicare Eligible Expenses<br>\$0 | \$0<br><br>\$0<br><br>\$0<br><br>\$0**<br><br>All Costs |
| <b>Skilled Nursing Facility Care*</b><br>You must meet Medicare's requirements, including having been in a hospital for at least 3 days and entered a Medicare approved facility within 30 days after leaving the hospital.<br>First 20 days<br><br>21 <sup>st</sup> thru 100 <sup>th</sup> days<br><br>101 <sup>st</sup> day and after   | All approved amounts<br>All but \$170.50 a day<br>\$0                                   | \$0<br><br>Up to \$170.50 a day<br>\$0   | \$0<br><br>\$0<br><br>All Costs                         | \$0<br><br>Up to \$170.50 a day<br><br>\$0   | \$0<br><br>\$0<br><br>All Costs                         |



**Plan F and High Deductible Plan F**

**Medicare Part A – Hospital Services Per Benefit Period (Continued)**

| Services  | Medicare Pays   | Plan F Pays                    | You Pay    | High Deductible Plan F Pays (after you pay \$2,300 Deductible****) | You Pay (In addition to \$2,300 Deductible****) |
|---|---|--------------------------------|------------|--|---|
| <b>Blood</b><br>First 3 pints<br>Additional amounts   | \$0<br>100%   | 3 pints<br>\$0                 | \$0<br>\$0 | 3 pints<br>\$0   | \$0<br>\$0                                      |
| <b>Hospice Care</b><br>You must meet Medicare's requirements, including a doctor's certification of terminal illness. | All but very limited copayment/coinsurance for outpatient drugs and inpatient respite care. | Medicare copayment/coinsurance | \$0        | Medicare copayment/coinsurance                                     | \$0   |

\*\*\*When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time, the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid. \*\*\*\*High Deductible Plan F pays the same benefits as Plan F after one has paid a calendar year \$2,300 deductible. Benefits from High Deductible Plan F will not begin until out-of-pocket expenses exceed \$2,300. Out-of-pocket expenses for this deductible are expenses that would ordinarily be paid by the policy/certificate. These expenses include the Medicare deductibles for Part A and Part B, but do not include the plan's separate Foreign Travel Emergency deductible.



**Plan F and High Deductible Plan F**

**Medicare Part B – Medical Services per Calendar Year**

\*Once you have been billed \$185 of Medicare Approved amounts for covered services, your Medicare Part B Deductible will have been met for the calendar year.

| Services   | Medicare Pays | Plan F Pays                                 | You Pay    | High Deductible Plan F Pays (after you pay \$2,300 Deductible***) | You Pay (In addition to \$2,300 Deductible***) |
|--|---------------|---|------------|---|--|
| <b>Medical Expenses</b><br>In or out of the hospital and outpatient hospital treatment, such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical equipment<br>First \$185 of Medicare approved amounts* | \$0           | \$185 Part B Deductible<br>Generally 20%    | \$0        | \$185 Part B Deductible<br>Generally 20%                          | \$0  |
| Remainder of Medicare approved amounts   | Generally 80% | 100%  | \$0        | 100%  | \$0  |
| <b>Part B Excess Charges</b> (above Medicare approved amounts)   | \$0           |   |            |   |  |
| <b>Blood</b><br>First 3 pints<br>Next \$185 of Medicare approved amounts*  | \$0<br>\$0    | All costs<br>\$185 Part B Deductible<br>20% | \$0<br>\$0 | All costs<br>\$185 Part B Deductible<br>20%                       | \$0<br>\$0                                     |
| Remainder of Medicare approved amounts   | 80%           |   | \$0        |   | \$0  |
| <b>Clinical Laboratory Services</b> – Tests for Diagnostic services  | 100%          | \$0   | \$0        | \$0   | \$0  |

\*\*\*High Deductible Plan F pays the same benefits as Plan F after one has paid a calendar year \$2,300 deductible. Benefits from High Deductible Plan F will not begin until out-of-pocket expenses exceed \$2,300. Out-of-pocket expenses for this deductible are expenses that would ordinarily be paid by the policy/certificate. These expenses include the Medicare deductibles for Plan A and Part B, but do not include the plan's separate Foreign Travel Emergency deductible.

**Plan F and High Deductible Plan F**

**Parts A & B**

| Services   | Medicare Pays | Plan F Pays             | You Pay | High Deductible Plan F Pays (after you pay \$2,300 Deductible <sup>***</sup> ) | You Pay (In addition to \$2,300 Deductible <sup>***</sup> ) |
|--|---------------|-------------------------|---------|--|---|
| <b>Home Health Care</b><br>Medicare Eligible Services                  | 100%          |                         |         |  |   |
| - Medically necessary skilled care services and medical supplies       |               | \$0                     | \$0     | \$0  | \$0   |
| - Durable medical equipment. First \$185 of Medicare approved amounts* | \$0           | \$185 Part B Deductible | \$0     | \$185 Part B Deductible  | \$0   |
| - Remainder of Medicare approved amounts                               | 80%           | 20%                     | \$0     | 20%  | \$0   |

**Other Benefits Not Covered by Medicare**

| Services  | Medicare Pays | Plan F Pays   | You Pay  | High Deductible Plan F Pays (after you pay \$2,300 Deductible <sup>***</sup> ) | You Pay (In addition to \$2,300 Deductible <sup>***</sup> )  |
|---|---------------|---|--|--|--|
| <b>Foreign Travel</b><br>Medically necessary emergency care services beginning during the first 60 days of each trip outside the USA.<br>First \$250 each calendar year<br>Remainder of charges | \$0<br>\$0    | \$0<br>80% to a lifetime maximum benefit of \$50,000. | \$250<br>20% and amounts over the \$50,000 lifetime maximum. | \$0<br>80% to a lifetime maximum benefit of \$50,000.                          | \$250<br>20% and amounts over the \$50,000 lifetime maximum. |

<sup>\*\*</sup>High Deductible Plan F pays the same benefits as Plan F after one has paid a calendar year \$2,300 deductible. Benefits from High Deductible Plan F will not begin until out-of-pocket expenses exceed \$2,300. Out-of-pocket expenses for this deductible are expenses that would ordinarily be paid by the policy/certificate. These expenses include the Medicare deductibles for Plan A and Part B, but do not include the plan's separate foreign travel emergency deductible.

Plan G

Medicare Part A – Hospital Services Per Benefit Period

\*A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

| Services  | Medicare Pays  | Plan G Pays   | You Pay  |
|---|--|---|--|
| <p><b>*Hospitalization</b><br/>Semiprivate room and board, general nursing and miscellaneous services and supplies.<br/>First 60 days<br/>61<sup>st</sup> thru 90<sup>th</sup> day<br/>91<sup>st</sup> day and after</p> <ul style="list-style-type: none"> <li>- While using 60 lifetime reserve days</li> <li>- Once lifetime reserve days are used <ul style="list-style-type: none"> <li>▪ Additional 365 days</li> <li>▪ Beyond the additional 365 days</li> </ul> </li> </ul> | <p>All but \$1,364<br/>All but \$341 a day<br/>All but \$682 a day<br/>\$0<br/>\$0</p>             | <p>\$1,364 Part A Deductible<br/>\$341 a day<br/>\$682 a day<br/>100% of Medicare Eligible Expenses<br/>\$0</p> | <p>\$0<br/>\$0<br/>\$0<br/>\$0**<br/>All Costs</p> |
| <p><b>*Skilled Nursing Facility Care</b><br/>You must meet Medicare's requirements, including having been in a hospital for at least 3 days and entered a Medicare approved facility within 30 days after leaving the hospital.<br/>First 20 days<br/>21<sup>st</sup> thru 100 days<br/>101<sup>st</sup> day and after</p>  | <p>All approved amounts<br/>All but \$170.50 a day<br/>\$0</p>                                     | <p>\$0<br/>Up to \$170.50 a day<br/>\$0</p>   | <p>\$0<br/>\$0<br/>All Costs</p>                   |
| <p><b>Blood</b><br/>First 3 pints<br/>Additional amounts</p>  | <p>\$0<br/>100%</p>  | <p>3 pints<br/>\$0</p>  | <p>\$0<br/>\$0</p>                                 |
| <p><b>Hospice Care</b><br/>You must meet Medicare's requirements, including a doctor's certification of terminal illness.</p>   | <p>All but very limited copayment/coinsurance for outpatient drugs and inpatient respite care.</p> | <p>Medicare copayment/coinsurance</p>   | <p>\$0</p>   |

\*\* When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time, the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

**Plan G**

**Medicare Part B – Medical Services per Calendar Year**

\*Once you have been billed \$185 of Medicare approved amounts for covered services, your Medicare Part B Deductible will have been met for the calendar year.

| Services   | Medicare Pays | Plan G Pays   | You Pay                 |
|--|---------------|---------------|-------------------------|
| <b>*Medical Expenses</b>   |               |               |                         |
| In or out of the hospital and outpatient hospital treatment, such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical equipment |               |               |                         |
| First \$185 of Medicare approved amounts*  | \$0           | \$0           | \$185 Part B Deductible |
| Remainder of Medicare approved amounts   | Generally 80% | Generally 20% | \$0                     |
| <b>Part B Excess Charges</b> (above Medicare approved amounts)   | \$0           | 100%          | \$0                     |
| <b>Blood</b>   |               |               |                         |
| First 3 pints  | \$0           | All costs     | \$0                     |
| Next \$185 of Medicare approved amounts*   | \$0           | \$0           | \$185 Part B Deductible |
| Remainder of Medicare approved amounts   | 80%           | 20%           | \$0                     |
| <b>Clinical Laboratory Services</b> – Tests for Diagnostic services  | 100%          | \$0           | \$0                     |

**Parts A & B**

| Services   | Medicare Pays | Plan G Pays | You Pay                 |
|--|---------------|-------------|-------------------------|
| <b>Home Health Care</b>  |               |             |                         |
| Medicare Eligible Services   |               |             |                         |
| - Medically necessary skilled care services and medical supplies       | 100%          | \$0         | \$0                     |
| - Durable medical equipment. First \$185 of Medicare approved amounts* | \$0           | \$0         | \$185 Part B Deductible |
| - Remainder of Medicare approved amounts                               | 80%           | 20%         | \$0                     |

**Plan G**

**Other Benefits Not Covered by Medicare**

| Services   | Medicare Pays                           | Plan G Pays  | You Pay   |
|--|---|--|---|
| <p><b>Foreign Travel</b><br/>                     Medically necessary emergency care services beginning during the first 60 days of each trip outside the USA.<br/>                     First \$250 each calendar year<br/>                     Remainder of Charges</p> | <p>\$0<br/>                     \$0</p> | <p>\$0<br/>                     80% to a lifetime maximum benefit of \$50,000.</p> | <p>\$250<br/>                     20% and amounts over the \$50,000 lifetime maximum.</p> |

Plan N

**Medicare Part A – Hospital Services Per Benefit Period**

\* A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

| Services  | Medicare Pays   | Plan N Pays  | You Pay                                     |
|---|---|--|---|
| <b>Hospitalization*</b><br>Semiprivate room and board, general nursing and miscellaneous services and supplies.<br>First 60 days<br>61 <sup>st</sup> thru 90 <sup>th</sup> day<br>91 <sup>st</sup> day and after <ul style="list-style-type: none"> <li>- While using 60 lifetime reserve days</li> <li>- Once lifetime reserve days are used               <ul style="list-style-type: none"> <li>▪ Additional 365 days</li> <li>▪ Beyond the additional 365 days</li> </ul> </li> </ul> | All but \$1,364<br>All but \$341 a day<br><br>All but \$682 a day<br><br>\$0<br>\$0         | \$1,364 Part A Deductible<br>\$341 a day<br><br>\$682 a day<br><br>100% of Medicare Eligible Expenses<br>\$0 | \$0<br>\$0<br><br>\$0<br>\$0**<br>All Costs |
| <b>Skilled Nursing Facility Care*</b><br>You must meet Medicare's requirements, including having been in a hospital for at least 3 days and entered a Medicare approved facility within 30 days after leaving the hospital.<br>First 20 days<br>21 <sup>st</sup> thru 100 days<br>101 <sup>st</sup> day and after   | All approved amounts<br>All but \$170.50 a day<br>\$0                                       | \$0<br>\$Up to \$170.50 a day<br>\$0   | \$0<br>\$0<br>All Costs                     |
| <b>Blood</b><br>First 3 pints<br>Additional amounts   | \$0<br>100%   | 3 pints<br>\$0   | \$0<br>\$0                                  |
| <b>Hospice Care</b><br>You must meet Medicare's requirements, including a doctor's certification of terminal illness.   | All but very limited copayment/coinsurance for outpatient drugs and inpatient respite care. | Medicare copayment/coinsurance   | \$0   |

\*\* When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time, the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.



Plan N

Medicare Part B – Medical Services per Calendar Year

\*Once you have been billed \$185 of Medicare Approved amounts for covered services, your Medicare Part B Deductible will have been met for the calendar year.

| Services   | Medicare Pays  | Plan N Pays  | You Pay   |
|--|--|--|---|
| <p><b>*Medical Expenses</b><br/>                     In or out of the hospital and outpatient hospital treatment, such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical equipment<br/>                     First \$185 of Medicare approved amounts*<br/>                     Remainder of Medicare approved amounts</p> | <p>\$0<br/>                     Generally 80%</p>                    | <p>\$0<br/>                     Balance, other than up to \$20 per office visit and up to \$50 per emergency room visit. The copayment of up to \$50 is waived if the insured is admitted to any hospital and the emergency visit is covered as a Medicare Part A expense.</p> | <p>\$185 Part B Deductible<br/>                     Up to \$20 per office visit and up to \$50 per emergency room visit.<br/>                     The copayment of up to \$50 is waived if the insured is admitted to any hospital and the emergency visit is covered as a Medicare Part A expense.</p> |
| <p><b>Part B Excess Charges (above Medicare approved amounts)</b></p>  | \$0  | \$0  | All costs   |
| <p><b>Blood</b><br/>                     First 3 pints<br/>                     Next \$185 of Medicare approved amounts*<br/>                     Remainder of Medicare approved amounts</p>   | <p>\$0<br/>                     \$0<br/>                     80%</p> | <p>All costs<br/>                     \$0<br/>                     20%</p>   | <p>\$0<br/>                     \$185 Part B Deductible<br/>                     \$0</p>  |
| <p><b>Clinical Laboratory Services – Tests for diagnostic services</b></p>   | 100%   | \$0  | \$0   |

Parts A & B

| Services  | Medicare Pays   | Plan N Pays  | You Pay  |
|---|---|--|--|
| <p><b>Home Health Care</b><br/>                     Medicare Eligible Services<br/>                     - Medically necessary skilled care services and medical supplies<br/>                     - Durable medical equipment. First \$185 of Medicare approved amounts<br/>                     - Remainder of Medicare approved amounts</p> | <p>100%<br/>                     \$0<br/>                     80%</p> | <p>\$0<br/>                     \$0<br/>                     20%</p> | <p>\$0<br/>                     \$185 Part B Deductible<br/>                     \$0</p> |

**Other Benefits Not Covered by Medicare**

| Services   | Medicare Pays                           | Plan N Pays  | You Pay   |
|--|---|--|---|
| <p><b>Foreign Travel</b><br/>                     Medically necessary emergency care services beginning during the first 60 days of each trip outside the USA.<br/>                     First \$250 each calendar year<br/>                     Remainder of charges</p> | <p>\$0<br/>                     \$0</p> | <p>\$0<br/>                     80% to a lifetime maximum benefit of \$50,000.</p> | <p>\$250<br/>                     20% and amounts over the \$50,000 lifetime maximum.</p> |